MENTOR OF ARISIA

Issue 36 November 1993

(AND NOW A WORD FROM OUR SPONSOR:)

Executive Board Meeting
October 10th 1993

The meeting was called to order by the president, Joe Ross, at 1:25 p.m.

In Attendance: Joseph Ross, President; Nicholas Shectman, Vice-President; Allan Kent, Treasurer; Edward Dooley, Clerk; Sheila Oranch, ConChair '95; also present: Rob Bazemore, Donna Dube, Donald Eastlake IV, Donald Eastlake III, Jill Eastlake, David Fassett, Walter Kahn, Sheri Kaplowitz, 'Zanne Labonville, Noel Rosenberg, Pat Vandenberg

There were no corrections to the minutes of the September E-Board Meeting.

The Executive Board's first order of business was to discuss the matter of the 1500 cap and what happens when we hit it. The Long Range Planning Committee's report of their meeting on 2/28/93 was discussed. From their report, the LRP had discussed giving the ConChair the discretion to increase the size of the convention cap one time up to a predetermined amount that the division heads felt they could absorb.

The point were raised that it would be unfair to turn away persons who had traveled a long distance. It was also pointed out that if we hit the limit and turned people away it was quite likely that they would still remain at the con--wandering the facility without a badge, and presenting a possible security risk to the convention. An additional question was just how was the body count calculated. Did one day memberships count into the overall 1500 number? Did child memberships, Fans of the Future, Fastrack, Child in Tow, Necessary Companions figure into the figure and should they?
The president presented his own version of the Line Item Transfer, which follows, which the E-Board would recommend to the membership:

1. The Convention Chairperson may transfer funds from the contingency fund in the convention budget in accordance with Section 9.4 of the Bylaws.

2. The Convention Chairperson may transfer funds between any other line items in the convention budget provided that:

(a) the total sums of income and expenditures remains unchanged;

(b) the Convention Chairperson shall immediately report each transfer to the president and to the corporate and convention treasurers; and

(c) each transfer shall be reported to the E-Board. Any transfer may be suspended or overruled in accordance with Section 6.5 of the Bylaws.

A motion was made that ARISIA should endorse both the 1998 and the 2001 WorldCon<sup>™</sup> bids. It was decided that such an endorsement would not be exhibiting favoritism to either bid, and that by endorsing both means we are actually endorsing a BOSTON WorldCon<sup>™</sup>.

Therefore, it was the recommendation of the E-Board to the membership:

To endorse both the 1998 and the 2001 BOSTON WorldCon<sup>™</sup> bids.

Sheila Oranch announced that she had asked Ken Knabbe to be her Convention Treasurer for ARISIA '95. Ken stated that he would act as Convention Treasurer if he had the assistance of Mike DiGenio on the finer points.

Ken was assured that many persons in the organization had Treasury experience, and assistance would be given. With this understanding, Ken Knabbe accepted Sheila's offer.

Therefore, the president appointed Ken Knabbe to the position of Convention Treasurer for ARISIA '95 (Congratulations Ken!)
The matter of the pun fine was discussed. Several members of the E-Board felt uncomfortable with the idea of the fine, even though it would raise money for the grant fund. As one member of the board stated, it penalized the quiet members or persons who do not find it easy to pun.

As another member put it, when it was first introduced (at NESFA) it was fun for a nickel, but when the price went up he was careful on how often he punned. And yet another said they would rather reward witsim with some sort of point system rather than penalize. A negative feeling seemed evenly distributed among the board.

Therefore, it was the E-Board’s recommendation to the membership:

Not to accept the pun fine.

Another item from the Long Range Planning report of last February was the need for a computer to the organization. Phi (Nick Shectman) volunteered a computer and other equipment which was suited to run LENNOX (I believe this was stated as a gateway to the Internet--editor), but was not suited for data capture.

It was pointed out that there are several areas of the organization (both at-con and during the rest of the year) that require the use of a computer. Areas such as the database, registration, and the clerk need a computer.

It was decided that a Computer Needs Committee would be established.

The question of membership compensation was raised concerning reimbursement of memberships (from ’93). (As per corporate policy, members who worked 18 hours/GOPHERS and 18.2 hours/STAFF received comp memberships to next year’s con (’94).) People were reminded to keep track of their hours, turn in their hours in order to obtain their comp, and so that registration would have a record of who got comp’d and be able to notify people.

The clerk informed the E-Board that he had received from Ted Atwood an estimate of the cost to rewire the ART SHOW’s electrical and lighting requirements. The breakdown of the equipment needed was:

- $10.00 for black plastic electrical tape.
- $80.00 for 10 25’ extension cord 14/3
- $165.00 estimated cost for lighting repairs and redesign.

A total estimated cost of $330. Mention was also made of the need to allocate funds for the repainting of the panels. However, as we are moving into the autumn it was not felt as crucial to begin the repainting as we would not have many good weekends left to complete it.

Therefore, it was the recommendation of the E-Board to allocate $400 to start the overhaul of the ART SHOW electrical.

Concerning the location of the December and January meeting locations, it was decided that the December 5th meeting would be scheduled at the NESFA clubhouse and that we would hold off selecting a site for the January 8th meeting. January 8th is a Saturday, and on street parking at the NESFA clubhouse is difficult (parking meters).

The president also appointed to the Budget Committee both the 1995 ConChair, Sheila Oranch, and the 1995 Convention Treasurer, Ken Knabbe.

The Clerk raised the question concerning who received Arisia’s copies of the newsletters we receive from other organizations. The president explained that it had been decided that Jim Belfiore would receive the copies as the then clerk already received his own. It was noted that this could be changed if necessary. No action was taken.

As a final matter, it was confirmed that the official Corporate address is still Pat McCormacks, and it is still alright with Pat that it remain so.

