Volume 10, Issue 81

March 1998

Membership Surveys

It is time to update the corporate directory. If your copy if Mentor includes a "membership survey", please fill it out and drop it in the mail. If you do not respond, I will assume that it is okay to publish any information I have (or can find).

Once I have everyone's information, I will publish the corporate directory both on paper and in a members-only area of the corporate web site.

Minutes of the February Meeting

Time: February 22, 1998 at 2:43 PM.

Location: Building 66, MIT, Cambridge MA

In Attendance: Drea Brandford, Scott Campanella, Scott Cobb, Jeff Jordan, Ben Levy, Pat McCormack, Keith McCormic (Red Shirt), Elka Tovah Menkes, Skip Morris, Ailsa Murphy, Brendan Quinn, Noel Rosenberg, Diane Rosenburg, Kara Savoia (Red Shirt), Paul Selkirk, Nick Shectman, Cris Shuldiner, Rachel Silverman, Beatrice Bordzol (Red Shirt)

• Corrections to the January Minutes

Arisia 1999's Writer Guest of Honor is Roger MacBride Allen (mis-spelled as McBride).

Ailsa Murphy was present and voted at the January meeting.

President's Report

The Hotel Search Committee is doing a great job, and will have lots of information to present later in the meeting.

Vice President's Report

The Hotel Search Committee has been doing a lot of work, but other than that, not much has been going on. There have been no new grant requests. Checks have not been cut to 5Con or HRSFA because the treasurer did not have addressees to mail them to.

Treasurer's Report

I'm working on a corporate budget, and need input from committees and others who spend corporate money (logistics, storage, clerk, etc.)

Clerk's Report

Everyone is reminded to sign in.

Everyone who is giving a report is requested to submit it in writing or email to the clerk, or suffer gross transcription errors.

Arisia donated a small buttload of leftover badge holders to 5Con, OurCon, and NJAC. The lot consists of about 450 21/4"×31/2" acetate sleeves, last used circa 1992; and about 900 3"×4" vinyl pouches with colored bands at the top and bottom (various colors), last used in 1993 or 1994. I delivered the whole lot to the 5Con people, who will take care of divvying them up.

There is a new corporate committee to completely overhaul the Standing Policies. Jeff blessed this back in November, but we decided to let it go until after the con. I'm starting with the convention policies, since I think they need the most work. At a minimum, I would like to see all rates, fees, and discount schedules (registration, art show, dealers room, advertising, etc.) as standing policies. The current policies (along with the Articles of Incorporation and the Bylaws) can be found at www.apocalypse.org/pub/u/paul/arisia. Proposed revisions will also be posted there. Send all comments to paul@apocalypse.org.

In the interest of updating the corporate directory, I've distributed membership surveys to everyone present. Please take a minute to fill them out. The sooner I have everyone's up-to-date info (and their preferences for who can see it), the sooner I can publish the directory (for the first time in a couple of years).

• Budget Committee

No report.

Arisia 1997

I haven't been actively working on the A'97 books, in preference to doing A'98 while things are still fresh in people's minds. I do have one major item to report. You might remember that I had reported earlier that I thought one of the locked cashboxes that I had received from Tim Roberge contained loose coins. When we finally got the keys just before the box, I found that that box did indeed contain a bunch of coins. To my horror though, the other cash boxes when opened also contained stacks of undeposited cash. The total once I had found it all came to over \$1500 that had been sitting around since the con locked up in these boxes. One thing I haven't found is any record of a transfer to the corporation for corporate sales, which may help explain the unusually high profit from A'97.

Arisia 1998 Treasury

Here are some rough figures for A'98. I have deposited all the receipts to date from the con.

Checks deposited were roughly	\$32,500 .
Cash deposited was roughly	\$16,500.
Credit Card receipts were roughly	\$11,500.
Interest earned to date was	\$58.17
Rough Gross Receipts	\$61,000.
Checks written to date were roughly	\$38,000.
Bank fees paid	\$250 .
Deposited Checks that bounced	\$120 .
Current balance in checking account is j	ust under \$20,000.

Arisia 1999 Treasury

I have a draft budget. The actual budget will very much depend on what hotel we pick, but so far it looks to be a hair under \$50,000, which will require a total membership of about 1800.

Arisia 1999

(Handed out con structure with proposed div heads.) MOVED to accept con structure as written. MOVED to direct the clerk to cast one vote. Motion PASSED.

MOVED to allow the Arisia 1999 committee to bring babysitting back in house if they deem it appropriate. Motion TABLED to the EBoard, to have our attorney look into it.

