



MENTOR of ARISIA SM



Newsletter of Arisia, Incorporated
1 Kendall Sq., Suite 322, Cambridge, MA 02139

MEMBERSHIP MEETING 13 JANUARY 1991

The meeting was called to order at the MIT Student Center at 2:19 PM by vice president Robert Bazemore. The minutes of the December meeting were accepted as submitted.

Reports

Vice President -- Reiterates request from last month that people who intend to make motions are asked to write out the motions in advance where possible.

Clerk -- Reiterates request from last month that those who give reports or make announcements at meetings try to provide a written copy to the Clerk for inclusion in the minutes. Oral reports and announcements will be reported as best as possible, but written reports stand a much better chance of getting reported accurately.

Treasurer -- Cash on hand: \$1,100.00, not counting any memberships that have come in recently. About \$2,000.00 must be paid before the con.

Bylaws -- The open meeting held before this corporate meeting completed its review of the proposed bylaws. A new draft will be prepared and distributed. The open Bylaws Committee meeting announced for next month will not take place.

Concomm 91 -- Any person talking to the hotel requesting any service, if asked why, should refer them to Anita or Matt.

The hotel is very protective of the main lobby because of their corporate image. Concerns have been expressed about noise, etc. The pre-con meeting is 27 January, the Sunday before the con.

President -- Still working on the reply to the NESFA letter.

Hotel Search -- We have received a first offer by the Sheraton for Martin Luther King Day Weekend, at \$99.00/night for sleeping rooms and \$5000.00/day for event space.

The Park Plaza has offered the weekend of 4-6 January 1992, with a sleeping room rate of \$59.00/night if we sign by 14 February. After discussion, it was on motion

VOTED: To authorize the Executive Board to enter into a contract with the Park Plaza, provided that the total cost for function space at zero room nights does not exceed \$15,000.00.

Concomm 92 -- After discussion, it was on motion

VOTED: To allow the con chair to pick the Guests of Honor for Arisia 92.

New Business

Matt read a letter from Destiny, WUSB, Stoneybrook, requesting press passes.

The Membership next took up a series of motions offered by Treasurer Marshall Ellis. After discussion, it was on motions

VOTED: to authorize the Executive Board to issue or roll over formal long term debt up to a total of \$15,000.00 (in other words, raise our debt ceiling) during the two months following Arisia 91, at such rates and terms as the market will bear, as needed.

VOTED: to set the rate for 1992 Convention memberships sold at Arisia 91 at \$20.00 each.

VOTED: to set the rate for 1992 Convention memberships sold up until 6 weeks before the 1992 convention at \$25.00 each.

(An amendment to change "6 weeks" to "8 weeks" was defeated.)

It was moved to set the rate for 1992 convention memberships sold after 6 weeks before the 1992 convention at \$35.00 each. It was VOTED to postpone this to the next meeting.

It was moved to set day rates for the 1992 convention memberships at \$25.00 for Friday, \$20.00 for Saturday, and \$15.00 for Sunday. It was VOTED to postpone this to the next meeting.

It was moved to set Group Membership rates for the 1992 convention as follows:

5% discount for 10-14 memberships
 10% discount for 15-29 memberships
 15% discount for 20-29 memberships
 20% discount for 30+ memberships

One check to cover the entire purchase, one group contact. Payment must be received by 8 weeks before the convention. List of names and addresses of individuals in group must be received by 6 weeks before the convention.

An amendment to change the 8 weeks and 6 weeks in the above motion to 4 and 2 weeks was defeated.

An amendment to change the 8 weeks and 6 weeks in the above motion to 6 and 2 weeks was passed.

After discussion, it was on motion

VOTED: to set day rates for the 1992 convention memberships at \$25.00 for Friday, \$20.00 for Saturday, and \$15.00 for Sunday. It was VOTED to postpone this to the next meeting.

It was moved to set Group Membership rates for the 1992 convention as follows:

5% discount for 10-14 memberships
 10% discount for 15-29 memberships
 15% discount for 20-29 memberships
 20% discount for 30+ memberships

One check to cover the entire purchase, one group contact. Payment must be received by 6 weeks before the convention. List of names and addresses of individuals in group must be received by 2 weeks before the convention.

After discussion, it was on motion

VOTED: to set the rate for 1992 children's convention memberships at \$15.00 each, Kid in Tow to be free, and to advise the con committee to make additional space available for children's naps.

The meeting recessed for ten minutes.

On reconvening, it was moved to set 1992 dealers' rates as follows:

\$50.00 for the first table
 \$75.00 for each additional table
 \$50.00 for dealers' row, if one is used.

There will be a limit of one table sold per dealer until the location of the 1992 convention is firm. There will be a limit of 3 tables per dealer, unless space allows otherwise, at Concomm discretion. Dealers must provide a brief description of merchandise to be sold, a complete address and phone number, and full payment to be considered registered. Each person working at a dealer's table must be a convention member. At least one convention membership must be purchased for each dealer's row room, if such exists.

An amendment to change the limit of three tables to two tables was defeated.
 An amendment to charge \$100.00 for the third table was passed.

After discussion, it was on motion

VOTED: to set 1992 dealers' rates as follows:

\$50.00 for the first table
 \$75.00 for each additional table
 \$100.00 for third table
 \$50.00 for dealers' row, if one is used.

There will be a limit of one table sold per dealer until the location of the 1992 convention is firm. There will be a limit of 3 tables per dealer, unless space allows otherwise, at Concomm discretion. Dealers must provide a brief description of merchandise to be sold, a complete address and phone number, and full payment to be considered registered. Each person working at a dealer's table must be a convention member. At least one convention membership must be purchased for each dealer's row room, if such exists.