The meeting adjourned at 2:30.
(GETTING DOWN TO BUSINESS:)

CORPORATE MEETING
October 10, 1993

In Attendance: Rob Bazemore, Ed Dooley,
Donna Dube (RS), Mark Dulcey,
Donald Eastlake IV (RS), Donald Eastlake III,
Jill Eastlake, David Fassett, Jeff Jordan (RS),
Walter Kahn, Sheri Kaplowitz, Allen Kent,
Curtis Kremer (N), Zanne Labonville, Benjamin Levy,
Patrick McCormack (RS), Sheila Oranch,
Chris Palmer (RS), Noel Rosenberg (RS),
A. Joseph Ross, Nicholas Sheckman, Patricia Silva (N),
Pat Vandenberg

[ALL MEMBERS SHOULD REMEMBER IT IS THEIR RESPONSIBILITY TO CHECK OFF THEIR NAME ON THE ATTENDANCE LIST SO THAT IT IS RECORDED AND COUNTED IN THE MINUTES OF THE MEETING. FAILURE TO DO SO MAY UNJUSTLY JEOPARDIZE YOUR MEMBERSHIP STANDING.]

The corporate meeting was called to order at 3:00 p.m.

The following corrections to the minutes of the September Meeting were noted:

- The appointments on page 7 should have read voted to approve on all rather than listed as motions.

- The vote on page 4 should have read motion on failed item rather than voted.

PROXIES:

Two proxies were presented to the clerk during the meeting.

- Ted Atwood requested that Zanne Labonville vote on his behalf with no restriction.

- Rob Bazemore, who left the meeting early, requested that Nicholas Sheckman vote on his behalf.

TRANSFERS:

MOTION: was made to transfer the following the following members from RED SHIRT to

General membership:

Donna M. Dube
Jeff Jordan
Patrick McCormack
Chris Palmer
Noel Rosenberg

In accordance with the Bylaws, this motion was automatically tabled to the next meeting.

NOTICE OF MEMBERSHIP TRANSFER

THE FOLLOWING MEMBERS WILL BE RED SHIRTED AT THE END OF THE NOVEMBER CORPORATE MEETING ON 11/6/93 IF THEY DO NOT ATTEND:

HEATHER COON

IN ACCORDANCE WITH SECTION 1.2 OF THE BYLAWS, AN AUTOMATIC TRANSFER MAY BE WAIVED BY THE MEMBERSHIP FOR CAUSE, WHICH CAUSE MAY BE STATED IN THE MINUTES

REMEMBER: It is YOUR responsibility to check off your name on the attendance in order to count as attending a meeting.

(FROM THE DESK OF "EL SUPREMO"...)

President's Report:

A. Joseph Ross reporting:

The president reported that he had received and accepted the resignation of Walter Kahn from Corporate Merchandising. Walter sited that he was overextended in other areas and need to cut back. Joe announced that anyone who wished to fill the vacancy should see him.

The president announced that he had appointed Ken Knabbe as the Convention Treasurer for ARISIA '95.

VOTED: To approve the appointment of Ken Knabbe as Convention Treasurer for ARISIA '95 by
The president also announced that he was appointing Sheila Oranch, ConChair '95, and Ken Knabbe, Convention Treasurer '95, to the Budget Committee.

**VOTED:** To approve the appointments of Sheila Oranch and Ken Knabbe to the Budget Committee by acclamation.

The president further announced that he was appointing Nicholas Shectman to the newly formed Computer Needs Committee.

**VOTED:** To approve the appointment of Nicholas Shectman to the Computer Needs Committee by acclamation.

**Vice-President's Report/GRANT COMMITTEE & COMPUTER NEEDS COMMITTEE:**

**Nicholas Shectman reporting:**

The vice-president reported that he was waiting on an answer to who was allowed to obtain money from the Grant Committee (the question was raised at the last meeting if only fellow non-profits, individuals, or other organizations could qualify for grant money). Joe Ross informed Nick that he had not had the opportunity to look into the specifics of the matter as yet.

Nick also announced that he had (computer) equipment which he was willing to allow the corporation to use. Either for the net or other areas.

**Treasurer's Report/BUDGET COMMITTEE:**

**Allan Kent reporting:**

The treasurer reported that the Budget Committee had not met, but the Treasurer's Report of the financial standing of the corporation was written—unfortunately he had not been able to have it copied in time for the meeting (the clerk received a copy of the report on October 12th, see appendix 1). Checks had been written and were in the mail for people waiting on money from us.

**Clerk's Report/DATABASE COMMITTEE:**

**Ed Dooley reporting:**

The clerk reported that there were now 102 more days until ARISIA '94. Everyone was asked to sign in, and for persons joining during the meeting the rate was $22, after the meeting the rate dropped to $20. As was made quite clear, Mentor, had undergone a style transformation (a few persons asked that a different italics font either be used, or dropped—hopefully the present italic font used is better).

As had been pointed out by several persons (both mundane & fan) the newsletter of any organization, while sometimes under-rated by insiders, is the most visible representation to an outsider of what goes on. A good newsletter reflects a healthy organization.

In continuing the overhaul of Mentor, the clerk urged people to begin submitting stuff. Art Work, articles, gripes, etc. We got a lot of creative people in the organization.

Finally, the clerk asked that people remember that it is corporate policy that persons making a report submit the basics in writing. Too much goes on at any meeting trying to track the ongoing changes to various reports in addition to getting the jist of the basics on the fly.

Membership surveys have gone out. All members are urged to return their surveys. No survey, no listing in membership roster.

As for the Database, the committee has not had an opportunity to formally sit down. An open work session is scheduled for October 19th, at Pat Vandenberg and Allan Kent's home. The items that the Chairperson of the committee set as a loose agenda are:

I. While not in the scope of the project, the corporation should give serious consideration to acquiring a computer to run the database on when it is completed (hardware problem).

II. Developing a long term time line stating what specific applications would be developed and brought online.
III. Overall approach to problem:
(a) The completed database will probably live on one machine with all application systems interacting together.

(b) In keeping with the previous system, the database application systems should be modular with complete data files in order to support applications.

(c) A merge routine will be required to take the transaction data and integrate it with the main data files at the central database.

(d) Target date for completion: The next Annual Meeting (September 1994).