MOVED to offer the \$25 pre-registration rate to people who register at Lunacon, or who register through flyers distributed at Lunacon. Moved to amend by adding a time limit (not specified), passed. Motion PASSED as amended.

MOVED to set the pre-reg rate at \$30 until further notice. Motion PASSED.

Corporate Inventory Control

Not present.

Corporate Sales

Position still vacant.

Corporate Sysadmin

The new arisia.org site is almost ready, and should be on-line in a couple of weeks. It will be on its own machine, and will not share space with another web site. Anyone interested in being a webmaster should contact Cris. There will be a corporate site, and one con site for each standing convention.

Records Task Force

I haven't done any work on that, since I've been working on the survey.

Long Range Planning Committee

We've been asked to make the apprenticeship program a conwide project. We've also been asked to say where we think Arisia should be in 5 years. We've run into a problem with this because we have no agreement. We have some general ideas, but it's a nebulous question, so we're soliciting ideas from the membership. Send ideas to ScottCobb@yader.com

Arisia 1999 Hotel Search Committee

Ben presented some relevant results from the survey that was distributed at the con (see attachment).

Update of hotel talks since publication of last Mentor:

Westin/Waltham: They have another customer that wants MLK weekend '99. They're still very interested in holding Arisia and are holding the space for us, but we have until the Monday after the meeting to make a decision if we want to go there again.

<u>Doubletree/Waltham</u>: Has dropped out of the running. It seems they make \$10k per wedding, etc., and would not make enough in room sales to make up the lost revenue if we used it for an Westin/Doubletree two hotel Arisia. The sales person said it was a business decision from the GM, they had nothing against us in particular. (This decision in spite of the fact that the Westin was trying to convince them to go with us.)

Sheraton/Danvers: They really want the business and will go to great lengths to get it. (The sales person asked me "What else can we do to convince you to come here?"). Contrary to popular wisdom, there are plenty of overflow hotels in the area. A exploration trip up there found 8 overflow hotel/motels with 400-plus rooms within a short drive. The Sheraton is willing to run an overflow hotel shuttle in addition to the T/Commuter Rail shuttle. As an additional bennie they have cross country skiing and snow tubing at their country club (this could be the only Arisia where we pray for snow). A corkage waver is not a problem either ("If we don't see it, we don't know about it" was the response).

Westin/Copley Boston: They are willing to do a multi-year contract contingent on a successful first year. The room inflation rate would be 8 to 10 percent/year. They are not willing to grant a corkage waver ("absolutely not" was the response). But I bet we could get one if we threw money in their direction. There are other contract issues as well such as room block penalty, etc.

Biltmore & Westin/Providence: The Westin has more function space than originally thought (there are several rooms under construction). There is a shopping mall and skating rink under construction next to the hotels, but they may not be available until the summer of '99. Both the Biltmore and the Westin have dropped their price to very reasonable levels.

The updated hotel feature comparison grid is attached separately.

Summary of advantages/disadvantages of holding Arisia at each location. (Note: This info was posted on static sheets on the wall as info during debate.)

Westin/Waltham:

Advantages:

Known quantity, both we and the hotel know what to expect.

Excellent rates (i.e., low): \$79 initial offer.

Attitude: We liked them, they liked us.

Easy to drive there.

No parking charge.

Willing to block entire hotel (unusual).

Willing to run a T-Shuttle in lieu of lower rates.

Disadvantages:

Limited space (guest rooms & function space).

A \$10,000 cut in budget would be required.

T access is difficult.

Other information:

Convention attendance cap of about 1,600 attendees.

Room block 600 room nights, penalty of \$3000 if we don't make it.

A decision to return here is equal to a decision to keep the convention smaller for the next few years.

Sheraton/Danvers:

Advantages:

Attitude (i.e., Corkage, "What can we do", etc.).

Willing to block entire hotel.

Good function space (under one roof).

Excellent parking (900 spaces).

Good rates (\$85).

T-Pass reimbursement for attendees.

Easy to drive to, 15 minutes from I-93 and Rt. 128.

Disadvantages:

Limited guest rooms, need for overflow hotels.

Commuter fail access, limited schedule (2 hour schedule on weekends).

"In the middle of nowhere", nothing within walking distance.

Other information:

Snow tubing, cross country skiing nice.

Function space can hold con attendance of about 2,000.

Room block of 650 room nights with \$2,000 penalty.

A decision to go here is a decision for Arisia to remain stable and allow only slight growth.

Westin/Copley Boston:

Advantages:

Downtown city location.

Familiar location for attendees.

Large function space, room to grow.

