



Mentor

The corporate newsletter of Arisia, Incorporated

Volume 8, Issue 67

September 1996

IMPORTANT!!!

ANNUAL CORPORATE MEETING!

Sunday, September 15, 1996, 1:00 pm.

MIT Building 66.

Pack a lunch and be on time as this meeting generally takes several hours.

Scheduled Events

Annual Elections

A97 Budget Approval

Transfers of Memberships (Jim Stevenson)

MEMBERSHIP DUES DUE!

\$24.00

Dues are to be paid to the corporation by the beginning of the election at the annual meeting (above). Failure to make payment or request a hardship waiver by the stated time will result in loss of voting rights!

Please make checks payable to
ARISIA, INC.

Minutes of E-Board Meeting

No meeting was held in the month of August.

The meeting scheduled to interview Jim Stevenson for the position of Conchair failed to happen.

Minutes of the August Corporate Meeting

Time: August 14, 1996 @ 7:52 pm

Location: 4th Floor, Wheatley Hall, Umass Boston

In Attendance: Randall Cohen, Ed Dooley, Glen R. Goodwin, Joel Herda, Christine Ivey, Allan Kent, Skip Morris (Red Shirt), Tim Roberge, Diane Rosenburg, Cris Shuldiner, James Stevenson (Red Shirt)

- No corrections to the minutes.

- Proxies

Hal Haag to Tim Roberge.

Ted Atwood to Christine Ivey.

Jeff Jordan to Randall Cohen.

- No transfers of membership.
- President's Report.

We still have no one filling the post of treasurer and we need someone to run for this position at the annual meeting.

We finally have a hotel contract and will sign it immediately. To that end:

MOVED to allow the president to sign the hotel contract. Motion tabled to end of meeting to allow everyone to review the contract.

Cris announced that he will not be seeking reelection for president.

Announced that the Eboard has chosen to appoint Randall Cohen as Conchair for Arisia 98. It was:

MOVED to confirm the Eboard's appointment of Randall Cohen as Conchair for Arisia 98. Motion was PASSED by secret ballot with 2 abstentions.

The hotel contract motion was taken up again. Motion PASSED unanimously.

- Clerk's Report.

Dues are set at \$2 before the meeting and \$24.00 afterwards.

Everyone is reminded to sign in.

Any non-members attending the meeting shall receive a free copy of the Mentor.

Membership Dues of \$24.00 for the upcoming year must be paid by the Annual September Meeting. A membership application will accompany the next Mentor. Please complete the application and return it along with your fee. Membership fee waivers are available on an individual basis by applying in person to the Eboard. Fees must be paid PRIOR to the September election to maintain voting rights!

If anyone would like to see any material printed in the 1996 Corporate Roster/Regulations booklet it must be in my hands by August 1st. Email is the preferred medium.

The Clerk will not be seeking reelection in september.

MOVED: to approve the current set of policies as distributed to the membership. Motion PASSED.

- A97 Report:

Now that the final Division Head has stepped up, it is:

MOVED to approve the division heads as follows:

Member Svcs	Cris Shuldiner
Treasurer	Tim Roberge

Operations	Jeff Jordan
Programming	Ed Dooley
Events	Christine Ivey

Motion PASSED.

Ted atwood submitted to Pat a motion which was read and follows:

The Art Show wishes to change the commission cap in the art show fee structure. The space fee of \$20 per unit of space would remain the same.

The current system is tilted to the person who buys a lot of space, leaving the person who gets less than one panel to foot the bill. The current commission cap is \$50 with up to 2 units of space credited against the cap. For example, an artist with 2 panels would pay \$40 for space and have commission capped at \$10 ($10 = 40 = 50$). The artist with a 1/4 table would pay \$5 and have commission capped at \$45 ($5+45=50$).

I propose a structure based on the number of units of space (panels, tables). I propose a commission cap of \$30 per panel/table (or fraction thereof). The result would be a cap of \$30 for up to 1 unit, \$60 for 1+ to 2 units, \$90 for 2+ to 3 units, etc. The only if is for table fractions and panel fractions both. The total space should count for the cap, e.g., 1/2 table and 1/2 panel would count as a single unit for the cap, but 1/2 table and 3/4 panel (1 1/4 total) would be two units toward the cap.

