

MENTOR of ARISIA #24

Newsletter of Arisia, Incorporated
1 Kendall Sq., Suite 322, Cambridge, MA 02139

"Arisia" is a service mark of Arisia, Incorporated

EXECUTIVE BOARD MEETING 16 AUGUST 1992

The meeting was called to order at the MIT Student Center at 1:52 PM by Vice President Jeff Jordan. Board members present: Jeff Jordan, Allan Kent, Joe Ross, Rob Bazemore.

It was reported that materials for additional art panels have been bought.

The Board discussed a request for waiver of dues for 1992-93 due to financial hardship. In accordance with past policy, the identity of the member is confidential. It was on motion

VOTED: To grant the requested dues waiver.

The Board then agreed to recommend to the Membership the following schedule for corporate meetings:

18 October	2:00 PM	at Brandeis
22 November	2:00 PM	Location TBA
13 December	2:00 PM	Location TBA

The meeting adjourned at 2:10 PM.

CORPORATE MEETING 16 AUGUST 1992

The meeting was called to order at the MIT Student Center at 2:20 PM by Vice President Jeff Jordan. The minutes were accepted as submitted.

Reports

President -- Not in attendance. Asked that everyone be reminded that nominations are open for all offices.

Vice President -- Art show panels are about finished. At Magicom's request, they will not be painted.

Treasurer -- See report elsewhere in this Mentor. We are still broke, but books have been reconstructed.

Clerk -- Read the pertinent provisions from the Bylaws on nominations and elections. Proxies received: Cris Shuldiner to Ben Levy.

Concomm 93 -- Looking for volunteers to run the Arisia/NESFA Magicon hole. Next Concomm meeting will be 19 September.

Concomm 94 -- Sheila Oranch reported that David Kyle has accepted as Fan GoH.

Unfinished Business

By secret ballot it was on motion

VOTED: To transfer Zanne LaBonville and Ed Dooley to General membership.

The Membership next discussed the question of increasing corporate dues, tabled from last meeting. It was on motion

VOTED: To increase corporate dues to \$24.00 per year, effective 9/1/92 for 92-23 dues.

The membership next discussed the motion on dues policy tabled from last meeting. It was on motion

VOTED: That dues for all members are due on 1 September of each year. For any member who joins during the year, dues shall be pro-rated to the following 1 September. The membership of any member who has not paid dues or requested a hardship waiver shall expire at the beginning of elections at the Annual Meeting. The clerk shall so notify any member who has not paid dues or requested a hardship waiver by 1 September.

New Business

It was moved to transfer George Flynn to General membership. This motion was automatically tabled until next meeting.

The Membership next discussed the scheduling of future corporate meetings. It was on motion

VOTED: To schedule corporate meetings as follows:

18 October	2:00 PM	at Brandeis
22 November	2:00 PM	Location TBA
13 December	2:00 PM	Location TBA

Announcements

Joe Ross announced that he will run for either president or vice president. Sheila Oranch announced that she was running for president and Heather Coons announced that she was running for vice president.

Jeff Jordan announced that he got a call from Eugene Heller asking us to send fans to the con in Montreal in October.

The meeting adjourned at 3:25 PM.

A. Joseph Ross
Clerk

Meeting Attendance

The following persons are recorded as having attended the meeting (*=Non-member):

Robert Bazemore, Heather Coon, Ed Dooley, David Fassett, George Flynn, Jeff Jordan, Allan Kent, Zanne LaBonville, Ben Levy, *Rick Maynard, Sheila Oranch, Chris Palmer, Joseph Ross, Pat Vandenberg, *Liz Zitzow.

NOTICE OF MEMBERSHIP TRANSFERS

The following General Members will automatically be transferred to Red Shirt if they do not attend the next corporate meeting: Cris Shuldiner, Mary Robison. In accordance with Section 1.2 of the Bylaws, an automatic transfer may be waived by the Membership for cause, which cause must be stated in the minutes.

It is YOUR RESPONSIBILITY to check your name off on the attendance list in order to be counted as attending a meeting.

Back issues of Mentor are available from the Clerk. At present, most back issues are available since issue #1.

TABLED AGENDA

The following items were tabled to the next meeting:
Transfer of George Flynn to General membership.

Upcoming Events

19 September Saturday -- 1:00 PM. Concomm Meeting at the home of Pat Vandenberg and Allan Kent, 15 Park Avenue Ext., Arlington.