Entire con (guest rooms, functions) under one roof.

Willing to sign a multi-year contract, rate increases of 8 to 10 percent.

Large/open spaces outside main function rooms very "fannish".

Disadvantages:

High room rates (\$119 is higher than anything else). Room rate increases above inflation rate, will get higher each year.

Number of rooms limited, less than Park Plaza. If Arisia grows, we may need overflow hotels in long term.

Parking is limited (245 spaces, we need 800+), and expensive (\$24/day).

Unwilling to grant a corkage waver.

High room block penalty (\$13,500 space charge if we don't make block).

Large room charge penalty (i.e., we pick up cost of guest rooms) if we don't make 80% of 1040 room nights.

Not available for traditional MLK weekend, weekend before instead.

Survey gives rise to fear that room pickup will decline.

Other information:

Some people think it's too ritzy.

A decision to go here is a decision to grow larger quickly.

Biltmore & Westin/Providence:

Advantages:

Good public transit access (bus, commuter rail, Amtrak). Excellent function space.

Good hotel rates (\$90, \$100, \$120 for Jr. Suites).

Downtown city location, restaurants, etc.

Excellent parking (7000+ spaces, \$7.00 day).

Easy to drive to (right off I-95).

Room to grow.

Disadvantages:

Two hotel convention, duplicated services, extra cost (i.e., multiple services/security offices, video link, etc.).

 $Convention \ spread \ out, \ communications \ more \ difficult.$

"State line" in way, emotional barrier for staff, attendees.

Longer drive for committee/attendees (45 min. from Mass Pike). Multiple trips for staff will get old really quick.

A "new state" with new laws means we'll have to relearn many thinks we know about running a convention (sales tax, etc.)

Other information:

Mall, Ice Rink under construction.

Con max attendance probably about 2,500 counting available hotel rooms in main hotels plus close-by locations.

A decision to go here is a compromise among all options.

There followed a spirited and lengthy debate.

MOVED to create and fill blanks: Moved to sign a contract with (primary hotel), subject to (conditions), by (date); If that is not possible then sign a contract with (secondary hotel), subject to (conditions).

MOVED to set the Westin/Waltham as primary hotel with conditions of a similar contract to last year. Motion FAILED.

MOVED to set the Copley/Westin as the primary hotel with conditions: Corkage waver costing no more than \$2,000, logistics parking arrangements, miscellaneous costs (power, telephones, etc.) no more than \$2,000, room block penalty no more than \$3,000, plus other standard contract clauses

MOVED to change the room block penalty limit to \$5,000. Motion PASSED.

MOVED to amend by substitution: Moved to direct the Eboard to negotiate with primary hotel X and secondary hotel Y, and to authorize the Eboard to sign a contract with the primary without the approval of the membership if they meet the following restrictions Z. Motion PASSED.

MOVED to amend by striking out "the primary" and inserting "whichever hotel the Eboard determines has offered the better deal". Motion PASSED.

MOVED to divide the question between the primary and secondary hotels. Motion PASSED.

MOVED to set Copley as the primary. Moved to amend by setting Providence as the primary. Amendment FAILED.

The president then called for a division of the house between Danvers and Copley. (Vote by physically moving to one side of the room.) The house was evenly divided, and the debate began anew.

MOVED to amend: That the Copley Westin be considered the primary hotel. Motion PASSED.

MOVED to amend by addition: That the EBoard may consider the Park Plaza Hotel an acceptable alternative primary hotel if, before negotiations with the primary hotel are completed, the Park Plaza provides us with a contract that is substantively the same as or better than the contract offered by the Copley Westin. Motion PASSED.

MOVED to amend: That the Sheraton Danvers be considered the secondary hotel. Motion PASSED.

Final motion as amended: Moved to direct the EBoard to negotiate with the primary hotel, the Copley Westin, and the secondary hotel, the Sheraton Tara Danvers, and to authorize the EBoard to sign a contract with whichever hotel the EBoard determines has offered the best deal. The EBoard may consider the Park Plaza Hotel an acceptable alternative primary hotel if, before negotiations with the primary hotel are completed, the Park Plaza provides us with a contract that is substantively the same or better than the contract offered by the Copley Westin. Motion PASSED.

New business

MOVED to cancel the March meeting due to lack of business to discuss. Motion PASSED unanimously.

MOVED to hold the April meeting on an unspecified weeknight at MIT. Motion PASSED. Ben Levy will arrange to reserve a room for us. Email and postal notification will be sent when we have the particulars.

MOVED to hold the May meeting on Sunday May 24th at 2:00 PM at MIT. Motion PASSED.