Under the new structure, the artist with a 1/4 table would still pay \$5 for space but would have the commission capped at \$25 ($5+25=30$). The artist with two panels would pay \$40 and would have the commission capped at \$20 ($40+20=60[2x30]$). This structure is fairer to the new artist (who may not sell that much) while increasing the income from the artists who do sell.

Motion PASSED unanimously.

- A97 Treasury

At the request of the A97 Treasurer this item

was added to the agenda.

As of Thursday, June 13, a payment was received from convention 1996 for advanced sales at their convention. This payment was deposited on Saturday, June 15. Thanks Phi!

I received a garbled telephone message from the bank stating something to the effect of our checks being sent to the wrong address. I walked into the meeting this evening to find out that it was waiting for me in the care of the convention clerk, still sealed. Thanks again, Phi.

MOVED to increase the Interrim Budget of A97 to \$2500 until the A97 budget is published and voted on. Motion PASSED with 1 vote against.

- Corporate Inventory Report.

The second inventory control session was conducted on July 27, at 11:00 am, at Burlington Self Storage in Burlington, MA, and I would like to thank everyone that showed up, except that nobody showed up. Inventory should be completed before the corporate meeting in september.

The lighting and pipe fittings should be on the way to L.A. Con at this time and should be back in storage before the september meeting.

- New Business: none.

MOVED to transfer Jim Stevenson to General Member. Motion was tabled for publication.

The date and time for the october meeting was set for November 13, 1996 @ 7:30 pm. Location TBA.

MOVED to transfer Kim Ivey to General Member. Motion was ruled out of order.

MOVED to overrule the president's act of ruling the previous motion out of order. Motion requiring 2/3rd majority failed.

- Announcements

Randall Cohen (Arisia 98) announced that he is seeking Division heads for A98.

Jeff Jordan in his proxy asked to rant his

displeasure with the notion that an officer or eboard report could squealch another officer's report.

It was pointed out that Robert's Rules allow for certain supressions of reports by the president and/or eboard.

The Clerk also choose to comment that the report was never filled with him by the treasurer to be printed in Mentor.

Corporate meeting adjourned at 8:59 pm.

Calendar of Events

Weekend of September 13, 1996 - **Kaleidoscope IV** - WGOH Christine Golden, AGOH Lew Hartman, FGOH Linda Neighbors, FKGOH Time Lines. Madison Heights, VA.

ANNUAL CORPORATE MEETING! - Sunday, September 15, 1996, 1:00 pm. MIT Building 66.

Weekend of October 11, 1996 - **Albacon '96** - WGOH Nancy Kress, AGOH Jill Bauman, FGOH Shirley Maiewski. Albany, NY.

Weekend of November 8, 1996 - **Notjustanothercon12** - GOH Allen Stelle. Amherst, MA.

Weekend of January 10, 1997 - **Arisia '97** - WGOH R.A. Salvatore, AGOH Bob Eggleton, FGOHs Brian Cooper, Tom Fish, Mary Robinson, Matt Saroff, Cris Shuldiner. Boston, MA.

Executive Board

Arisia, Incorporated.
1 Kendall Square, Suite 322
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President: Cris Shuldiner
27 Varnum Street
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508/521-7039
cws@ftp.com

Vice-President: Walter Kahn
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Clerk: Glen R. Goodwin
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 Boston, MA 02123-0977
 617/522-8345
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Arisia '97 Treasurer: Tim Roberge
 ARISIA '97
 Treasury Division
 P.O. Box 3370
 Saxonville, MA, 01705
 tim.roberge@vader.com

Arisia '97 Conchair: Pat McCormack
 42 West Gate Road
 Chestnut Hill, MA 02167
 617/469-4565
 conchair@vader.com

Arisia '98 Conchair: Randall Cohen
 5L Nichols Ave
 Brookline, NH 03033
 603/673-8429
 rcohen@pvci.com

Committee Members & Corporate Appointed Officers

Budget Committee: <vacant> Chair
 Ed Dooley
 Dave Corriveau
 Jeremy Brown
 Tim Roberge