(e) Recommend no major changes to the system for one (1) year.
1. Six months will be needed to train and break system.
2. Six months will be needed to review what system enhancements will be needed.

IV. People should be working on their "wish list" and get them to me ASAP so that they can be reviewed. People should be reviewing their own paper systems to see what works, and to give us an idea of what they would like their screens and reports to look like.

V. These goals may be optimistic.

(...TO THOSE BEHIND THE LENS.)

COMMITTEE REPORTS:

ConCom '94:

Jim Belfiore reporting:

Jim Belfiore was unable to attend the corporate meeting, reporting for him were Sheila Oranch and Pat Vandenberg. An apology to Jeff Jordan for the lack of a telephone number for the BBS in the recent mailing. This item will be corrected in the next mailing.

It was reported that Jenny Drysdale had resigned from her position on the ConCom, and Pat Vandenberg gave a quick summary of what occurred at the 12 noon ComCon meeting. In brief:

- Program book deadline is November 3rd.
- Money obtained from the hotel is for lighting and decorating of the Castle (i.e. chairs)--the place is usually bare.
- Kim Van Auken is producing art work for the badges which will be difficult to reproduce.
- Investigation is being done into different types of badge holders which might be more secure that what we have used.
- Sheila had ad information (SELL-SELL-SELL), and stressed that certain advertisers would be offered an opportunity to place coupons in the ATCON newsletter.
- Kevin Fallon is loaning a label printer and bar coder to the con.
- Noel Rosenberg is accepting sign requests. The deadline is now (the person who is actually doing the signs for us has returned to school--a major ART school where he has access to a lot of neat stuff. If you wait you probably won't get what you could have!).
- A work session is scheduled on the 19th (to run concurrently with the DATABASE MEETING) to do corrections on the mailings that have returned.

A request was made to people who distribute items to several people to indicate (in some fashion) who it had already been given to in order to cut down on duplication of effort.


ConCom '95:

Sheila Oranch reporting:

It was announced by Sheila that she had asked Ken Knabbe to serve as her treasurer and Ken had accepted.

The membership was told that an invitation had been sent to a writer to be GOH, and Sheila hoped that she should have a reply by Christmas. Also, the artist she had selected as GOH was pending approval. She also stressed that persons running particular tracts of the Con should consider "special guest" for their area who (in keeping with her theme of diversity) who be minor GOH's for a particular tract.

Sheila mentioned that for '95 she was seriously considering making a requirement of BABYSITTING/Member Services that a pager be issued to parents at a cost of $10 (or so) to insure prompt return and retrieval of children. Sheila pointed out that the off time for the people in Babysitting is very small. One late parent can wipe out someone's dinner break.
(AND HERE BE DRAGONS...)

OLD BUSINESS:

NONE!

NEW BUSINESS:

VOTED: To approve the E-Board’s recommendation concerning what to do if we reach the 1500 person cap which was to:

- The organization would monitor how early in the Con we appear to be exceeding the limit.
- The ConChair would be allowed to increase the membership cap by 200 before convening the E-Board in order to increase it further.
- The ConChair would consult the Division Heads, if possible, when approaching the limit with special attention to Member Services and Security (Operations).

The recommendation of the E-Board concerning line transfers was discussed. Some members felt that it should be the authority of the Division Heads and not the ConChair to shift funds. As a past Division Head stated, he always asked for that authority as part of his budget submission.

It was further felt that the ConChair should not be able to shift as it showed either poor planning or greed. (During all this the pizza showed up and several people asked if we could adjourn temporarily. So...)

The meeting adjourned for food at 3:40 p.m.

The meeting reconvened at 4:15 p.m.

After much discussion the final policy was eventually hammered out.

1. The Convention Chairperson may transfer funds from the contingency fund in the convention budget in accordance with Section 9.4 of the Bylaws.
2. A Division Head, with the approval of the Convention Chairman, may transfer transfer funds between any other line items in the convention budget within that division provided that

(a) the total sums of income and expenditures remains unchanged;

(b) the Division Head shall report each transfer to the corporate and convention treasurers.

3. Transfers of funds, between divisions, may be made, with the approval of the E-Board, after the last Corporate Meeting before the Convention.

The membership:

VOTED: to approve this policy, as amended.

A motion was made that ARISIA should endorse both the 1998 and the 2001 WorldCon\textsuperscript{sm} bids. It was decided that such an endorsement would not be exhibiting favoritism to either bid, and that by endorsing both means we are actually endorsing a BOSTON WorldCon\textsuperscript{sm}.

Therefore, it was the recommendation of the E-Board to the membership:

To endorse both the 1998 and the 2001 BOSTON WorldCon\textsuperscript{sm} bids.

The membership:

VOTED: To endorse both the 1998 & 2001 BOSTON WorldCon\textsuperscript{sm} bids.

(Good Luck to both in their bidding!!)

Upon the recommendation of the E-Board against adopting a Pun Fine the membership:

VOTED: to not adopt a pun fine for meetings.

Concerning the request from the ART SHOW for funds to rework their lighting and electrical needs:

$ 75.00 for 32 mounting plates that will allow proper adjustment of the lights ($2.98 ea)
$ 10.00 for black plastic electrical tape.
$ 80.00 for 10 25' extention cord 14/3

$ 165.00 estimated cost for lighting repairs and redesign.

A total estimated cost of $330.

The E-Board recommended to the membership that $400 be allocated for the work. The membership:

VOTED: to approve the allocation.

\begin{center}
\textbf{ANNOUNCEMENTS:}
\end{center}

[Members are reminded that reports and announcements should be submitted in written form so that they may be accurately reported on in Mentor--especially in the next few hectic months. The clerk would appreciate if more members would remember this, thank you]

A request was made for an ONLINE flyer for the Bulletin Board for ARISIA '94.

200 to 300 large manila envelopes are presently available. Anyone mailing anything requiring one should see Phi.

Persons going to PHILCON (11/12 thru 11/14) should be aware that volunteers are needed for the party. If you are interested in helping out--see Phi.