20 September Sunday -- 2:00 PM. Corporate Annual Meeting at MIT Student Center. Executive Board will meet one hour before Corporate meeting.

18 October Sunday -- 2:00 PM. Corporate meeting at Brandeis University. Directions will be included next month. Executive Board will meet one hour before Corporate meeting.

22 November Sunday -- 2:00 PM. Corporate meeting, location TBA. Executive Board will meet one hour before Corporate meeting.

13 December Sunday -- 2:00 PM. Corporate meeting, location TBA. Executive Board will meet one hour before Corporate meeting.

For Up-To-Date Information by computer/modem, call the Arisia BBS: 617/364-1576.

Please notify the Clerk of upcoming events to go into this calendar.

ANNUAL MEETING NOTICE

The corporate Annual Meeting will be held on Sunday, 20 September 1992 at 2:00 PM. In accordance with the bylaws, the clerk has received the following nominations:

President: Sheila Oranch; Joe Ross
Vice President: Heather Coon
Treasurer: Allan Kent
Clerk:

Nominations may be made from the floor at the Annual Meeting. Nomination of a person not present at the meeting must be accompanied by the written consent of the person nominated.

In accordance with the Bylaws, any candidate may have a statement of not more than 100 words published in Mentor. As of the submission deadline, the clerk had received the following statement:

Joe Ross

If I am elected president, I intend to give to the management of corporate business the same kind of attention that I have given for the past two years to the job of clerk. Some specific plans:

1. A focus for the Long-Range Planning Committee: Where should we be five years from now, and how do we get there?

2. Improving our financial condition by a merchandising program with active promotion and planning of merchandise.

Finally, having run many meetings, I believe that I can run Corporate meetings both fairly and expeditiously.

Corporate Officers

President: Patrick McCormack, 185A Fairmount Avenue, Hyde Park, MA 02136, 617/361-1856

Vice President: Jeff Jordan, 27 Grassmere Road, Hyde Park, MA 02136, 617/364-1531

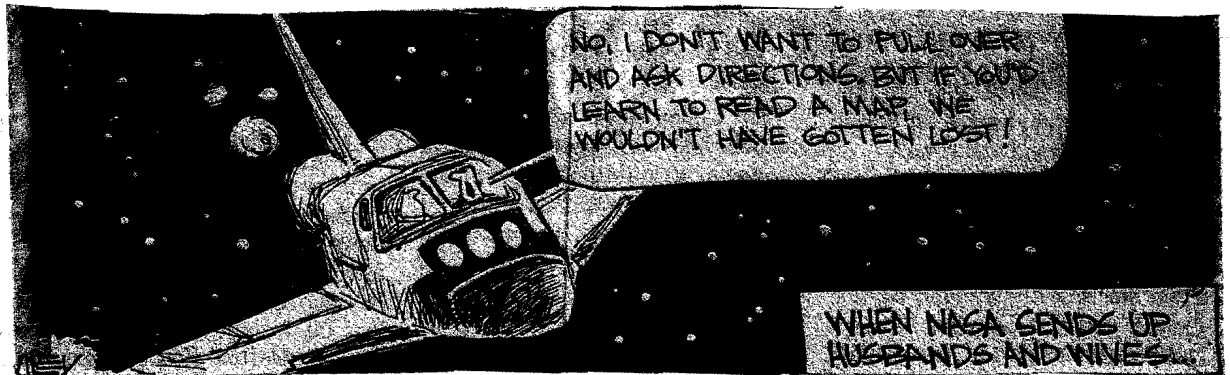
Treasurer: Allan Kent, 15 Park Avenue Ext., Arlington, MA 02174 617/646-7681

Clerk: Joseph Ross, 648 Washington Street, Brookline, MA 02146 H:617/734-7372 W:617/367-0468

DUES NOTICE

Corporate dues have been increased to \$24.00 per year. Dues are due for all members on 1 September 1992. In case of financial hardship, the Executive Board can approve a waiver. Any member who has not paid dues or requested a waiver by the beginning of elections at the Annual Meeting on 20 September will be dropped from membership. This also means that if you are a General member, you will have to rejoin as a Red Shirt and wait to be transferred back to General.

Since this issue of Mentor was prepared during Worldcon weekend, information was not available as to who had paid dues. Therefore, the notation on mailing labels has not been updated. In accordance with the vote adopted at the August meeting, the Clerk intends to send a separate notice to all members who were not paid as of 1 September.