MOVED to authorize the EBoard to spend up to \$600 to bring Marty Gear to Boston to help negotiate with hotels. Motion PASSED unanimously.

MOVED to transfer Kara Savoia and Keith McCormic to general membership because of their hard work at Arisia '98 and their promise to work again during Arisia '99. Kara is also running 5Con, which has received money from the Arisia Grant Fund. Motion automatically TABLED.

MOVED to transfer Beatrice Bordzol to general membership because of her hard work on the information desk at Arisia '98 and her continued work for Arisia '99. Motion automatically TABLED.

Announcements

Boston in Boston in '01 (BiB), the latest Worldcon Hoax bid, is looking for volunteers to help throw parties and come up with ideas to make the parties even better than our last one at Boskone. Send email to bib@theforge.com or cws@guesswork.com.

Meeting Adjourned at approximately 6:30 PM.

Calendar of Events

March 20-22, 1998

Lunacon '98

Rye Town Hilton, Rye Brook NY

April 3-5, 1998

5Con 6

Seelye Hall, Smith College, Northampton MA

April 10-12, 1998

Balticon 32

Baltimore Omni Inner Harbor Hotel, Baltimore MD

Wednesday, April 22, 1998, 7:00 PM Arisia 1999 Concom Meeting Building 66, MIT, Cambridge (?)

Sunday, May 17, 1998, 2:00 PM

Arisia 1999 Concom Meeting Building 66, MIT, Cambridge.

Sunday, May 24,1998, 2:00 PM Arisia Corporate Meeting Building 66, MIT, Cambridge.

Tuesday, June 9, 1998, 7:00 PM Arisia 1999 Concom Meeting

Executive Board

President:

Jeff Jordan 27 Grassmere Rd. Hyde Park, MA 02136 617-364-1531 hunter@vader.com

Vice-President:

Brendan Quinn 100 Commandant's Way #104 Chelsea, MA 02150 617-884-7966 bquinn@npbww2.hpn.lkg.dec.com

Treasurer:

Skip Morris P.O. Box 542 Merrimack, NH 03054 603-888-5567 morris@mv.mv.com

Clerk:

Paul Selkirk 112A Marblehead St. North Reading, MA 01864 978-664-6365 paul@apocalypse.org Arisia 1997 Conchair:

Pat McCormack

Arisia 1998 Conchair:

Glen R. Goodwin P.O. Box 230977 Boston, MA 02123 (h) 617-524-9151 (w) 617-373-8919 arei@nunet.neu.edu

Arisia 1998 Treasurer:

Pat McCormack 42 West Gate Road Chestnut Hill, MA 02167 617-469-4565 dwazak@vader.com

Arisia 1999 Conchair:

Cris Shuldiner 27 Varnum Street Haverhill, MA 01832 978-521-7039 cws@theforge.com

Arisia 1999 Treasurer:

Nick Shectman 59 Hillside Rd. Watertown, MA 02172 phi@apocalypse.org

Committee Members & Corporate Appointed Officers

Budget Committee:

Skip Morris (chair) Pat McCormack

Awards Committee:

vacant

Grant Committee: Brendan Quinn (chair) Drea Brandford

Elka Tovah Menkes

Corporate Sales Officer:

vacant

Corp. Inventory Control Officer:

Ken Elwell

Corp. Systems Administrator:

Cris Shuldiner

Arisia Audit Fund:

Ben Levy

Records Task Force:

Ben Levy (chair) Ailsa Murphy Kyle Hollingsworth

Long Range Planning Committee

Kim Van Auken Kyle Hollingsworth

Scott Cobb

Membership Roster

Agassi, Aaron (Red Shirt) Bazemore, Rob Brandford, Drea Cantor, Dave A. Chused, Amy Cobb, Scott Ellis, Marshall Fish, Tom

Goodwin, Glen Herda, Joel Jordan, Jeff Kent, Allan Levy, Benjamin

McCormic, Keith (Red Shirt) Moore, Richard (Red Shirt)

Morris, Skip Murphy, Tom (Red Shirt) Robison, Mary

Rosenburg, Diane Savoia, Kara (Red Shirt) Shectman, Nicholas Silverman, Rachel

Vandenberg, Pat

Amshey, Christopher (Red Shirt) Bordzol, Beatrice (Red Shirt)

Campanella, Scott

Chinsen-Lee, Tsuilian (Red Shirt) Coapstick, Clara (Red Shirt)

Coapstick, Clara (Red Cooper, Brian Fallon, Kevin Flynn, George Gratun, Adam Hollingsworth, Kyle Kahn, Walter

Labonville, Zanne McCormack, Patrick Menkes, Elka Tovah Moore, Roberta (Red Shirt)

Murphy, Ailsa Quinn, Brendan Rosenberg, Noel Saroff, Matthew Selkirk, Paul Shuldiner, Cris Van Auken, Kimberly

Membership/Subscription Info

Subscriptions to Mentor of Arisia are included in Corporate membership to Arisia, Incorporated. Membership runs from September 1st to August 31st and costs \$24.00. Dues are prorated on a monthly basis for members joining during the year.