NJAC has been cancelled.

The next ConCom will be at Pat and Allan's on 10/26/93 at 7 p.m.

Jeff is currently working on a gateway to the BBS from Compuserve. At present it is only one-way.

A request was made for a one page explanation for the Convention Program Book on "HOW TO GET ON TO THE (BULLETIN) BOARD"

It was noted that NESFA tends to use GENIE. Arisia tends to use INTERNET.

Jeff made an appeal for people to start posting things to the Bulletin Board (MENTOR, ConCom News, etc)

Membership Surveys are due back--NOW.

WORLDCON is a service mark of the World Science Fiction Society, an unincorporated literary society.
UPCOMING EVENTS:

OCTOBER:

10/26/93 ARISIA ConCom Meeting at 7 p.m. at the home of Pat Vandenberg and Allan Kent, 15 Park Avenue Extension, Arlington MA. (Contributions for refreshments welcome!)

NOVEMBER:

11/6/93 ARISIA CORPORATE MEETING (NOTE: THIS IS A SATURDAY) at 2 p.m. at the home Pat Vandenberg and Allan Kent, 15 Park Ave Extension, Arlington. The E-Board will meet at 1 p.m.

DECEMBER:

12/5/93 ARISIA CORPORATE MEETING at 2 p.m. at NESFA. E-Board will meet at 1 p.m.

JANUARY:

1/8/94 ARISIA CORPORATE MEETING at 2 p.m. --location to be announced.

1/20/94 Move In and Set Up at the BOSTON PARK PLAZA HOTEL AND CASTLE for ARISIA '94

1/21/94 ARISIA '94 through 1/23/94 at the BOSTON PARK PLAZA HOTEL AND CASTLE

1/24/94 Tear down and Move Out at the BOSTON PARK PLAZA HOTEL AND CASTLE for ARISIA '94

FEBRUARY:

2/18/94 BOSKONE 31 through 2/20/94 at the Sheraton Tara, Framingham

Please notify the CLERK of any upcoming events or meetings which should go into this schedule.
Thank you.

RE:

[A recent posting to the BBS was brought to my attention at the last corporate meeting. As I have asked for submissions, the author of the posting said that it might serve as a place to start, and that future postings in the public area of the board might serve as filler. It is reprinted here as it appeared on the board.]

FROM: Pat McCormack
TO: Joseph Ross

SUBJECT: ELECTIONS

Actually, I don't find that too surprising at all. Phi is a very good person to throw into the Eboard. It might help you to regain some of the credibility you lost goist most of the people I've talked to since then were amazed and appalled. Not just at the decision (Most of them consider Sheila too big a flake to work for.), but the process. To paraphrase most of the comments, you had a short-handed, brain-dead Eboard made up of one real officer, one newly appointed officer, and one officer who was only waiting around to screw things up before retiring. Then the appointee was brought out for a rubber-stamp without anyone knowing that there were better options available.

Granted, some of that is slightly innaccurate. However, the points that I do agree on are that: 1) You should have delayed the decision until you had the full Eboard. Given the current process of appointment, Sheila was effectively being selected by as little as 2 people. Having to get a majority of 3 is better than having to get a majority of 2. 2) Given that 2 of the officers you did have were "temporary", it might have been best to leave the entire matter to the next slate of officers. 3) The system of appointed conchairs has just shown its greatest weakness. The corporation might really want to consider changing the by-laws to make it an elected position. The entire process was perceived to have an air of backroom skullduggery about it, from not releasing the names of the candidates at the start to the set of officers who did the appointment in the end.

Well, you can take this for what its worth, considering I'm officially not even a member of the corporation anymore. Not so much that I don't want to be, I just lost track of time at work on Sunday and didn't remember to leave for the meeting until it was too late anyway. I'll get to the October or November meeting and start getting my voting rights back then.
Oh, yeah. I really did mean to post this publicly. Since so many people are saying behind closed doors, we might as well get it out in the open where it can be discussed by everyone.

FROM: Joseph Ross
Sep-30-93 23:39:58
TO: Pat McCormack
Subject: Elections

Phi's election was surprising only in that it was unexpected. While I knew that Phi was considering running, he had not announced, and I did not know that Rob would withdraw in his favor. I think Phi will be a fine addition to the E-Board.

The process of appointment this year was the first time that we had an actual selection to make. That means that we were doing certain things for the first time and had to learn as we went. While I was reluctant to officially announce the candidates, only because no policy had been set, the candidates were well known. In fact, most or all had announced themselves publicly. Policy has been adopted for the future in favor of announcing candidates.

Also, we didn't realize that we would need to interview candidates, since we knew everyone. Next year, I will make sure that interviewing is planned and announced (Only one candidate was not interviewed this year, and, for other reasons, she really wasn't likely to be appointed this year.).

We learned quite a bit from these interviews. In fact, Sheila convinced us that she was not the flake some people thought. You, also, convinced us that our misgivings about you were not a problem. While all the Board members who voted chose Sheila, you were a close second in the minds of all.

We were also constrained by the fact that it is really important to appoint the con chair early, and we were already a month later than we had originally planned because of the problems with Mentor. The remaining criticisms are unfair to Heather, whose commitment to Arisia is strong and long-standing, and Ed, whose position was by appointment, but who was elected to the position at that meeting (I think before we actually made the appointment.). In any event, I think Sheila will make a good con chair, and I hope that we have learned enough to do the process better in the future. But, I can't see how the outcome would have been different by a different process.

FROM: Pat McCormack
Oct-04-93 02:08:48
TO: Joseph Ross
Subject: RE: Elections

JR> While I was reluctant to officially announce the JR> candidates, only because no policy had been set, the

Hey, Joe, it's the President's duty and prerogative to set policy when there is none covering a situation.

JR> candidates were well known. In fact, most or all JR> had announced themselves publicly.

I wouldn't say WELL known. Yes, most of the candidates announced publicly, but those announcements didn't necessarily spread to the entire membership. Only an announcement in the Mentor can guarantee the entire membership being informed.