ARISIA,SM INCORPORATED
1 Kendall Square, Suite 322
Cambridge, MA 02139

FIRST CLASS MAIL

Arisia Financial Statement as of 3 August 1992

1. The Arisia books (since 1 September 1991) have been constructed. There may be a few things that I have missed from the many slips of paper or that are hidden somewhere that I didn't see them. Please let me know if you see a problem.
2. While the cash situation is somewhat better, I am not at all sure that we can begin Arisia '93 (with the deposits that various vendors will require) with the available cash. In addition, some of the loans that Arisia has accepted are due 1 December 1992 and will need to be paid with interest.
3. So that you can see where we started (as of September 1991) and where we spent money on Arisia '92, I have included a balance sheet as of the start of the fiscal year and one revised in the light of prior commitments discovered in the process of constructing the books.
4. Note that cash on hand is SUBSTANTIALLY LESS than the net income less expenses of Arisia '93 to date. This is due to net losses of Arisia '92 (contrary to previous claims) and apparently Arisia '91. \$6135.00 of Arisia'93 Advance Fees was apparently counted as A'92 income.

Further, approximately \$1,050 in notes are due before 1 Dec. 1992 and \$3,000 deposit is due to the hotel a few days later.

On the other hand, the allocation of Sales expenses and income to Corporate, makes those accounts look much better.

BALANCE SHEET as of 1 Sept 1991 ("the books")

current assets	
Cash (New World)	26.23
Cash (Park West 414-)	440.55
Cash (Park West 3003-)	765.03

total current assets	1,231.81
long term assets	
Capitalized Equipment	1,757.98

total assets	2,989.79
liabilities	
Promissory Notes P'ble	1,074.81
net worth	
Net Worth (positive)	1,914.98

total liab. & net w.	2,989.79

Adjusted BALANCE SHEET as of 1 Sept 1991 ("the reality")

This is what the balance sheet should have looked like if things had been under control in FY 91.

current assets		
Cash (New World)	26.23	
Cash (Park West 414-)	440.55	
Cash (Park West 3003-)	765.03	

	1,231.81	as above
Postage Advance Acct.	513.06	

total current assets	1,744.87	
Capitalized Equip.	1,757.98	as above

total assets	3,502.85	
liabilities		
Promissory Notes P'ble	1,074.81	as above
Promissory Notes Int.Pb	170.57	
Sales Tax Due '91	246.38	
Int on Sales Tax Due	45.13	approximate
Adv Dealers Tbles 92	1,100.00	approximate) estimated from 80%
Adv Memberships 92	3,800.00	approximate) of '93 sales at '92

total liabilities	6,436.89	approximate
net worth		
Net Worth (negative)	(2,934.04)	approximate

total liab. and net w.	3,502.85	approximate
Net Worth w/o Adv Fees	1,965.96	approximate (positive)

BALANCE SHEET as of 3 August 1992 ("the books")

Cash (petty)	0.00	
Cash (New World)	146.39	
Cash (Park West 414-)	1,306.52	
Cash (Park West 3003-)	3,073.13	

subtotal cash	4,526.04	less unrepresented bills of c. 950.00
Hotel Deposit	0.00	
Pagers Deposit	0.00	no record of clearing transaction
Postage Advance Acct	45.56	need more soon?
Postage Due Adv Acct	75.00	minimum
Trade Credits	30.00	Budget Films

total current assets	4,676.60	
Capitalized Equip	3,229.73	
less Depreciation	(895.25)	

net capitalized equip	2,334.48	

total assets	7,011.08	

liabilities		
Advances from Members	371.36	see individuals detail below
Art S Proceeds P'ble 92	0.00	peak value was 5,579.03
Art S Proceeds P'ble 91	0.00	one check cashed in Oct 91
Promissory Notes P'ble	3,578.33) increase is art show hangings
Promissory Notes Int P	267.77) see individuals detail below
Reserve for Grants	373.23	
Sales Tax Payable	2.50	due Oct 20

total ordinary liab.	4,593.19	
Adv. Art Show Fees 93	45.00	
Adv. Banquet Fees 93	320.00	
Adv. Dealers Fees 93	1,725.00	
Adv. Memberships 93	6,633.00	plus 830.00 corrections after 3 Aug

