

**Income Summary**

**19 Budget 19 \$ Budget**

**Non-registration**

Advertising

Philcon

Art Show

**Done on 12 Feb**

Rate

Count

tables =	\$36	24.0	\$864.00
panels =	\$28	112	\$3,136.00
half-panels=	\$18	0	\$0.00
mail fees =	\$20	20	\$400.00

Dealers

120 132.5 - 134.5 \$16,400.00

Alley

Tables counted under Expo

120 6 \$720.00

Indy Game Expo

**Non Reg Income**

**\$21,520.00**

**Registration**

271 at year-ahead	261	50	\$13,050.00	count as of 5/21/2018, includes party discount
487 at 50	487	55	\$26,785.00	
562 at 60	562	65	\$36,530.00	
14 fast track 70	14	75	\$1,050.00	
25 fast track year ahead	26	50	\$1,300.00	count as of 5/21/2018
29 fast track 50	29	55	\$1,595.00	
23 fast track 60	23	65	\$1,495.00	
1 fast track saturday	1	55	\$55.00	
7 fast track sunday	7	40	\$280.00	
			\$0.00	
37 friday only	38	30	\$1,140.00	
17 monday only	20	15	\$300.00	
154 saturday only	154	50	\$7,700.00	
517 student	517	35	\$18,095.00	
Full Weekend at the door	525	75	\$39,375.00	
185 sunday only	187	50	\$9,350.00	
30 turtle track	30	75	\$2,250.00	