Well, Joe, I think you missed a major point of my letter. This wasn't about my participation in the process, or about my losing out to Sheila. People were saying these things in private and I thought they needed to get said in public. When things like this stay in the closet, they cause problems further down the line. Some loud mouth needed to set them out in the open. I think everyone will agree that I have a long reputation for being among the first to say controversial things in public.

JR> We were also constrained by the fact that it is really JR> important to appoint the con chair early, and we JR> were already a month later than we had originally JR> planned because of the problems with

Here I disagree with you. You should have allowed a month between appointment and seeking ratification of your appointment. My reason for saying this is that all other major decisions by the corporation are all automatically tabled until the next meeting. There were good reasons the by-laws were written to make that happen. First, you avoid looking like you're "slipping something past" the membership. Second, you allow the membership time for discussion and contemplation. The appointment of the Conchair is arguably the single most important decision the corporation makes each year. It isn't something that should be rushed through. That's
why I suggested the corporation might want to move
towards electing the conchair, rather than appointing it.
If you want to keep it as an appointment process, I
would suggest the following changes in procedure:
1) The Eboard should announce its choice and then wait
one month before putting it to a vote by the
membership.
2) The Eboard should foster discussion about the choice
by publishing its opinions of all the candidates.
Yeah, I know a scream for privacy will be raised about
the last one. We want to avoid hurt feelings, etc. but
I'll put it to you that the current process acts as a rubber
stamp. When there is no discussion, there's very little
change that disenting votes will be cast. People will not
vote something down if there appears to be no
alternative. Only when there are choices and a forum
for open discussion will you have a chance at getting an
informed decision from the membership. Hell, you
didn't even ASK if there was any discussion about the
appointment. (If I remember Robert's Rules correctly,
ratification of an appointment is not a priviledged
motion that must be voted on without discussion.)

JR> Mentor. The remaining criticisms are unfair to
JR> Heather, whose commitment to Arisia is strong and
JR> long-standing, and Ed, whose position was by
JR> appointment, but who was elected to the position at
JR> that meeting (I think before we actually made the
JR> appointment).

Well, you might think them unfair. I might think them
unfair. You have been in political situations before,
Joe. You should know that perception is often as
important as fact, if not more so. (Pardon me as I step
into the role of Devil's Advocate and show you the
worst case scenario for the appointment process.) From
some points of view, the decision looked like it was
rushed into simply to allow Heather her chance to affect
it. Yes, we technically elected Ed before the Eboard
made its decision. But, you strayed from established
procedure here. You opened the meeting, got him
elected so you would have quorum of officers, then
adjorned the meeting to hold an Eboard meeting to
make your appointment. All this was done while
another member of the Eboard was out of town, rather
than waiting for him to return. Taken together, in a
jaudiced light, this all looks kind of sleazy. That's what
you have to deal with, Joe. The facts may be something
else entirely, but some people are perceiving it in a
manner similar to what I described.

I'm sure there are people who are going to take this
whole bit I've said as sour grapes. I hope you know me
well enough to realize that is not my motivation here,
and that the things I have brough up are worthy of
discussion and consideration.

FROM: Joseph Ross
TO: Pat McCormack
SUBJECT: Re: Elections

First, I have no objection to the discussion being carried
out in the open. In fact, I think it is healthy.

Second, the membership knew that the appointment of
con chair was going to be done at that meeting, and the
identities of the candidates was widely known. Next
year, the identities of the candidates will be announced
officially. I believe that is sufficient notice for all
members to know what is coming before the meeting.

Third, I believe that I asked for discussion before
putting the matter to a vote. This is from memory,
though, and minutes do not show much detail.

Fourth, I started the meeting when I did because we
were already about half an hour late starting the
meeting. We went through all reports before recessing.
We did also elect the clerk, and I did choose to do that
before making the appointment. But the fact of the
matter is, it didn't make any difference. From the point
when he was appointed interim clerk, Ed Dooley was a
member of the E-Board under the bylaws. Further,
there was no one else who wanted the job.

I suppose I can't win on that one. Before, you
criticized us for not waiting until we had an election.
Then, when it was pointed out that we had the election
first, you criticized us for that.

Fourth, we originally planned to appoint the con chair
in June (as we did last year with Jim). We were two
months behind because of the Mentor hiatus. We
managed to compress the process a bit, so that we
appointed in July. This was based on the feeling that
the con chair needed as much time as possible to get
organized, a point that we have discussed for several
years.

Finally, while there are certain ways that I hope we will
do this better next year, based on the experience (and,
hopefully, we won't have a Mentor hiatus to impede
things), it sounds like nothing more than sour grapes to
call the process sleazy. We were feeling our way with
a process that was new to us, and did our best under the circumstances. You may criticize our actions all you want, but there was nothing sinister about our motives.

*RE:* Between a Rock and a Hard Place

Ed Dooley

Breath everyone! About right now a lot of members are probably questioning my sanity in all this. Am I crazy? Do I want to throw gasoline on a fire?

To be honest, this editorial is an after thought. A colleague, who isn’t a member of Arisia, or any other fan organization, told me I had a responsibility to mediate. Wonderful. Well, here goes nothing.

Looking back, and I don’t have to look back far, this situation has probably been brewing since before I became a corporate member (February 1992). I’ve listen to the various stories circulating. Who did what to who. Why that person can’t stand someone else and so forth. I’ve also heard from people how professional we are. How impressed some organizations are with our performance, and how we appear to be one of the fast growing cons on this coast.

What’s happened to the team spirit, people?

I didn’t join the organization because of who the con chair is—try not to faint guys, it’s nothing personal! I’m not impressed by the posturing, or the egos—especially since some people are telling me I’m developing one. If it comes to that, I’ll resign my position.

I have no ties to anyone in this organization, and I can cut the cord at a moments notice. In short, even I don’t want the power of this position, but someone has to make the decisions. You can either have someone who wants to be in the spot light, and gets nothing done. Or you can have someone who will work behind the scenes getting the job done. None of this will matter 100 years from now.