total unearned fees	8,723.00	

total liabilities	13,316.19	
net worth		
Net Worth (negative)	(6,305.11)	

total liab. & net w.	7,011.08	
Net Worth w/o Adv Fees	2,417.89	positive

Recap of PROFIT AND LOSS Fiscal Year to date

Net Worth (books) Sept 1, 1991	1,914.98	
net loss A'93 year to date	(2,674.45)	unearned income 8,403.00; net gain taking as income 5,728.55
net loss A'92 year to date	(6,976.66)	income fy'91 est 4,900; net loss for con (2,076.66) est
net loss A'91 year to date	(664.04)	additional loss after 3 Aug 92 (830.00); final net loss (2,906.66) est
net gain corporate year to date	2,095.06	
net loss fiscal year to date	(8,220.09)	
Net Worth Aug 3, 1992	(6,305.11)	
Net Worth Aug 3, 1992 taking unearned fees as income	2,095.06	

ADVANCE ACCOUNTS OUTSTANDING as of 3 August 1992

+ means you hold Arisia money in trust
 - means Arisia owes you money
 0.00 balances not shown

Bob Bazemore	-115.00
Lauren Burka	-15.08
Allan Kent	-2.52
Nick Sheckman	-3.86
Tim Roberge	-46.01
Joe Ross	-152.39
Deborah Smith	-30.28
Pat Vandenberg	-6.22

total owed by Arisia	371.36

PROMISSORY NOTES OUTSTANDING (principal + interest)
as of 31 July 92 (last interest date)
0.00 balances not shown

Bunch of Fans	160.60	
Heather Coon	409.87	due < 1 Dec 92
Ed Council	614.80	due < 1 Dec 92; 2/3rds can be considered a gift if Arisia gives up ownership of '92 Video Tape reproduction rights
Cris Shuldiner	500.00	due < 15 Feb 93
Kim VanAuken	2,160.83	

total notes outstanding	3,846.10	interest approx 14. per month

PROFIT AND LOSS STATEMENT 1 Sept 91 - 3 Aug 92 (Fiscal Year to date)

Arisia '93

income	since 18 July 92	FY to date	Con to date	Budget remaining - = exceeded	
Donation Income	0	3.00	3.00	0.00	
At con memberships	0	0	0.00	12,000.00	
Adv. fees when earned	0	0	0.00	27,375.00	
Comp. room income	0	0	0.00	1,185.00	this is real money from "selling" the comp rooms we get
Comp. membership income will match expense	0	0	0.00	6,500.00	this is "fake" money
	-	----	----	-----	
total earned income A'93	0	3.00	3.00	47,060.00	
total income w/o comp membership				40,560.00	Note that this is c. \$10,000 MORE than A'92 actual income

advance income not yet earned

	since 18 July 92	FY to date	Con to date	Budget remaining - = exceeded	
A'93 Adv. Art Show Fees	15.00	45.00	45.00	1,755.00	
A'93 Adv. Dealers Fees	0	1,725.00	1,725.00	1,340.00	
A'93 Adv. Memberships (\$20 rate)	0	3,580.00	3,580.00		
(\$20 rate >3augclose)	0	830.00	830.00	-150.00 total	further bookkeeping correction from obscure records budgeted income will not be received; add to \$30 rate budget?
(\$25 rate)	2,073.00	3,023.00	3,023.00	6,227.00	
(\$30 rate)	30.00	30.00	30.00	8,970.00	
	-----	-----	-----	-----	
total adv. memberships	2,103.00	7,463.00	7,463.00	15,047.00	
	=====	=====	=====	=====	
total adv. fees	2,128.00	9,233.00	9,233.00	18,142.00	

advance fees held to pay anticipated payment

A'93 Adv. Banquet Fees	280.00	320.00	320.00	3,680.00	will be exactly matched by hotel banquet costs or refunds
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expenses (A'93)