3% growth

**At Door Totals**

2,881 **\$160,350.00**

Program & CompUpgrade

these are included above

Comps and Unpaid

**Total Reg Income**

**\$160,350.00**

**Total Income**

**\$181,870.00**

**Total Expenses**

**\$185,038.90**

**Net**

**-\$3,168.90**

Categories	A'19 Budget	A'19 Breakdown	Group Subtotals	A'18 Comments	A'17 Budget	A'18 Budget	A'18 Actuals
<b>Con Chair</b>			<b>\$12,037</b>		<b>\$11,257.92</b>	<b>\$8,200.00</b>	<b>\$8,221.76</b>
Admin	\$1,000.00				\$1,000.00	\$1,000.00	\$134.15
Contingency / Damage	\$2,000.00			insurance under corporate	\$2,000.00	\$2,000.00	\$799.08
Special Projects	\$500.00				\$500.00	\$700.00	\$530.50
Con parties	\$700.00				\$1,000.00	\$700.00	\$536.19
		\$200					
		\$200					
		\$300		sponsorship at SMOFCON?			
Con Chair Discretionary	\$3,637.40			Calculated	<b>\$3,357.92</b>	\$0.00	\$2,745.75
Division head meetings	\$1,200.00			Food - More All-Day Meetings (increase for at-con?)	\$1,200.00	\$1,200.00	\$1,275.07
Meeting space rental	\$600.00			Donation for use of NESFA, etc.	\$300	\$600.00	\$240.00
Debrief	\$2,000.00				\$1,900.00	\$2,000.00	\$1,961.02
At-Con Tips	\$400.00						
<b>Corporate</b>			<b>\$21,679</b>		<b>\$16,000.00</b>	<b>\$20,680.00</b>	<b>\$20,680.00</b>
Annual charge to convention	\$21,679.00				\$16,000	\$20,680.00	\$20,680.00
<b>Communications</b>			<b>\$1,822</b>		<b>\$1,150.00</b>	<b>\$1,840.00</b>	<b>\$1,655.73</b>
Admin				hasn't been used since A17	\$50	\$50.00	\$0.00
At-Con Tips	\$150.00						\$0.00
Internet Drop	\$400.00			Westin: PSAV			
Overnight Food	\$200.00						\$0.00
Advertising				hasn't been used since A17 (moved to art show)	\$200.00	\$200.00	\$500.00
Promo Print (i.e. bookmarks)					\$200.00	\$0.00	\$56.73
Software costs	\$140.00			InDesign 4 licenses at non-profit rate	\$150	\$70.00	\$74.38
Ad sales expense	\$50.00				\$50	\$50.00	\$0.00
MailChimp	\$250.00				\$250	\$250.00	\$170.00
Newsletter	\$560.00			Printer cartridges	\$250.00	\$500.00	\$146.62
Sprout Social				12 months @ \$60/month		<del>\$720.00</del>	\$708.00
Buffer (social media)	\$72.00			\$72/year.			\$0.00
<b>Events</b>			<b>\$5,066</b>		<b>\$2,325.00</b>	<b>\$2,375.00</b>	<b>\$3,431.56</b>
Admin	\$50.00			business cards, office supplies	\$50.00	\$50.00	\$0.00
At-Con Tips	\$200.00						\$0.00
Event #1	\$250.00				\$250.00	\$250.00	\$100.00
Event #2	\$250.00			event incidentals like ear plugs etc. or for subsidizing performers	\$250.00	\$250.00	\$573.39
Event #3	\$250.00				\$250.00	\$250.00	\$0.00
Event #4	\$250.00				\$250.00	\$250.00	\$0.00
DJ Hotel Room	\$516.00			3 Nights @ \$172			
Masquerade admin	\$200.00				\$200.00	\$200.00	\$0.00
Masquerade Green Room	\$2,000.00			Westin bill: catering for A18 was \$1850	\$25.00	\$25.00	\$1,851.17
ASCAP	\$800.00			based on A17 rates	\$750	\$800.00	\$747.00
BMI	\$300.00			.07 per head	\$300	\$300.00	\$160.00