I don’t believe that Sheila is the issue.

What I do think what is happening is that we are losing focus of what this organization is about. Both Joe and Pat had good points. The most important one being that if we sweep this under the carpet it will be worse later on.

We are always quick to state that Arisia is about advocacy and innovation. We are less quick to admit that we don’t always agree that we disagree. To some its more important that things look nice, heathy and happy.

This is not a popularity contest.

If we wish to keep that sharp, fresh edge, we have to be willing to work with one another, even if it is with someone who appears controverstial. We have to be willing to take a chance on new ideas that we haven’t done before; or old ideas that didn’t appear feasible. At least we will have tried. There is no room here for negative energy. Its counter productive.

In closing, I really hope that people will sit back and consider this problem and discuss it in a calm fashion. No ego posturing. No patronizing. Listen to what the other person is saying. Communicate.

The worst threat to this, or any organization, are egos, personal agendas, and misperceptions.
Arisia, Incorporated  
Financial Report  
for Fiscal Year ending 31 August 1993

**BALANCE SHEET**

**Assets**

<table>
<thead>
<tr>
<th>Account</th>
<th>Beginning of Period</th>
<th>End of Period</th>
<th>Change</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Petty Cash</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
</tr>
<tr>
<td>Cash - New World</td>
<td>10,675.46</td>
<td>8,874.82</td>
<td>-1,800.64</td>
<td></td>
</tr>
<tr>
<td>Cash - Park West (414-)</td>
<td>1,498.87</td>
<td>1,490.50</td>
<td>-8.37</td>
<td></td>
</tr>
<tr>
<td>Cash - Park West (3003-)</td>
<td>10,539.62</td>
<td>10,865.81</td>
<td>+326.19</td>
<td></td>
</tr>
<tr>
<td><strong>total Cash</strong></td>
<td><strong>22,713.95</strong></td>
<td><strong>21,231.13</strong></td>
<td><strong>-1,482.82</strong></td>
<td>less known refunds due of $131.00</td>
</tr>
<tr>
<td>Postage Advance Account</td>
<td>609.84</td>
<td>609.84</td>
<td>0.00</td>
<td>less add'l mail chgs not yet entered</td>
</tr>
<tr>
<td>Postage Due Advance Acct</td>
<td>75.00</td>
<td>75.00</td>
<td>0.00</td>
<td>less ~135 chgs not yet entered</td>
</tr>
<tr>
<td>Trade Credits</td>
<td>30.00</td>
<td>30.00</td>
<td>0.00</td>
<td>Budget Films</td>
</tr>
<tr>
<td>Van Deposit</td>
<td>150.00</td>
<td>0.00</td>
<td>-150.00</td>
<td>charged to rental?</td>
</tr>
<tr>
<td><strong>other current assets</strong></td>
<td><strong>864.04</strong></td>
<td><strong>714.04</strong></td>
<td>-150.00</td>
<td></td>
</tr>
<tr>
<td>Capitalized Equipment</td>
<td>3,229.73</td>
<td>3,229.73</td>
<td>0.00</td>
<td>art show hangings</td>
</tr>
<tr>
<td>C.E. allowance for deprec.</td>
<td>1,658.56</td>
<td>1705.70</td>
<td>+47.14</td>
<td></td>
</tr>
<tr>
<td><strong>net capitalized equipment</strong></td>
<td><strong>1,571.17</strong></td>
<td><strong>1,524.03</strong></td>
<td>-47.14</td>
<td></td>
</tr>
<tr>
<td><strong>total assets</strong></td>
<td><strong>25,149.96</strong></td>
<td><strong>23,469.20</strong></td>
<td><strong>-1,680.76</strong></td>
<td></td>
</tr>
</tbody>
</table>

**Advances**

+= You hold Arisia money in trust (debit).
-= Arisia owes you money (credit).

a 0.00 entry indicates your account was non-zero during the period but is now zero.
Please verify the amount next to your name and notify the treasurer of discrepancies.

<table>
<thead>
<tr>
<th>Name</th>
<th>Amount</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ted Atwood</td>
<td>+18.43</td>
<td>remainder after art return mailing</td>
</tr>
<tr>
<td>Robert Bazemore</td>
<td>-34.20</td>
<td>after locks purchase</td>
</tr>
<tr>
<td>Jim Belfiore</td>
<td>+100.00</td>
<td>double reimbursement for Balticon party?</td>
</tr>
<tr>
<td>Lauren Burka</td>
<td>-15.08</td>
<td>from '92</td>
</tr>
<tr>
<td>Heather Coon</td>
<td>0.00</td>
<td></td>
</tr>
<tr>
<td>Mike DiGenio</td>
<td>+501.21</td>
<td></td>
</tr>
</tbody>
</table>
Advances (continued)

<table>
<thead>
<tr>
<th>Name</th>
<th>Amount</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ed Dooley</td>
<td>-60.60</td>
<td></td>
</tr>
<tr>
<td>Mark Dulcey</td>
<td>-12.98</td>
<td></td>
</tr>
<tr>
<td>Larry Dunne</td>
<td>+140.00</td>
<td>from Petty Cash</td>
</tr>
<tr>
<td>Jill Eastlake</td>
<td>-38.00</td>
<td></td>
</tr>
<tr>
<td>Marshall Ellis</td>
<td>+30.00</td>
<td>from Petty Cash</td>
</tr>
<tr>
<td>Jim Fountas</td>
<td>-45.81</td>
<td>Gopher Hole stamps, etc.</td>
</tr>
<tr>
<td>Allan Kent &amp; Pat Vandenberg</td>
<td>-346.46</td>
<td></td>
</tr>
<tr>
<td>'Zanne Labonville</td>
<td>0.00</td>
<td></td>
</tr>
<tr>
<td>Holly Love</td>
<td>+300.00</td>
<td>for '94 Art Show expenses</td>
</tr>
<tr>
<td>Skip Morris</td>
<td>-6.00</td>
<td>overpaid '93 dues</td>
</tr>
<tr>
<td>Nick Shectman (Phi)</td>
<td>-3.86</td>
<td>since FY '92</td>
</tr>
<tr>
<td>Walter von Bosau</td>
<td>-16.00</td>
<td>dues overpayment</td>
</tr>
</tbody>
</table>