September	\$24	March	\$12
October	\$22	April	\$10
November	\$20	May	\$08
December	\$18	June	\$06
January	\$16	July	\$04
February	\$14	August	\$02

Con Chair

Cris

Assistant Chair

Deputy Assistant Chair

Treasury

Phi

Purchasing

Hotel Liaison

Pre-Con Information

Kim VanAuken

GOH Liaison

Operations

Asst Ops Div Head

Ops Room

Security

Logistics

Communications

Computers Sign Shop

Gophers

Services

Asst Services Div Head

Information Desk

Pre-Registration

Registration

Con Suite

Green Room

Staff Den

Party Czar

Babysitting

Coat Check

Events

Assistant Events Div Head

Technical

Masquerade

Art Show

Dealers Opening Ceremonies

GOH Events

Misc Events

Positions to be added as needed

Video Theater

Anime Theater

Literary Programming

Science Programming

Costume Programming

Fan Programming

Filk Programming

Live Video

Filk Events

Dances

Raffle

Films

Programming

Assistant Programming Div Head

Guest Liaison

Guest Registration Program Ops

Program AV

Gaming

Fast Track

Other Program Tracks As Needed

Marketing

Assistant Marketing Div Head

Graphics

Publications (PreCon Mailings)

Publications (Con Pubs)

Advertising

Ad Sales

Press

At Con Newsletter

Promotional Parties

Liaison to Fan Groups

Pat Vandenberg

Jeff Jordan

Scott Campanella

Brendan Quinn

Drea Brandford

Elka Menkes **Buzz Harris**

Arisia^{sin} '98 Survey

The purpose of this survey is for Arisia to better understand the needs of people attending the con. Please answer as completely

aj	portant), unless the question says otherwise. Please use N/A for q Please return the completed survey to the Arisia Sales table	ąucsti	5" 1 is awful (or not important) and 5 is excellent (or veryons that are not applicable, ed in the Con Suite). If you do so before the raffle on Sunday,
Ju	r'll get a free raffle ticket.		
	Age (as of 1/15/98)Sex: F M ZIP CodeAnnual Income Optional: Less than \$20K \$20K-29K \$30K-49K \$50K-74K \$75K-99K More than \$100K Did you bring a Kid-In-Tow? Yes No		22. Please rate the hotel room cost. (On a scale of 1 to 5) Please rate availability of food at con. (On a scale of 1 to 5) Please rate the quality of the following areas/events at Arisia (On a scale of 1 to 5, and N/A): Anime Video Arisia In room video Art Show Art Audetion Artis GOH Speech Author GOH Speech
	Please check all that apply if you are an Arisia: Artist		Author Readings Baby Sitting Breakfast Serial Camerilla Dance Coat Check Con Suite Dealers' Room Dessert Buffet Fan GOH Speech Filk Concert Fiking Gaming Live Action Role Playing Masquerade
	rate your interest in the following SF & fantasy areas: Anime Collectable Card Games Comic Books Computer Games Costuming Fantasy Literature Filking Films/Movies Live Action Role Playing Parties Role Playing Games SF Literature	25	Masquerade Half-time showMcet the Pros PartyPanel DiscussionsPartiesRegistrationSecurityShuttleVictorian DanceVideo ProgramWill you attend Arisia next year? YesNoUndecided
	SMOFing Television Videos War Gaming Writing Other Other		What factors affect your decision? (check all that apply) Didn't enjoy Arisia Guests-of-Honor Hotel
	How did you first hear about Arisia? Arisia Party	27.	Location Hotel Cost Membership Cost Personal Finances Personal Schedule Presence of Friends Other How important is it (on a scale of 1 to 5) that Arisia is held on
).	How many Arisias have you attended (including this one)?		a three day weekend?
	What other conventions have you attended in the past year? AlbaconBalticonBoskoneCostumeCon CreationconDisclaveGaylaxiconLunacon		If Arisia is held on holiday weekend, would you want the programming to continue to Monday? Yes No What time should programming: start in the morning?
	ReaderconRebelconPhiloonWorldcon Other:Other:	30.	AM/PM, end in the evening?AM/PM If Arisia were held in a suites hotel, how much would you be
2.	Picase check all fan groups that you are a member of: Arisia		willing to pay for a suite instead of a single room? \$
i.	How did you get to Arisia? (Cheek all that apply) Bicycle Bus Private Car MBTA Plane Rental Car		Would you like there to be programming for children 8-12? Yes_No_ (If yes please answer questions 34-41)
١.	Shuttle Taxi/Limo Train Ride from a friend Other Please rate the public transit access to Arisia (On a scale of I	34.	Should the service be child care (where Arisia controls kids comings and goings)? or just entertainment (where kids may come and go on their own)?
	to 5) Did you use the Arisia Shuttle Service? Yes No	35. 36.	If child care, how much extra would you pay for this service? \$20\$30\$40\$50\$60\$70\$80 What activities should it include? Arts & CraftsGroup
	Where did you stay over night? Westin Hotel Overflow Hotel Home Friend's House Other if you stayed at a hotel , please answer questions 16-22:		Games/Activities Story Telling Videos Writing Other
	17. Which hotel did you stay at? 18. Did you watch any Arisia programming on TV? 19. Please rate your hotel. (On a scale of 1 to 5) 20. How many people stayed in your room on Friday night? Saturday night? 21. What was the pre-tax room rate per night? \$	37. 38. 39. 40. 41.	Which authors would you like to do readings? Would you work 1 - 2 hours with the kids? Yes No What time should it begin? AM/PM End? AM/PM Do you expect to use this service: Next year? In 3? Ages of your children: (leave blank if none)