<b>Exhibits</b>			<b>\$10,524</b>		<b>\$2,010.00</b>	<b>\$2,000.00</b>	<b>\$6,851.74</b>
At-Con Tips	\$350.00						\$0.00
Exhibits Admin	\$50.00					\$50.00	\$0.00
Art show Admin	\$200.00						
Art show errors	\$50.00				\$250	\$250.00	\$0.00
Art show Forms Printing				no printed forms for A19	\$0	\$150.00	\$99.90
Art show Catalog Printing				A19 - expect ad sales to cover catalog expenses			\$369.32
Art show Returns	\$25.00				\$0	\$25.00	\$40.46
Art Show Mail Drop	\$350.00			Fortress Storage Mail Stop	\$250	\$350.00	\$338.00
Art Show Feeding Vols	\$75.00				\$50	\$100.00	\$64.36
Art Show Mtg Expenses	\$100.00				\$125	\$125.00	\$56.31
Art Show Ads	\$284.00			Art New England \$99; Artscope \$111-305	\$185	\$0.00	\$0.00
Art Show Reception	\$4,500.00			Westin Bill: Catering	\$0	\$0	\$5,283.39
Internet Drop				For A'19 going to try sharing with Videogaming			\$400.00
Dealers Admin	\$25.00				\$25	\$25.00	\$0.00
Dealers Internet	\$400.00			PSAV/Westin			\$0.00
Promoter Fee	\$200.00				\$200	\$200.00	\$200.00
Galleria setup supplies	\$0.00			Usually Gaff Tape but enough from A18	\$150	\$150.00	\$0.00
Fan Tables Admin	\$25.00			Moved from Member Services	\$25	\$25.00	\$0.00
Galleria setup	\$3,100.00			Westin Bill: used to be listed in hotel			\$0.00
Anime, Films, Videos							\$0.00
--Anime	\$100.00				\$250	\$100.00	\$0.00
Artist's Alley Admin	\$50.00						
Video	\$100.00				\$100	\$100.00	\$0.00
Video MPLC	\$540.00			40 attendees per day x \$3 per attendee x 4 days	\$400	\$400.00	\$0.00
<b>Food</b>			<b>\$21,773</b>		<b>\$20,500.00</b>	<b>\$14,637.50</b>	<b>\$23,321.07</b>
Admin	\$100.00			misc supplies: gas and tolls for QM	\$100	\$100.00	\$55.00
At-Con Tips	\$1,000.00						\$0.00
Quartermaster Van Rentals	\$500.00			Rental / Parking / Gas / Tolls for 1 Van	\$800	\$500.00	\$572.97
Staff Den	\$3,000.00			\$6/head assume 500 staff	\$5,000	\$3,000.00	\$0.00
Staff Den decorations	\$50.00			décor	\$50	\$50.00	\$0.00
Furniture Storage Room I	\$860.00			king room for 5 nights			\$764.52
Furniture Storage Room II	\$860.00			king room for 5 nights			\$0.00
Furniture Removal I	\$100.00			Westin Bill			\$160.00
Furniture Removal II	\$100.00			Westin Bill			\$0.00
Staff Den Suite	COMPED			Westin Bill			\$0.00
Green Room	\$5,500.00			food/drink, \$7.50/pro, 400 pros + \$5 for 500 staff	\$3,000	\$5,500.00	\$0.00
Green Room decorations	\$50.00			décor	\$50	\$50.00	\$0.00
Con Suite	\$7,202.50			food/drink \$2.50/attendee (Is Excel Formula linked	\$10,400	\$4,337.50	\$0.00
Con Suite Fridge Rental				now in couch rental	\$150	\$150.00	\$0.00
Ice	\$1,500.00			Westin Bill: Ice Order			\$1,450.00
Dead Dog (Monday)	\$300.00				\$300	\$300.00	\$382.77
Couch Rental	\$650.00			includes fridge rental	\$650	\$650.00	\$0.00
Food (not broken out)							\$19,935.81
<b>Gaming</b>			<b>\$5,435</b>		<b>\$2,800.00</b>	<b>\$3,750.00</b>	<b>\$4,564.52</b>