**total owed by Arisia (-)** 562.99
**total in trust for Arisia (+)** 1,089.64
**net advances** +526.65

Net advances on 1 Sept 93 was +346.70

Liabilities

<table>
<thead>
<tr>
<th>Account</th>
<th>Beginning of Period</th>
<th>End of Period</th>
<th>Change</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>6.00</td>
<td>6.00</td>
<td>0.00</td>
<td>overpayments of membership, art show fee</td>
</tr>
<tr>
<td>Advanced Dues (corporate)</td>
<td>384.00</td>
<td>48.00</td>
<td>-336.00</td>
<td>FY94 dues</td>
</tr>
<tr>
<td>Con Comm Newsletter Escrow</td>
<td>75.00</td>
<td>75.00</td>
<td>0.00</td>
<td>to defray part of con comm newsletter costs</td>
</tr>
<tr>
<td>Key Deposits Payable</td>
<td>0.00</td>
<td>30.00</td>
<td>+30.00</td>
<td></td>
</tr>
<tr>
<td>Promissory Notes Interest Payable</td>
<td>517.83</td>
<td>535.43</td>
<td>+17.60</td>
<td>to be paid off in October</td>
</tr>
<tr>
<td>Promissory Notes Principal Payable</td>
<td>2,625.26</td>
<td>2,625.26</td>
<td>0.00</td>
<td>to be paid off in October</td>
</tr>
<tr>
<td>Reserve for Grants</td>
<td>373.23</td>
<td>500.00</td>
<td>+126.77</td>
<td></td>
</tr>
<tr>
<td>Sales Tax Payable</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
</tr>
</tbody>
</table>

**total liabilities** 3,981.32 3,765.69 -215.63 plus Advance Fees paid
### Arisia, Incorporated -- FY93 Financial Report

#### Net Worth
- **14,969.54**
- **13,585.16**
- **1,384.38**
- **-1,564.11**
- **-3,203.79**
- **-1,639.68**
- **18,362.53**
- **18,049.41**
- **-313.12**
- **-8,144.54**
- **0.00**
- **3,224.49**
- **-1,828.88**
- further bills outstanding?
- include FY93 and con '92 earlier fiscal year corp operations
- net worth due to FY94 corp operations
- 0.00
- 568.42
- +568.42

#### PROFIT AND LOSS STATEMENT

<table>
<thead>
<tr>
<th>Account</th>
<th>Remaining Budget</th>
<th>This Period</th>
<th>Fiscal Year</th>
<th>Con to Date</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CON 94 Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A'94 Adv Art Show Fees</td>
<td>2,160.00</td>
<td>0.00</td>
<td>0.00</td>
<td>40.00</td>
<td>liability</td>
</tr>
<tr>
<td>A'94 Adv Dealers Fees</td>
<td>1,015.00</td>
<td>0.00</td>
<td>0.00</td>
<td>1625.00</td>
<td>liability</td>
</tr>
<tr>
<td>A'94 Adv Membership</td>
<td>23,840.00</td>
<td>30.00</td>
<td>30.00</td>
<td>4910.00</td>
<td>liability</td>
</tr>
<tr>
<td>Misc Income 94</td>
<td>4,884.00</td>
<td>0.00</td>
<td>0.00</td>
<td>2126.00</td>
<td></td>
</tr>
<tr>
<td><strong>CON 94 total income</strong></td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>2126.00</td>
<td></td>
</tr>
<tr>
<td><strong>CON 94 total income and advance fees</strong></td>
<td>30.00</td>
<td>30.00</td>
<td>30.00</td>
<td>8701.00</td>
<td></td>
</tr>
</tbody>
</table>