go, 2 is less likely to attend, 3 is All events are in one hotel?	it's not important, 4 is more like tre held in the same location? to get rooms in one hotel? inight? ing distance? ing distance?	e following (on a scale of 1 to 5, with 1 is you definitely wouldn't cely to attend, and 5 is you definitely would go) Close to Rt-128? Within 1-495? North of Boston? West of Boston? Within a one hour drive of Boston? In Providence? In Worcester? Within a two hour drive of Boston? In Hartford? In Newport In Springfield? Easily accessible to local public transit? Close to a major airport?
In downtown Boston?		Other:
43. What would you like to see for pr	ogramming next year?	
	1	
44. What did you like about Arisia?		
45. What can be improved?		
46. Do you have any needs or issues v	vith disability access (sign langua	ge interpreter, seating areas, large print schedule, hotel,)?
 Do you have any additional communissing that should have been on 		uestions confusing, or did you find that there were any questions
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Age	34						-						
Female	108	-					-						
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ine 20K	18;						Artist		-				
Inc 20-29	24	1					Arisia C	orp		6			
Inc 30-49	58	1					Con Cor			8			_
Inc 50-74	36:	1	-				Dealer			11			
Inc 75-99	13						Gopher	-		18			
Inc 100	3.	-	152				Guest			23			
	1	-					Staff			21	1	95	
Kid-In-Tow	15	1											
Pre-Reg	164	t											
Interests:	- 1	2	3	4	5		Avg.		Count				-
Anime	66	56	43	19	8		2.2		192				
Cards	116	37	15	11	10		1.7		189		-		-
Comics	57	75	33		11		2.2		191				
Comp Games	52	591	41	27	11		2.4		190		-		
Costuming	31	55	53	36	26		2.9		201			-	-
Fantasy	7:	25	52	72	40		3.6		196		-		1
Filking	741	37	46	24	11		2.3		192				<u> </u>
Film	12	31	70	61	25		3.3		199		1		
LARP	90	39	23	20	18		2.1		190				
Parties	37	41	46	39	35		3.0		198				1
RPG	67	33	36	34	19		2.5		189			-	1
SF LII	7	9	31	71	76		4.0		194	-			1
SMOFing	82	18	18	16	6		1.9		140				-
TV	45.	46	45	34	21		2.7		191				
Videos	361	501	61	24	22		2.7		193				1
War Games	1101	32	23	13	6		1.8		184		1		
Writing	50	28	37	36	33		2.9		184				
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How did they hear? Party	3			Mag L			2						_
Web	1			News	186		31		-	-			-
Flyer	23			Party			1 0	-	-				-
Direct Mail	6				of Mou	th	125		170				-
E-Mail	7			170,0	CI MICH	***	124		170				-
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How Many Arislas?	17	31	15	29	26	13	12	22	40		5.2		1
Albacon	14	-		Discla	ve		19		-	Phile	20		+-
Balticon	24	-		Gayla	xicon		7			World			1
Boskone	58			Lunac			46			Darko	ver		-
CostumeCon	13			Reade	rcon		25		1	ICON	1		
Creationcon	7			Rebel	con		12			NJAC			
Adala	-				ļ				<u> </u>	mine.	00.0		-
Arisia	33			Lunar			1				SB SFS		-
Baltimore	5			MCFI			3				IN SFS		-
Barnard	2			MITSF			9		+	UMSF			-
Bellatrix	3			NESF,			15			UMSF			-
Bos Japanimation	11			PSFS	1	l .	. 0		1	W SF	۰ ا		1