At-Con Tips		\$400.00						\$0.00
Indie Gaming Admin		\$50.00		admin, prizes, badge holders		\$0	\$0.00	\$0.00
LARP Gaming		\$0.00		admin, prizes, badge holders		\$50	\$0.00	\$0.00
Tabletop Gaming		\$200.00		admin, prizes, accessibility supports		\$250	\$250.00	\$0.00
Tabletop Gaming Internet		\$400.00		A19 - share with Art Show				\$400.00
Gaming Upkeep		\$400.00		For replacing games that get damaged		\$500	\$500.00	\$0.00
Video Gaming		\$3,000.00		Games Underground		\$2,000	\$3,000.00	\$3,000.00
Video Gaming Internet		\$400.00						\$400.00
Hotel Room		\$585.00		Westin Bill: 3 nights at Double rate for Gaming Underground				\$764.52
<b>Guest of Honor Liaison</b>						<b>\$7,125.00</b>	<b>\$7,475.00</b>	<b>\$9,912.38</b>
Admin		\$25.00				\$25	\$25.00	\$132.20
At-Con Tips		\$580.00		Tips. The breakdown looks like this:				\$0.00
Food for Meetings/Training		\$150.00						
Miscellaneous		\$0.00				\$0	\$0.00	\$0.00
AGOH Transportation		\$600.00		Elizabeth Leggett 2 ppl from ABQ to BOS		\$850.00	\$600.00	\$721.00
AGOH Parking		\$150.00				\$0.00	\$100.00	\$0.00
AGOH Food		\$750.00		two people \$75/person per day		\$900	\$900.00	\$22.50
AGOH Hotel		\$975.00		one double room (\$195) for 5 nights				\$0.00
AGOH Other / Shipping		\$1,000.00		Shipping Art		\$500.00	\$500.00	\$125.38
FGOH Transportation		\$700.00		Bjo and John Trimble 2ppl from LAX to BOS		\$850.00	\$600.00	\$887.84
FGOH Parking / Taxi at Home Airport		\$150.00				\$100.00	\$100.00	\$0.00
FGOH Hotel Room		\$860.00		one king room (\$172) for 5 nights				\$1,619.50
FGOH Additional Hotel Room		\$860.00		BJo's Daughter (king room for 5 nights)				\$0.00
FGOH Food		\$750.00		two people \$75/person per day		\$900	\$900.00	\$1,500.00
WGOH Transportation (Daniel)		\$500.00		Daniel Jose Older; 2 ppl NOLA to BOS		\$850.00	\$1,600.00	\$498.96
WGOH Transportation (Malka)		\$690.00		Malka Older; 3 ppl from DCA to BOS				\$0.00
WGOH Parking / Taxi at Home Airport		\$150.00				\$100	\$100.00	\$0.00
WGOH Hotel Room (Daniel)		\$860.00		king room (\$172) for 5 nights				\$0.00
WGOH Hotel Room (Malka)		\$975.00		Double room (195) for 5 nights				\$0.00
WGOH Food		\$1,875.00		five people \$75/person per day		\$900	\$900.00	\$0.00
Special Guest								\$852.82
Per Diems (not broken out)								\$2,625.00
GOH Dinners w. Conchair		\$800.00		2 dinners, each with (2 GoHs + 2 GoH+1s + 1 GoH Liaison + ConChr + CONChr+1) * \$50		\$700	\$700.00	\$666.52
GOH Misc		\$100.00		Other taxi rides etc.		\$0	\$0.00	\$86.24
Gift Baskets		\$450.00		Gift Baskets for GOHs		\$450	\$450.00	\$174.42
<b>Hotel Direct Bill</b>						<b>\$14,425.00</b>	<b>\$26,379.00</b>	<b>\$0.00</b>