	since 18 July 92	FY to date	Con to date	Budget remaining - = exceeded
-- Technical --				
Ballroom tech exp	0	0	0	1,000.00
Audio visual exp	0	0	0	500.00
Logistics exp	0	0	0	500.00
Security (exc hotel) exp	0	0	0	250.00
Computer Svcs exp	0	0	0	250.00
Video Equip Rental exp (live video?)	0	0	0	2,500.00
Communications exp	0	0	0	150.00
Materials exp (films?)	0	0	0	200.00
Comp. Memberships exp	0	0	0	500.00
total technical	0	0	0	5,850.00
-- Program --				
Green Room exp	0	0	0	800.00
Admin (= misc) exp	0	110.52	110.52	489.48
GOH exp	0	0	0	1,100.00
Security (hotel) exp	0	0	0	600.00
Comp. Memberships exp	0	0	0	5,000.00
total program	0	110.52	110.52	7,989.48
-- Services --				
Registration				
Mail Box exp	0	144.00	144.00	48.00
other exp	0	0	0	408.00
Future Fans exp	0	0	0	650.00
Fast Track exp	0	0	0	150.00
ConSuite				
Room Charge exp	0	0	0	470.00
Catering exp	0	0	0	350.00
Consumables exp	0	0	0	680.00
Staff Lounge				
Room Charge exp	0	0	0	630.00
Catering exp	0	0	0	250.00
Consumables exp	0	0	0	620.00
Info+Newsletter exp	0	0	0	200.00
Sign Shop exp	0	0	0	50.00
Opening Ceremonies exp	0	0	0	50.00
total services	0	144.00	144.00	4,556.00
-- Events --				
Masquerade exp	0	0	0	150.00
Ice Breaker				
Security (hotel) exp	0	0	0	400.00
Catering exp	0	0	0	150.00
Bar/Cashier exp	0	0	0	100.00
other exp	0	0	0	150.00
Films (rental) exp	0	0	0	500.00
Videos exp (equip?)	0	0	0	1,500.00
Art Show				
Depreciation exp	72.20	490.10	490.10	949.90
other exp	0	0	0	560.00
Comp. Memberships exp	0	0	0	500.00

re-use stuff

depreciation calculation for July

Hucksters				
Security exp	0	0	0	700.00
other exp	0	0	0	100.00
Breakfast Serials exp	0	0	0	150.00
Banquet exp	0	0	0	300.00
excludes banquet meal charges passed thru to hotel				
Filk exp	0	0	0	450.00
Meet VIP Party				
Catering exp	0	0	0	800.00
	-----	-----	-----	-----
total Events	72.20	490.10	490.10	7,459.90
-- OPS --				
Office exp	0	0	0	200.00
Gophers				
other exp (Ts ?)	0	0	0	750.00
Comp. Memberships exp	0	0	0	500.00
Gopher Hole				
Catering exp	0	0	0	200.00
other exp	0	0	0	400.00
Ribbons exp	0	0	0	100.00
	-	-	-	-----
total OPS	0	0	0	2,150.00
-- Publications --				
Publications exp	0	0	0	1,800.00
-- Hotel --				
Function Space exp	0	0	0	2,000.00
3,000.00 deposit required by Dec 20, 92				
Gratuities exp	0	0	0	400.00
Admin exp	0	0	0	50.00
	-	-	-	-----
total Hotel	0	0	0	2,450.00
-- Insurance --				
Insurance exp	0	0	0	1,500.00
-- Treasury --				
Admin. exp	0	0	0	100.00
Bank Fees				600.00
Bounced Check exp	0	0	0	
Currency Transl exp	0	0	0	
Chg Card Fees exp	0	0	0	
	-	-	-	-----
total Treasury	0	0	0	700.00
-- Storage --				
Storage exp	0	870.00	870.00	570.00
-- Marketing --				
Mailings exp	0	642.44	642.44	1,082.56
600.00 printing charge not yet received				
Postage Due exp	0	75.00	75.00	0.00
Parties exp	0	211.04	211.04	288.96
PreReg Packets exp	0	0	0	300.00
Misc. exp	0	25.05	25.05	274.95
	0	-----	-----	-----
total Marketing	0	953.53	953.53	1,946.47
subtotal expense budget remaining (A'93)				36,971.85

-- Contingency Funds --				
contingency reserve budget				1,000.00
subtotal budget remaining				37,971.85
-- Unbudgeted Expenses --				
Committee Newsletter exp	0	18.28	18.28	-18.28
Promissory Note Int exp	15.43	91.02	91.02	-91.02
additional 110.00 will probably be spent				
	-----	-----	-----	-----
total Unbudgeted	15.43	109.30	109.30	-219.30
	=====	=====	=====	=====
total A'93 expenses	87.63	2,677.45	2,677.45	37,752.55
total A'93 expense				
remaining budget w/o comp memberships				31,252.55
A'93 profit (loss)	(87.63)	(2,674.45)	(2,674.45)	2,807.45
A'93 profit (loss)				
w/ Adv Fees as income	2,030.37	6,558.55	6,558.55	

ignoring unbudgetted expenses

40,430.00 total budget

33,930.00 total budget
 Note that this is c. \$300 MORE
 than ACTUAL expenses for A'92

