



# Mentor

The corporate newsletter of Arisia, Incorporated

Volume 9, Issue 69

November 1996

## November Corporate Meeting

**Time:** November 13, 1996 at 8:30 pm

**Location:** Shuldiner Residence, Haverhil, MA

**In Attendance:** Cris Shuldiner, Glen R. Goodwin, Joel Herda, Marshall Ellis, Edward Dooley, Brendan Quinn (Red Shirt), Paul Selkirk, Gracie Selkirk (non-member), The Selkirk Child whose name I forget, Ben Levy, Tim Roberge

- Proxies

From Ted Atwood to Tim Roberge

- Transfers of Membership

Ken Elwell (7 for, 2 Against)

Beth Goodman (8 for, 1 Against)

- Corrections to the Minutes

Brian Cooper, Tom Fish are both missing from the roster.

It's Robison, not Robinson

- Presidential Address

None.

- Vice-President's Report

The Vice-President made the following Committee recommendations to the president and the E-board:

LRP: Ed Dooley, Chair, Tim Roberge, Christine Ivey.

- Treasurers Report

[The clerk would like to appologize for apparently losing the Treasurers report which was submitted on disk. The report will be email to the corporate list if I can

get Marshall to send me another copy.]

- Clerk

None.

- Corporate Sales

Since the last report I have sold two shirts and have \$24 to give to the Treasurer to deposit along with the remaining dues money the clerk should have at this meeting.

Called Bob Eggleton last Thursday and received art yesterday (Tuesday 11/12) for the 97 shirts. Unless I somehow forget to carry it out the door with me, I am displaying it here for people to get a sneak preview.

On a side note, since I was asked to do the Team Arisia T-shirts as well, I am looking into getting the art for those from Kim by my deadline of December 1 as well.

I am working on getting back my previous Sales staff and adding to it to minimize the time I must spend personally manning it, particularly in light of my other hat.

I've thrown some ideas to Joel regarding corporate recruitment and the potential role of Sales in it. One thing that's always a problem for Sales is knowing who is a corporate customer, for the merchandise discount. (20% for those who don't know, except where specifically excluded.) The idea of a ribbon, pin, badge sticker, or special badge color is ideal for anybody at Sales to know corporate members on sight. That way if corporate memberships are sold at a "club table," new members wll be recognized by sales, and the discount can

be used as an incentive (for what it's worth) by recruiting.

I'd like to make a motion now regarding disposition of old shirts:

**MOVED to sell all Arisia merchandise T-shirts for years prior to 1996 at a price of \$2.00 each with no discounts, and sweatshirts at a price of \$5.00 each with no discounts, now through Arisia '97, and to donate any remaining at the end of Arisia '97 to any charitable organization serving the poor or homeless, such as Pine Street Inn or Salvation Army.**

Motion ammended as friendly "That one of every T-shirt/sweatshirt be saved for historical purposes."

**Motion PASSED.**

This isn't precisely merchandise, but I'd like to make a similar motion with respect to Team Arisia T-Shirts:

**MOVED to donate any Team Arisia T-shirts remaining at the end of Arisia '97 from years prior to 1996 to any charitable organization serving the poor or homeless, such as Pine Street Inn or Salvation Army. Motion PASSED.**

- Corporate Inventory Control

Unit stuff went out. Unit stuff came back. All is well.

- Arisia 97, Treasurer

Money is coming in.

Division heads may want to prepare to trim, but hopefully not. There was some discussion on this.

- Arisia 97

Reported by someone but I forget wh

**MOVED: to extend the pre-reg rate thru the end of PhilCon but not to advertise this fact except at Philcon. Motion PASSED.**

- New Business

**MOVED to transfer Brendan Quinn to General Membership. Motion was Tabled.**

Request to CIC for a Credit Card Imprint machine. Sales told Tim he would bring him one instead.

- Arisia 98

Informally reported by Ed Dooley

Had their first meeting.

Volunteers are to get in touch with Randall as soon as they can.

Division heads are wanted.

Sales/Marketing is up and running.

Alternative Hotel sites are being looked at.

At this point the President reminded Arisia 98 that the hotel search is a corporate activity that reports to the e-board, not to the conchair.