Total to be paid directly to hotel				includes Truss and Food Truck Concourse Cleaning				
Electricity				Galleria electricity		\$3,025.00	\$3,000.00	
Internet				based on '17 actuals - look into alternative options,			\$6,200.00	
<b>- Food (via Hotel)</b>								
Ice				Based on 2017 - moved to Food		\$0.00	\$1,000.00	
Events food allowance				bigger con. 2 events @ \$250/ea - moved to Events		\$500.00	\$500.00	
Filk Refreshments				3 nights at \$150 - moved to Events		\$500	\$450.00	
Art Show Reception				Need to gatekeep to artists, staff, dealers, and NOT general attendees - Moved to Exhibits		\$6,000	\$6,000.00	
Masquerade green room food				moved to Exhibits		\$1,400	\$1,750.00	
<b>- Other Food (from hotel)</b>								
Ops Food				Starbucks moved to Ops			\$300.00	
<b>- Other (via Hotel)</b>								
Room Comp Credit - Westin		-\$9,198.00						
Room Comp Credit - Aloft		-\$900.00						
Carpet protection							\$0.00	
Furniture removal				Moved to areas using those rooms		\$0.00	\$1,000.00	
Westin rooms in excess of comps				Room nights: 6 Con-or-Bust, 10 Babysitting, 4 Quiet Room, 4 Reg Person, 5 Treasury, 25 Furniture		\$3,000.00	\$6,179.00	
kings				kings @ \$172 plus tax				
		\$516.00		Con or bust (3 nights)				
		\$516.00		Con or bust (3 nights)				
doubles				doubles at \$195 plus tax				
				Space Pilot A (see Staff Svc)				
<b>Hotel Liaison</b>						<b>\$7,100.00</b>	<b>\$7,850.00</b>	<b>\$7,232.58</b>
Hotel Admin		\$100.00				\$100.00	\$100.00	\$0.00
At-Con Tips		\$800.00		Now just Hotel's Tips		\$6,500.00	\$7,000.00	\$6,525.00
Hotel Gift Baskets		\$750.00				\$500.00	\$750.00	\$707.58
Aloft commitments				See Space Pilot			\$0.00	
<b>Member Services</b>						<b>\$5,705.00</b>	<b>\$5,280.00</b>	<b>\$3,403.04</b>
Admin		\$25.00				\$25.00	\$25.00	\$0.00
At-Con Tips		\$200.00						\$0.00
Ribbons		\$2,000.00		From Staff Svc				\$1,853.00
<b>- Access</b>								\$0.00
Supplies				enough leftover from A'18 - for A'19 don't need		\$150.00	\$150.00	\$0.00
Assisted Listening Device		\$450.00				\$400	\$400.00	\$447.00
CART (closed captioning)		\$600.00				\$600	\$600.00	\$0.00
ASL		\$4,800.00		\$60/hr x 4 x 20 hrs (signers last year charged \$55 - \$65 / hour)		\$3,000	\$3,000.00	\$0.00
Tactile Supplies		\$0.00				\$10	\$10.00	\$0.00
Large Print Program				paper under ops		\$0	\$0.00	\$0.00
Braille Program		\$120.00		paper		\$120	\$120.00	\$0.00
Coat Check Admin		\$50.00				\$50	\$50.00	\$0.00
Coat Check Tags				corporate expense		\$0	\$0.00	\$0.00
Info Desk Admin		\$25.00				\$25	\$25.00	\$0.00
Cosplay Repair Station		\$100.00				\$100	\$100.00	\$104.39
Photobooth		\$100.00		Camera transport/rental		\$600	\$100.00	\$43.00
<b>- Food Trucks</b>								\$0.00