Arisia '92

income	since	FY to date	Con to date	'93 Budget
	18 July 92			
Art Show inc	0	1,769.02	1,769.02	1,800.00
Dealers inc	0	1,225.00	2,325 est	3,065.00
Donation inc	0	484.06	484.06	0
Membership inc	0	17,787.50	21,587 est	34,510.00
Prog Book Adv inc	0	120.50	120.50	0
Unknown inc	0	5,173.79	5,173.79	0
less after closing		-830.00	-830.00	
net Unknown inc		4,343.79	4,343.79	
Comp room inc	0	0	0	1,185.00
Comp membership inc	0	0	0	6,500.00
	-	-----	-----	-----
total income	0	26,559.87	31,459 est	47,060.00
total income				
including adj after close	0	25,729.87	30,629 est	47,060.00
income less comp memberships		25,729.87	30,629 est	40,560.00

this is real money from "selling"
 the comp rooms we get
 this is "fake" money

!!! there seems to be a 10,000 problem here
 for A'93

expense	since	FY to date	Con to date	'93 Budget
	18 July 92			
-- Technical --				
Live Video exp	0	2,536.04	2,536.04	2,500.00
Logistics exp	0	742.75	742.75	500.00
other exp	0	4,197.31	4,197.31	
other budget lines				2,350.00
	-	-----	-----	-----
total technical exp	0	7,476.10	7,476.10	5,350.00
excluding comp membs				

-- Program --					
Program Costume exp	0	54.53	54.53	0	
Program Games exp	0	47.92	47.92	0	
Program Misc exp	0	643.42	643.42	600.00	called Admin im budget
Program Green Room exp	0	529.15	529.15	800.00	
Program Guest exp	0	964.60	964.60	1,100.00	called GoH expense in '93
Media Guest exp	0	110.00	110.00	0	
Guest Liaison exp	0	433.17	433.17	0	
	-	-----	-----	-----	
subtotal	0	1,507.77	1,507.77	1,100.00	
Guest Reception exp	0	749.00	749.00	0	not scheduled in '93
	-	-----	-----	-----	
total program exp	0	3,531.79	3,531.79	2,500.00	
excluding security (see below) and '93 comp. membership budget of 5,000.00					
-- Services --					
Babysitting exp	0	55.00	55.00		
Fans of Future exp	0	61.39	61.39		
	-	-----	-----		
subtotal	0	116.39	116.39	650.00	budget includes hotel rooms?
FastTrack exp	0	0	0	150.00	
ConSuite exp	0	1,881.25	1,881.25	1,030.00	
ConSuite Room exp	0	0	0	470.00	comp'd in '92
Mail Box exp	0	204.50	204.50	192.00	
other Registration exp	0	371.33	371.33	408.00	
Opening Ceremonies exp	0	264.06	264.06	50.00	
Sales exp	0	41.02	41.02	0	should really be corp?
Sign Shop exp	0	175.00	175.00	50.00	
Info + Newsletter exp	0	0	0	200.00	can not separate in '92
Staff Lounge exp	0	1,092.30	1,092.30	870.00	250 hotel + 620 other
Staff Lounge Room exp	0	0	0	630.00	comp'd in '92
	-	-----	-----	-----	
total Services	0	4,145.85	4,145.85	4,700.00	
-- Events --					
Art Show exp	0	412.63	412.63	560.00	
Art Show Deprec exp	0	405.15	405.15	1,440.00	partial year for '92
Art Show Reception exp	0	921.88	921.88	0	not in '93
Promissory Notes Int exp	0	92.47	92.47	0	art show hangings
Breakfast Serials exp	0	100.00	100.00	150.00	
Events exp	0	200.00	200.00	0	not categorizable
Filk exp	0	879.44	879.44	450.00	
Films exp	0	2,404.45	2,404.45	500.00	why discrepancy?
Video Presentation exp	0	330.00	330.00	1,500.00	
	-	-----	-----	-----	
subtotal films + video		2,734.45	2,734.45	2,000.00	
Ice Breaker exp	0	177.00	177.00	400.00	
Masquerade exp	0	113.08	113.08	150.00	
Meet VIP exp	0	0	0	450.00	
	-	-----	-----	-----	
total Events exp	0	6,036.10	6,036.10	5,600.00	
-- Operations --					
Gopher Hole exp	0	64.90	64.90	600.00	
Gopher exp	0	1,174.25	1,174.25	750.00	
Office exp	0	385.10	385.10	200.00	
Ribbons	0	0	0	100.00	
Gopher Comp Memberships	0	0	0	500.00	if the order doesn't get lost for '93
	-	-----	-----	-----	
total Operations exp	0	1,624.25	1,624.25	1,650.00	
excluding comp's					