- President Report

The President reported that the lawsuit vs. Aaron was held over until February of 1997.

- New Business

February meeting set for February 6, 1997, 7:30 pm location TBA

December meeting to be held at MIT on December 15, 1996 at 6:00pm.

## Eboard meeting

**Time:** November 13, 1996 following the Corporate meeting.

**Location:** Shuldiner Residence, Haverhil, MA

**In Attendance:** Joel Herda, Cris Shuldiner, Tim Roberge, Marshall Ellis, Glen R. Goodwin, Ed Dooley

Ed asked the Eboard to review a letter he was preparing to Carol Selemi who he is having several problems with regarding A97 programming. The letter was found to be satisfactory.

The Eboard also emphatically stated that a "Hot Plastics demo at the convention was unacceptable.

Next Eboard meeting was set for December 2, 1996 at 7:30pm at the Mandarin Restaurant in Cambridge.

## December Eboard meeting

Meeting failed for lack of quorum, but the food was tasty.

## Calendar of Event

December 15, 1996, 6:00 pm. **Corporate Meeting.** Location MIT, Building 66.

Weekend of January 10, 1997 - **Arisia '97** - WGOH R.A. Salvatore, AGOH Bob Eggleton, FGOHs Brian Cooper, Tom Fish, Mary Robinson, Matt Saroff, Cris Shuldiner. Boston, MA.

## Executive Board

**Arisia, Incorporated.**  
1 Kendall Square, Suite 322  
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**President:** Cris Shuldiner  
27 Varnum Street  
Haverhill, MA 01832  
508/521-7039  
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**Vice-President:** Joel Herda  
17 Creighton Street  
Cambridge, MA 02140  
617/864-0171  
joell@tiac.net

**Treasurer:** Marshall Ellis  
30 Spring Street  
Plympton, MA 02367  
617/585-4088  
marshall@vader.com

**Clerk:** Glen R. Goodwin  
P.O. Box 977  
Boston, MA 02123-0977  
617/524-9151  
arei@slaw.neu.edu

**Arisia '97 Conchair:** Pat McCormack  
42 West Gate Road  
Chestnut Hill, MA 02167  
617/469-4565  
conchair@vader.com

**Arisia '97 Treasurer:** Tim Roberge  
ARISIA '97  
Treasury Division  
P.O. Box 3370

Saxonville, MA, 01705

## Committee Members & Corporate Appointed Officers

**Budget Committee:** Marshall Ellis, Chair

**Long Range Planning:** *vacant*

**Awards Committee:** *vacant*

**Grant Committee:** Joel Herda, Chair

**Corporate Sales Officer**  
Marshal Ellis

**Corporate Inventory Control Officer**  
*vacant*

**Corporate Systems Administrator**  
*vacant*

## Membership Roster

Atwood, Ted	Bazemore, Rob
Brown, Jeremy	Carpenito, Christine
Cohen, Randall	Cooper, Brian
Dooley, Ed	Ellis, Marshall
Elwell, Kenneth	Fish, Tom
Goodwin, Glen	Herda, Joel
Hertel, Mark	Ivey, Kim (Red Shirt)
Jordan, Jeff	Kahn, Walter
Kent, Allan	Labonville, Zanne
Levy, Benjamin	McCormack, Patrick
Mickle, William	Morris, Skip (Red Shirt)
Quinn, Brendan (Red Shirt)	Roberge, Tim
Robison, Mary	Rosenberg, Noel
Rosenburg, Diane	Saroff, Matthew
Selkirk, Paul	Shuldiner, Cris
Sprague, Michael	Stevenson, Jim
Vandenberg, Pat	

## Membership/Subscription Info

Subscriptions to Mentor of Arisia are included in Corporate membership to Arisia, Incorporated. Membership runs from September 1st to August 31st and costs \$24.00. Dues are pro-rated on a monthly basis for members joining during the year.

September	\$24	March	\$12
October	\$22	April	\$10
November	\$20	May	\$08
<b>December</b>	<b>\$18</b>	June	\$06
January	\$16	July	\$04
February	\$14	August	\$02