Permit Fees	\$100.00			\$600	\$600.00	\$0.00
Concourse Cleaning Fee	\$500.00		Westin Hotel Bill			\$0.00
Quiet Room						\$955.65
AoC Safer Space	\$516.00		3 nights king room			\$0.00
AoC Safer Space Tips	\$100.00					
Promotions/ Freebies Admin	\$25.00			\$25	\$100.00	\$0.00
<b>Ops</b>		<b>\$8,200</b>		<b>\$7,400.00</b>	<b>\$7,050.00</b>	<b>\$5,962.71</b>
Admin	\$500.00		blue tape, etc.	\$500	\$500.00	\$412.37
At Con Tips	\$600.00					\$0.00
Internet	\$0.00		Westin Bill: PSAV - comped in contract			\$0.00
Cell Phones	\$300.00					
VOIP Phones	\$100.00					
First Aid	\$200.00		supplies	\$500	\$200.00	\$0.00
Radios	\$2,500.00		Rental / Shipping only. Breakage would be from	\$2,250	\$2,500.00	\$2,215.00
Network Infrastructure	\$200.00		master contingency	\$200	\$200.00	\$400.00
"Rope" and Stanchion			cables/ties/etc	\$0		\$0.00
Overnight Coffee	\$300.00		Starbucks gift cards			\$0.00
<b>- Logistics</b>						
Food	\$750.00			\$500	\$500.00	\$754.64
Gas/tolls	\$300.00			\$300	\$300.00	\$155.00
Truck rental	\$2,000.00			\$1,200	\$1,200.00	\$1,700.61
Labor Ready	\$0.00		32 man hours at \$25/hour. haven't used for last 5	\$800	\$800.00	\$0.00
<b>- The Watch</b>						
Watch Supplies	\$100.00			\$500	\$200.00	\$0.00
<b>- Sign Shop</b>						
Toner	\$150.00		back to sign shop	\$150	\$150.00	\$102.38
Sign Shop Supplies	\$200.00		includes paper for ops - wasn't spent in A18	\$500	\$500.00	\$222.71
<b>Programming</b>		<b>\$1,950</b>		<b>\$1,000.00</b>	<b>\$1,250.00</b>	<b>\$860.16</b>
Admin	\$100.00			\$100	\$100.00	\$0.00
At Con Tips	\$250.00					\$0.00
Token Speaking Fees	\$100.00		\$1 to \$10 per person if contract required	\$100	\$100.00	\$0.00
AV				\$0	\$0.00	\$0.00
Nexus (Ops)	\$500.00		Labels, Packets, Table Tents, Etc.	\$500	\$500.00	\$255.00
Internet			comped in A19 contract			
Thank You's	\$100.00		postage for mailing	\$100	\$100.00	\$0.00
Workshop Supplies	\$300.00			\$200	\$300.00	\$55.79
Pre-Con Food	\$150.00		for work sessions		\$150.00	\$155.62
Filk: Tea Service	\$450.00		Westin Bill: 3 events at \$150ea			\$393.75
<b>Publications</b>		<b>\$13,900</b>		<b>\$12,900.00</b>	<b>\$12,000.00</b>	<b>\$13,516.00</b>
Family Friendly Guide	\$250.00		Assume: printed by Rick?	\$250	\$250.00	\$0.00
Pocket Program	\$5,000.00		may require larger page count and more expensive binding method	\$4,600	\$5,000.00	\$0.00
Souvenir Book	\$5,000.00			\$5,300	\$5,000.00	\$0.00
Program Grid	\$600.00			\$550	\$600.00	\$0.00
Restaurant Guide	\$800.00			\$700	\$800.00	\$0.00
Guidebook (mobile app)	\$2,000.00		on recommendation of Publications	\$1,500		\$0.00
Kon Opas			not for A'19		\$100.00	\$0.00
Events Guide (paper pub)	\$250.00				\$250.00	\$0.00
Publications (not broken out)						\$13,516.00
<b>Registration</b>		<b>\$11,565</b>		<b>\$9,765.00</b>	<b>\$9,865.00</b>	<b>\$9,556.74</b>
Admin	\$100.00			\$250	\$250.00	\$0.00
At Con Tips	\$200.00					\$0.00
Civet License Fee	\$4,000.00			\$4,000	\$4,000.00	\$4,000.00
Workstations	\$0.00		Corporate Expense	\$0	\$0.00	\$0.00
Printer supplies	\$0.00		No more paper printing	\$300	\$0.00	\$182.37
Badge stock	\$2,265.00		5500 blanks @ \$0.40/ea + \$65 shipping	\$2,065	\$2,265.00	\$1,860.00
Badge clips	\$300.00		3000 nylon badge clips @ \$0.10ea (2100+ on hand)	\$300	\$300.00	\$450.00
Forms	\$0.00		No more paper forms.	\$0	\$0.00	\$0.00
Badge Printer Rental	\$2,200.00			\$2,000.00	\$2,000.00	\$2,162.25
Badge Printer Supplies	\$400.00			\$350.00	\$400.00	\$0.00
Civet Consultant	\$900.00		On-call fee	\$500.00	\$650.00	\$902.12
Internet (High Speed)	\$1,200.00		Westin: PSAV 1 day of high speed			\$3,600.00
Internet (Standard)	Contract		Westin: Standard internet is in the contract			\$0.00
<b>Staff Services</b>		<b>\$18,110</b>		<b>\$23,700.00</b>	<b>\$22,502.00</b>	<b>\$18,722.74</b>
Admin	\$50.00			\$50	\$50.00	\$0.00
At Con Tips	\$550.00					\$0.00
Volunteer Rewards	\$1,300.00		water bottles from 4Promos	\$1,300	\$1,300.00	\$1,346.08
Volunteer T- Shirt	\$4,000.00			\$4,000	\$4,000.00	\$3,140.46
SpacePilot			A'17 Actual: \$7365 (11 rooms, 3.5nights/room)	\$6,000	\$6,272.00	\$0.00
Part A - Westin	\$1,560.00		2 access rooms for 4 nights			\$0.00
Part A - Aloft	\$3,800.00		20 room nights at Aloft \$180			\$4,085.97
Space Pilot Part B	\$3,600.00		45 nights at \$80 credit	\$6,000	\$3,780.00	\$4,009.17
Team HQ Lounge	\$150.00			\$150	\$150.00	\$0.00
Internet						\$400.00
Vol. Lounge - food			This is moving to food budget	\$500	\$500.00	\$0.00
Duck Hunt	\$400.00			\$400	\$400.00	\$349.01
Furniture Rental	\$350.00			\$350.00	\$350.00	\$0.00
Arisia Socials	\$750.00		Social events held pre-con	\$750	\$750.00	\$0.00
Training			BARCC is paid by the Corporation	\$0	\$0.00	\$0.00
Ribbons			Moved to Member Svc	\$2,000	\$2,000.00	\$1,853.95
Thursday night event	\$1,600.00		pizza	\$1,500	\$2,250.00	\$2,388.58
<b>- Massage Den</b>						\$0.00
Supplies			replace old stock totally	\$300	\$300.00	\$0.00
Sheet Rental				\$400	\$400.00	\$225.00
Massage suite			Massage Suite			comped 1750
Storage Room			king room 5 nights			\$764.52
Furniture Storage			Westin: hotel bill			\$160.00