Parties	0				25	-	3.8		95	I			
Reg	1	7			39		4.0		130				
Security	0				24		4.01		78		1		
Shuttle	7			3	3		2,6		22		1		
Victorian	1				18		3.9		43				
Videos	. 0	11	23	14	В		3.3		56		3,558		1961
		25											
	Yes		Undec	dad									
Attend Next Year?	169	1	39		209								
Didn't Enjoy	5			Mem C			41						
GOH	30		-	Financ			67						
Location	81			Sched			93		ļ				
Hotel Cost	51	<u> </u>		rriend	s at Co	n	109						
N Veta along A													L
3-Weekend	67		50	24	32		2.6		200				
Monday Schedule	105	!	2										
	ļ			,									
Programming	7				11	12	13	14	15	16	17	18	
Start Time	2	11	41	97	20	5	2	0	0	0	0	- 1	
												9.9	179
End Time	16				50	21	22	23	24	25	26	27	
eng I me	29			6	10	12	29	19	35	11	16	4	2
<u></u>	29											22.9	
24-Hours					-							44.9	101
27,10013	<u> </u>	 										-	-
	\$10	\$20	530	\$40	\$50	\$60	\$70	\$80	\$90	\$100	\$110	\$120	\$130
Sultes	0		0		1	400	- 4/0	7	18	40	9	10	
				\$170	\$180			\$210		\$230			ٻ
	1				1	0.50	1		0	1		103.9	99
			-	· ·						-			
Pay Shuttle \$0.50	126	1										_	
						,							
Banquet \$10	137	1				1	Buffet	\$10	126				
Banquet \$20	91	1					Buffel	\$20	16		-	:	
Banquet \$30	18		15.16		246		Butlet	\$30	3		11.52		145
											~		1
Kids Programming	93		andre or owner										·
Child Care	44							-					
Kids Come & Go	47												
واستنبها والتعاشان وادي	\$10				\$50	\$60							
Pay for service	. 0	12	19	10	4	1		\$32.0		46			
l y programa		-										-	-
Arts & Crafts	73			Video		64			Stories		78		
Games	78	<u> </u>	-	Writin	9	41				ļ			-
B	-	-										•	-
Work 1-2 hours	42	<u> </u>				<u></u>							
W. I	<u>-</u>			i .								1	1
Kid's Programming	8												-
Start Time								9.6		60			1
	17					22				26		<u> </u>	1
		· 9	3	14	4	9	- 6	3	1	1		20.4	1 57
End Time					1	1			L				Ĺ
					·								
End Time Use It Next Year	14	<u>r</u>		Three	Years		24					.	1
Use It Next Year	14											<u> </u>	-
Use it Next Year All Events in One	14)		90	104		4.5		202				
Use It Next Year	14		18	90	104				202 201 194				