It was moved to set the 1992 art rates as follows:

Free for the first panel or table
 \$20.00 for the second panel or table (\$10.00 for half)
 \$30.00 for the third panel or table
 \$40.00 for any additional panels or tables

Limits on the number of panels may apply at Concomm discretion. Free panels are subject to first come, first served. The Concomm may take reasonable measures at its discretion to mitigate any excess demand for free panels. The artist must provide a complete address and phone number, and payment, if applicable, to be considered registered.

Agency fee on art sales will be 15% on the first \$200.00 in sales per artist, and 10% thereafter. Agency fee on prints will be 5%. We reserve the right to delay disbursements subject to collection of funds.

It was moved to amend the main motion to provide for fees of \$20.00 for the first panel, \$30.00 for the second panel, and \$40.00 thereafter. It was then voted to amend the proposed amendment to provide fees as follows:

\$5.00 for half-panels
 \$10.00 for the first panel
 \$20.00 for the second panel
 \$30.00 for the third panel
 \$40.00 for the fourth panel

All fees to be deducted from the percentage fee owed. The percentage fee to be 15% for the first \$200.00; 10% for amounts over \$200.00; and 10% for prints.

A motion to amend the proposed amendment to provide rates of \$20.00 for a half panel, \$50.00 for the first full panel, and \$75.00 for each subsequent panel, with no percentage fees, was defeated.

It was then VOTED to table the main motion.

After discussion, it was on motion

VOTED: to set a fee for returned checks of \$10.00.

It was then moved to set 1992 program book ad rates as follows:

Full page -- \$100.00
 Half page -- \$60.00
 Quarter page -- \$30.00
 Eighth page -- \$15.00

Any extra charges we incur for art preparation or such shall be passed along at cost as needed, in addition to the base rates.

The following discounts shall apply:

25% to fan groups
 25% to dealers or artists who have paid for event space at the convention.

It was then VOTED to table the motion.

It was moved to leave ad rates for progress reports, newsletters, and the video program to the discretion of the people responsible for those areas, subject to timely corporate notice and the requirement that revenues exceed marginal cost.

An amendment to make such rates subject to corporate approval was passed.

An amendment to make such rates subject to approval of the Executive Board, rather than the Membership, was passed.

After discussion, it was on motion

VOTED: to leave ad rates for progress reports, newsletters, and the video program to the discretion of the people responsible for those areas, subject to approval of the Executive Board and the requirement that revenues exceed marginal cost.

The Membership next discussed the authorization for Arisia sweat shirts voted at the last meeting (Minutes, p.3). After discussion, it was on motion

VOTED: To amend the authorization passed at the last meeting to sell Arisia sweat shirts to refer to Arisia corporate sweat shirts of navy blue and gold design.

Announcements

Anyone who has not turned in a logistics form, get it to Pat.

Volunteers are needed to drive the pickup from Amherst.

Sheila needs a list ASAP of appliances to be lent to the consuite.

Jeff is looking into the possible purchase of commercial band radios.

Meeting Dates

It was on motion

VOTED: To hold the March corporate meeting on 24 March 1991 at 2:00 PM at the MIT Student Center.

The meeting adjourned at 5:29 PM

A. Joseph Ross
Clerk

MINUTES OF EXECUTIVE BOARD MEETINGS DURING ARISIA 91

2/1/91

The meeting was called to order at 8:50 PM by President Mary Robison. All officers and the Arisia 91 con chair were present. Also present was Cris Shuldiner, Operations.

There was discussion about various hotel issues, including ice charges, minibars, and access to refrigerators. The matter will be taken up with Anita after the meeting.

There was discussion of free admission to the play for friends of people in the play. No action was taken.

It was agreed that, in the event of any financial dispute with the hotel after the con, we will pay promptly all amounts that are not in dispute.

The meeting adjourned at 9:10 PM

2/2/91

The meeting was called to order at 12:16 PM by President Mary Robison. All officers and the Arisia 91 con chair were present. Also present were Cris Shuldiner, Operations and Anita Raj, Hotel Liaison.

Hotel issues were reviewed. There was an issue over tax and gratuity at the Cheeks buffet. Also, the hotel confiscated a couple of weapons which they thought were too realistic. The weapons will be returned to the individuals when they leave.

There was discussion of a con attendee whose conduct has resulted in complaints. It was agreed that Mary, as president, would talk to the individual and warn him that, in the event of one more complaint, he would be kicked out of the con and would be in danger of being barred from future cons.

It was agreed that gratuities, such as Team Arisia T-shirts, patches, flowers, etc. would be given to certain helpful hotel personnel. Details to be worked out later.

We have the con suite until 6 PM Sunday. It was agreed that we would try to have that extended later, but if necessary, we would rent it for an additional day.

It was agreed that we would meet again, about midnight, after the masquerade.

The meeting adjourned around 1:00 PM.

2/2/91

The meeting was called to order at 11:50 PM. by president Mary Robison. The president, vice president, treasurer, and con chair were present. Vice president Robert Bazemore took notes in the absence of the clerk.

There were some discussions concerning Sunday room rentals.

The meeting adjourned at midnight.

NOTICE

The following members have missed the last four consecutive corporate meetings and have been transferred to Red Shirt (nonvoting) membership: Diana Fish; Stacy Goldstein; Johnna Klukas; Jim Roberts.

AGENDA ITEMS FOR FEBRUARY MEETING

Discussion of Planning Committee report, per vote at December Meeting.

Motions postponed from the December meeting (See Minutes above.).