<b>Tech</b>			<b>\$19,100</b>			<b>\$16,250.00</b>	<b>\$16,650.00</b>	<b>\$11,214.16</b>
Admin		\$50.00		contingency (breakage) should be from master contingency		\$50	\$50.00	\$232.96
At Con Tips		\$500.00						\$0.00
Tech Suite		COMPED		Westin Bill				\$0.00
Scaffolding		\$600.00		might get \$200 rebate/deposit.		\$800	\$800.00	\$607.76
ClearComm						\$250	\$250.00	\$0.00
Food		\$400.00				\$300	\$400.00	\$401.47
Lighting & Truss Rental (ALPS)		\$5,500.00		rent truss and all lighting equipment		\$4,500	\$5,000.00	\$5,500.20
Grand Ballroom Truss (PSAV)		\$6,500.00		Westin: PSAV		\$6,000	\$6,000.00	\$0.00
Grand Ballroom Power		\$2,000.00		Westin: PSAV				
ALPS delivery fee contingency				delivery is now in the rental fee		\$500	\$500.00	\$0.00
Sound		\$1,000.00		"rentals" for sound equipment loan		\$1,000	\$1,000.00	\$1,000.00
Video								\$420.10
Supplies		\$300.00		gaff/cordage/expandables		\$300	\$300.00	\$637.74
Internet								\$400.00
Video Projector Rental (Main Tent)		\$2,000.00		2x 5k		\$1,500	\$1,500.00	\$0.00
Video Projector Rental (Program AV)				we now own - was capital equipment		\$500	\$0.00	\$1,965.00
Video Staging Rental				we now own - was capital equipment		\$200	\$500.00	\$0.00
Tech Shipping		\$250.00		Arisia TV server etc. from West Coast etc.		\$350	\$350.00	\$48.93
<b>Treasurer</b>			<b>\$7,088</b>			<b>\$6,225.00</b>	<b>\$6,225.00</b>	<b>\$3,959.63</b>
Admin		\$200.00		toner, checks, stamps, etc.		\$200	\$200.00	\$0.00
Bank Fees		\$200.00				\$25	\$25.00	\$0.00
Credit card and paypal fees		\$6,000.00				\$6,000	\$6,000.00	\$3,003.98
Hotel Space		\$688.00		King room for 4 nights				\$955.65
								\$0.00
<b>Youth Services</b>			<b>\$10,545</b>			<b>\$6,150.00</b>	<b>\$6,050.00</b>	<b>\$6,292.85</b>
Admin / Miscellaneous		\$50.00				\$50	\$50.00	\$0.00
Tips		\$1,000.00		Kelly: my tips spreadsheet says \$400 for youth? Jae				
Fast Track supplies		\$200.00				\$150	\$200.00	\$214.93
Babysitter payroll		\$5,500.00				\$5,200	\$5,200.00	\$5,288.00
Babysitting supplies and snacks		\$300.00				\$300	\$300.00	
Babysitting non-consumables		\$300.00		Speakers, Toys, Replace broken Pack n Play. Corp expense		\$150		\$570.63
Teen Lounge supplies		\$100.00				\$100	\$100.00	\$19.29
Teen Lounge snacks		\$200.00				\$200	\$200.00	\$200.00
Teen Lounge Furniture Removal		\$100.00		Westin Bill				\$160.00
Teen Lounge Furniture Storage Room		\$860.00		Westin Bill				\$764.52
Teen Lounge Suite		comped		Westin Bill				\$0.00
Turtle Track Suite		comped		Westin Bill				\$0.00
Double room		\$975.00		Westin Bill				\$648.93
Turtle Track Furniture Removal		\$100.00		Westin Bill				\$160.00
Turtle Track Furniture Storage Room		\$860.00		Westin Bill				\$764.52
<b>Total Income</b>								
<b>Total Expenses</b>		\$185,038.90				\$173,787.92	\$182,058.50	\$159,359.37
<b>Net</b>								