BSTA	7	i	ì	RISFA		1	0	5		WPI 5				
Gaylexians	4	-		RPI SF	S		0			Susp	ects		ı	1
HRSFA	4			SIL			0							
LASES	0			Smith	SFS		2							
How did you arrive?											-			
Bicycle	2			Rental			4						1	
Bus	6			Shuttl	•		7						1	
Cer	170			Taxi			8							
MBTA	20			Train			5							
Plane	10			Ride			20							
Rate Transit	29	23	11	9	3		2.1		75		-			
Use Shuttle	7							-+			1			
Stayed al				-										
Westin	129	<u>-</u> -	-	Summ	erfield		14	1					-	
Overflow	29			Wyndi			10	- 1						_
Home	45	_ [Yestern		2							_
Friend's	4				Chale	t	4							_
				Doubl	etrse		1	- 1			-		-	_
								1			4	\vdash		_
Watch Arisia on TV	95							<u> </u>			+	-		_
Rate Hotel	1	7	41	. 80	26		3.8		155	-	+	-		_
People in room:	1	2	3	4	5	6	7	8	9	-	 	-		
Friday Num	15	711	25	23	10	4	2	2			2.9	-	-	1:
Saturday Num	10	801	24	27	6	3	- 1	4	- i		2.9	-	-	1
Saturday Hom	10	- 40			-		1			1	1			_
	\$60	\$70	580	\$90			\$120							_
Room Price	0	85	14	7	11	2	1		\$76.17		120			_
Rate Cost	Q	4	45	63								_		_
Rate Food	7	39	63	60	30		3.3	-	199			1.		
Rate Events/Areas	1	2	3		5		Avg.		Count		J			
Anime	2	8	20		6		3.3		48					ar h
n-Room	1	9	32	36	15		3,6		93					
Art Show	1	50	65	52			3.4		158		-	ļ		
Auction	0	4	11	12	3		3.5	[31		-			
Art GOH	2		13		6		3.2		31		-		÷	
Aut GOH	1	4	12 14		10		3.5		42		+	 	÷	
Readings Baby Sitting	3	1	- 14		3	-	3.0		13					_
Breakfast	1	5	7				3.1	+	19		+	1-	÷	
Camerilla	5	5	13			-	3.1		36		-	-		
Coat Check	4	3	9				4.0	-	61		1-	1		-
	3	12	44		26		3.6		142			_	-	
Con Sulte			64			<u> </u>	3,2		160				-	_
Con Suite D-Room	4	33			-		4.2		175					
D-Room D-Row	4	5	24	79	67	1								
D-Room					2		3.0		24					_
D-Room D-Row	0 3 1	5 2 1	24 12 5	5	2 5		3.0		17					_
D-Room D-Row Buffet Fan GOH Filk Concert	0 3 1 6	5 2 1 0	24 12 5	5 12	2 5 3		3.0 3.7 3.2		17 35			E	-	_
D-Room D-Row Buffet Fan GOH Flik Concert Fliking	0 3 1 6 4	5 2 1 0 2	24 12 5 14 16	5 5 12	2 5 3 7		3.0 3.7 3.2 3.4		17 35 40				-	_
D-Room D-Row Buffet Fan GOH Filk Concert Filking Gaming	0 3 1 6 4	5 2 1 0 2 5	24 12 5 14 16	5 12 11	2 5 3 7		3.0 3.7 3.2 3.4 2.6		17 35 40 44				-	
D-Room D-Row Buffet Fan GOH Filk Concert Filking Gaming LARP	0 3 1 6 4 13	5 2 1 0 2 5 4	24 12 5 14 16 16	5 5 12 11 6	2 5 3 7 4 4		3.0 3.7 3.2 3.4 2.6 3.0		17 35 40 44 26				-	
D-Room D-Row Buffet Fan GOH Filik Concert Filking Gaming LARP Masquerade	0 3 1 6 4 13 4 2	5 2 1 0 2 5 4	24 12 5 14 16 16 10 30	5 5 12 11 6 4	2 5 3 7 4 4 34		3.0 3.7 3.2 3.4 2.6 3.0 3.9		17 35 40 44 26					
D-Room D-Row Buffet Fan GOH Filk Concert Filking Gaming LARP	0 3 1 6 4 13	5 2 1 0 2 5 4	24 12 5 14 16 16	5 5 12 11 6 4 44	2 5 3 7 4 4 34		3.0 3.7 3.2 3.4 2.6 3.0		17 35 40 44 26					

Less than \$60	1	0	23	50	109	4.5		
\$80-\$89	1	6	37	67	67	4.1	178	
\$90-\$99	6	15(52!	73	27	3.6	1731	
\$100-\$109	20	60	49	33	9	2.7	, 171 '	
\$110-\$119	42	72	36	15	4	2.2		
More than \$120	84	64	16	6	1	1.7		
Few Food Walk	11	80	63	26	9	2.7		
Few Food Orivs	24	60	62	24	9	2.6		
Boston	8	13	72	56	43	3.6	192	
Rt-128	2	9	88	48	37	3.6		
495	6	14	98	34	30	3.4	179	
495-N	5	14	96	29	19	3.3	163	
495-8	5	28	99	18	13	3.0		
495-W	3	12	97	34	19	3.3	165	
One Hour	8	20	69	42	35	3,4	174	
Providence	24	59	50	18	15	2.6	166	
Worchaster	18	43	54	27	26	3.0	168	
Two Hours	34	47	54	9	11	2.5		
Hartford	51	50	38	12	16	2.4	167	
Newport	54	57	35	11	10	2.2		
Springfield	48	42	38	21	18	2.5		
Transit	2	11	811	49	43	3.7		
Airport	6	71	108	17	7	3.4	145	