-- Publications --				
Program Printing & Postg	0	54.84	54.84	
Program Book exp	0	1,495.00	1,495.00	
Publication exp	0	1,316.95	1,316.95	
	-	-----	-----	
total Publications exp	0	2,866.79	2,866.79	1,800.00
				order earlier
-- Hotel --				
Function Space Fees	0	0	0	2,000.00
Gratuities	0	0	0	400.00
subtotal	0	1,381.68	1,381.68	2,400.00
Security	0	1,089.70	1,089.70	1,950.00
	-	-----	-----	-----
total Hotel	0	2,471.38	2,471.38	4,350.00
				'92 is net after comp room credit c. 1020 in various depts in '93
-- Insurance --				
	0	1,580.00	1,580.00	1,500.00
-- Treasury --				
Bounced Check exp	0	20.00	20.00	
Charge Card exp	0	270.62	270.62	
Currency Conversion exp	0	44.55	44.55	
Overdraft exp	0	45.00	45.00	
	-	-----	-----	
subtotal	0	380.17	380.17	600.00
Treasury exp	0	277.40	277.40	100.00
Unknown exp	0	24.50	24.50	0
	-	-----	-----	-----
total Treasury	0	682.07	682.07	700.00
-- Storage --				
	0	0	0	1,440.00
				started in Feb
-- Marketing --				
Advertising exp	0	102.90	102.90	0
Flyers exp	0	2,258.85	2,258.85	1,800.00
Misc. exp	0	349.55	349.55	300.00
Party exp	0	157.21	157.21+	500.00
	-	-----	-----	-----
total Marketing	0	2,868.51	2,868.51+	2,600.00
				no budget in '93 plus pre Sept '91?
				plus pre Sept '91
-- Other --				
Meeting exp	0	80.75	80.75+	0
Misc exp	0	60.00	60.00	0
Newsletter exp (pre-con)	0	192.33	192.33+?	0
	-	-----	-----	-----
total Other	0	333.08	333.08	0
total expenses excluding comp. memberships	0	33,554.07	33,554.07+	32,190.00
A'92 net gain (loss)	0	(6,976.66)	(2,076 est)	
A'92 net gain (loss) after post close adj.	0	(7,806.66)	(2,906 est)	

Arisia '91

income	
unknown income	(269.38)
expense	
Art Show exp	50.87
Mail Box exp	181.50
Promissory Note Int exp	162.29
Sales Tax Int & Penalty exp	90.27

total expense	484.93
A'91 net gain (loss) in FY'92	(664.04)

was originally counted as A'92 expense

Corporate

income	since 18 July 92	FY to date	Budget '93
Bookkeeping inc	-7.92	505.14	
Contribution inc		0	
Dues inc		378.00	
Interest inc		61.36	
Sales inc	30.00	4,117.00	
Video Tape Sales inc	50.00	579.19	
Video Tape Postg inc	3.20	3.20	
	-----	-----	
total income	75.28	5,643.89	

	since 18 July 92	FY to date	Budget '93
Bank Charges exp		263.88	
Mentor exp		449.09	
Misc exp		144.02	
Postage (corp) exp		60.52	
Promissory Note Int exp for video tape	6.81	24.67	
Reporting Fees exp		25.00	
Sales Inventory exp		1,174.25	
Sales Misc exp		6.28	
Shipping exp (negative)		(1.50)	
Telephone, etc exp		232.58	
Video Tape Post Prod exp		1,000.00	
	----	-----	
total expenses	6.81	3,378.79	
net gain (corporate)	68.47	2,095.06	

-end-