area/for	wed-	thu-	fri-westin	sat-westin	sun-	mon-	tue-	thu-	fri-	sat-	sun-	mon-	room night count in	of which doubles	budgeted number	budget notes	comp strategy
ss-space pilot		d	dx3	dx3	dx3	d							8		8	\$1,560.00 2 doubles for 4 nights at 195	
ss-space pilot								dx3	dx12	dx12	dx12	d	28			\$3,800.00 28 room nights at 180	
Goh-author	?	k	k	k	k	k	?						5			\$860.00 1 king for 5 nights at 172	
Goh-author	?	d	d	d	d	d	?						5	5	5	\$975.00 1 double for 5 nights at 195	
Goh-artist	?	k	k	k	k	k	?						5	5	5	\$975.00 1 double for 5 nights at 195	
Goh-fan	?	kx2	kx2	kx2	kx2	kx2	?						10			\$1,720.00 2 kings for 5 nights at 172	
CBS-judges									d	d	d					0 not budgeted	
CBS-winners									d	d	d					0 not budgeted	
CBS-con or bust			d	d	d								6			\$1,032.00 2 kings for 3 nights at 172	
Goh-band			dx2													\$0.00 not budgeted	
ms-quiet room			no bed	no bed	no bed											\$0.00 not budgeted yet	Comped Suite 4
ms-massage den			no bed + d	no bed + d	no bed + d											\$0.00 not budgeted	
food-staff den		suite	suite	suite	suite										COMPED		per contract
staff den furniture		kx2	kx2	kx2	kx2	kx2							10			\$1,720.00 2 kings for 5 nights at 172	
ms-teen lounge		suite	suite	suite	suite										comped		Comped Suite 5
child-babysitting			suite+1	suite+1	suite+1								5	5	5	\$975.00 1 double on budget, king + parlor	Comped Suite 6
treasury		K	K	K	K	K							5			\$688.00 1 king for 5 nights, but budgeted at	
E-Gaming team			dd	dd	dd								3	3	3	\$585.00 1 double for 3 nights at 195	
Conchair suite																	discretionary
Events-DJ													3			\$516.00 1 king for 3 nights at 172	
tech suite															COMPED		per contract Would use a suite comp if one were available
Safe Space for Arisians of Color																\$516.00 1 king for 3 nights	
babysitting furniture storage		k	k	k	k	k							5			\$860.00 1 king for 5 nights at 172	
teen lounge furniture storage		k	k	k	k	k										not budgeted yet	
westin 1/45 comps													50	26	9198		
aloft comps													5	5	900		