#### CON 94 Expense

<table>
<thead>
<tr>
<th>Account</th>
<th>Remaining Budget</th>
<th>This Period</th>
<th>Fiscal Year</th>
<th>Con to Date</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising Expense 94</td>
<td>1,060.00</td>
<td>750.00</td>
<td>750.00</td>
<td>940.00</td>
<td></td>
</tr>
<tr>
<td>Art Show Expense 94</td>
<td>505.47</td>
<td>0.00</td>
<td>0.00</td>
<td>54.53</td>
<td></td>
</tr>
<tr>
<td>Bounced Check Exp 94</td>
<td>481.83</td>
<td>0.00</td>
<td>0.00</td>
<td>9.00</td>
<td>budget includes Charge Card Processing and Foreign Currency</td>
</tr>
<tr>
<td>Charge Card Proc Exp 94</td>
<td>-------</td>
<td>0.00</td>
<td>0.00</td>
<td>9.17</td>
<td></td>
</tr>
<tr>
<td>Con Com News1 Exp 94</td>
<td>-440.45</td>
<td>0.00</td>
<td>0.00</td>
<td>440.45</td>
<td>need budget</td>
</tr>
<tr>
<td>Depreciation Exp 94</td>
<td>719.33</td>
<td>47.14</td>
<td>47.14</td>
<td>481.67</td>
<td>need budget</td>
</tr>
<tr>
<td>Flyer Expense 94</td>
<td>526.17</td>
<td>0.00</td>
<td>0.00</td>
<td>527.17</td>
<td>need budget thru October</td>
</tr>
<tr>
<td>Hotel Negotiation Exp 94</td>
<td>-168.00</td>
<td>0.00</td>
<td>0.00</td>
<td>168.00</td>
<td>taken from Registration Budget</td>
</tr>
<tr>
<td>Interest Expense 94</td>
<td>-154.42</td>
<td>17.60</td>
<td>17.60</td>
<td>154.42</td>
<td></td>
</tr>
<tr>
<td>Mail Box Expense 94</td>
<td>1.43</td>
<td>0.00</td>
<td>0.00</td>
<td>178.57</td>
<td>taken from Registration Budget</td>
</tr>
<tr>
<td>Mailing Expense 94</td>
<td>1,875.06</td>
<td>724.94</td>
<td>724.94</td>
<td>724.94</td>
<td></td>
</tr>
<tr>
<td>Member Services Exp 94</td>
<td>-8.99</td>
<td>0.00</td>
<td>0.00</td>
<td>8.99</td>
<td>need budget or reclassification</td>
</tr>
<tr>
<td>Account</td>
<td>Remaining Budget</td>
<td>This Period</td>
<td>Fiscal Year</td>
<td>Con to Date</td>
<td>Notes</td>
</tr>
<tr>
<td>-------------------------------------</td>
<td>------------------</td>
<td>-------------</td>
<td>-------------</td>
<td>-------------</td>
<td>--------------------------------------------</td>
</tr>
<tr>
<td>CON 94 Expense (cont)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Party Expense 94</td>
<td>289.49</td>
<td>-20.00</td>
<td>-20.00</td>
<td>210.51</td>
<td></td>
</tr>
<tr>
<td>Program Admin Exp 94</td>
<td>156.63</td>
<td>0.00</td>
<td>0.00</td>
<td>198.11</td>
<td></td>
</tr>
<tr>
<td>Program Mailing Exp 94</td>
<td>-145.26</td>
<td>0.00</td>
<td>0.00</td>
<td>145.26</td>
<td>need budget or reclassification</td>
</tr>
<tr>
<td>Storage Expense 94</td>
<td>360.00</td>
<td>120.00</td>
<td>120.00</td>
<td>1080.00</td>
<td></td>
</tr>
<tr>
<td>CON 94 total expense</td>
<td></td>
<td>914.74</td>
<td>914.74</td>
<td>4,605.85</td>
<td></td>
</tr>
<tr>
<td>CON 94 net loss</td>
<td></td>
<td>914.74</td>
<td>914.74</td>
<td>2,479.85</td>
<td></td>
</tr>
<tr>
<td>CON 94 net gain</td>
<td></td>
<td>-884.74</td>
<td>-884.74</td>
<td>4,095.25</td>
<td>not counting checks just received</td>
</tr>
<tr>
<td>including advance fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CON 93 total income</td>
<td>-2,677.44</td>
<td>0.00</td>
<td>0.00</td>
<td>42,095.44</td>
<td>2,677.44 beyond planned</td>
</tr>
<tr>
<td>CON 93 Expense</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program GOH Exp 93</td>
<td>880.00</td>
<td>220.00</td>
<td>220.00</td>
<td>220.00</td>
<td>is this the only expenses?</td>
</tr>
<tr>
<td>Registration Exp 93</td>
<td>-230.75</td>
<td>-83.65</td>
<td>-83.65</td>
<td>615.12</td>
<td>reverse double charge</td>
</tr>
<tr>
<td>Tech Logistics Exp 93</td>
<td>-58.08</td>
<td>50.00</td>
<td>50.00</td>
<td>558.08</td>
<td></td>
</tr>
<tr>
<td>CON 93 total expenses</td>
<td>+9,239.28</td>
<td>186.35</td>
<td>186.35</td>
<td>24,998.75</td>
<td></td>
</tr>
<tr>
<td>CON 93 net gain</td>
<td>-186.35</td>
<td>-186.35</td>
<td>-186.35</td>
<td>17,096.69</td>
<td>additional expenses remain?</td>
</tr>
</tbody>
</table>
## Corporate Income

<table>
<thead>
<tr>
<th>Account</th>
<th>Remaining Budget</th>
<th>This Period</th>
<th>Fiscal Year</th>
<th>Year to Year</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dues Income</td>
<td>352.00</td>
<td>648.00</td>
<td>648.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest Income</td>
<td>87.81</td>
<td>12.19</td>
<td>12.19</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales Income</td>
<td>2,700.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales Shipping Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Video Tape Sales Income</td>
<td>100.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td>776.56</td>
</tr>
<tr>
<td>Video Tape P&amp;H Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td>4.50</td>
</tr>
<tr>
<td><strong>total corporate income</strong></td>
<td><strong>3,239.81</strong></td>
<td><strong>660.19</strong></td>
<td><strong>660.19</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Corporate Expense

<table>
<thead>
<tr>
<th>Account</th>
<th>Remaining Budget</th>
<th>This Period</th>
<th>Fiscal Year</th>
<th>Year to Year</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Expense</td>
<td>316.60</td>
<td>83.40</td>
<td>83.40</td>
<td></td>
<td>Formerly Misc. Exp</td>
</tr>
<tr>
<td>Bank Charges Expense</td>
<td>141.63</td>
<td>8.37</td>
<td>8.37</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bookkeeping Expense</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meeting Expense</td>
<td>300.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mentor Expense</td>
<td>500.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reporting Fees Expense</td>
<td>60.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales Inventory Expense</td>
<td>1,400.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Treasury Expense-Corp</td>
<td>60.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td>check copying, etc.</td>
</tr>
<tr>
<td>Video Tape Prod Exp</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td></td>
<td>1,220.00 more copies</td>
</tr>
<tr>
<td><strong>total corporate expense</strong></td>
<td><strong>2,478.23</strong></td>
<td><strong>91.77</strong></td>
<td><strong>91.77</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**net gain - corporate**       568.42  568.42  excluding video tape
net gain due to sales          0.00    0.00
net loss due to video tape sales 0.00    0.00  438.56
Mentor of ARISIA is a monthly publication of:

ARISIA, Incorporated
1 Kendall Square, Suite 322
Cambridge, MA 02139

Subscriptions to Mentor are included in ARISIA corporate membership. Membership runs from September 1 to August 31, and costs $24 per year. Dues are pro-rated on a monthly basis for members joining in months other than September; the rate for members joining in March is $12.

ARISIA, Mentor of ARISIA, and the ARISIA lens are service marks of ARISIA, Incorporated.