Long Range Planning: Jeff Jordan, Chair
 Cris Shuldiner
 Pat McCormack

Awards Committee: Pat McCormack, Chair

Grant Committee: Walter Kahn, Chair
 Bill Mickle
 Edward Dooley

Corporate Sales Officer
 Marshal Ellis

Corporate Inventory Control Officer
 Tim Roberge

Corporate Systems Administrator
 Nicholas "Phi" Sheckman

Agassi, Aaron (Red Shirt)
 Bazemore, Rob
 Cohen, Randall
 Corriveau, David
 Ellis, Marshall
 Farmer, Dale
 Flynn, George
 Haag, Halmer
 Hertel, Mark
 Ivey, Kim (Red Shirt)
 Kahn, Walter
 Labonville, Zanne
 McCormack, Patrick
 Morris, Skip (Red Shirt)
 Preston, John
 Robison, Mary
 Rosenburg, Noel
 Saroff, Matthew
 Sheckman, Nicholas
 Sprague, Michael
 Vandenberg, Pat

Atwood, Ted
 Brown, Jeremy
 Cooper, Brian
 Dooley, Ed
 Fairbairn, Robert IV
 Fish, Tom
 Goodwin, Glen
 Herda, Joel
 Ivey, Christine
 Jordan, Jeff
 Kent, Allan
 Levy, Benjamin
 Mickle, William
 Oranch, Sheila
 Roberge, Tim
 Rosenburg, Diane
 Ross, A. Joseph
 Selkirk, Paul
 Shuldiner, Cris
 Stevenson, James (Red Shirt)

Membership Subscription Info

Subscriptions to Mentor of Arisia are included in Corporate membership to Arisia, Incorporated. Membership runs from September 1st to August 31st and costs \$24.00. Dues are pro-rated on a monthly basis for members joining during the year.

September	\$24	March	\$12
October	\$22	April	\$10
November	\$20	May	\$08
December	\$18	June	\$06
January	\$16	July	\$04
February	\$14	August	\$02

Membership Roster

ARISIA '97 Departmental Summary of Proposed Budget			
Division	Department	Expenses	Income
ConChair	Administration ConCh	\$850.00	\$0.00
	Pre Registration	\$200.00	\$19,825.00
	Hotel Liason	\$1,453.00	\$0.00
	Concom News	\$400.00	\$0.00
	Contingency	\$500.00	\$0.00
	Debriefing	\$200.00	\$0.00
	COH Amenities	\$2,500.00	\$0.00
	Parties	\$1,500.00	\$0.00
	Photography	\$250.00	\$0.00
	Earned Comps	\$1,600.00	\$1,800.00
	Ribbons	\$350.00	\$0.00
	Programming	Administration Progra	\$1,040.00
Mailings		\$1,537.50	\$0.00
Green Room		\$1,200.00	\$0.00
Audio Visual		\$1,000.00	\$0.00
Treasury	Publications	\$6,530.00	\$0.00
	Marketing	\$1,630.00	\$1,000.00
	Treasury Department	\$1,242.00	\$0.00
Events	Art Show	\$2,200.00	\$2,200.00
	Dealers	\$900.00	\$3,120.00
	Video Theatre	\$3,000.00	\$0.00
	Masquarade	\$800.00	\$0.00
	Meet the Pro's Event	\$1,098.50	\$0.00
	Administration Events	\$100.00	\$0.00
	Breakfast Serials	\$150.00	\$0.00
	Dance	\$50.00	\$0.00
Member Services	ConSuite	\$2,480.00	\$0.00
	Registration	\$986.00	\$21,250.00
	Administration Membe	\$25.00	\$0.00
	Babysitting	\$2,100.00	\$0.00
	Info Desk	\$75.00	\$0.00
Operations	Gopher Hole	\$1,500.00	\$0.00
	Logistics	\$1,000.00	\$0.00
	Security	\$2,250.00	\$0.00
	Ballroom Technical	\$2,950.00	\$0.00
	Staff Lounge	\$1,000.00	\$0.00
	Communications	\$750.00	\$0.00
	Admin Operations	\$200.00	\$0.00
	Internal Phones Ops	\$50.00	\$0.00
	Elevator(freight)	\$500.00	\$0.00
	Sign Shop	\$50.00	\$0.00
Final Totals		\$48,191.00	\$48,995.00

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ARISIA '97 Divisional Summary of Proposed Budget			
Division	Expenses	Income	
ConChair	\$9,803.00	\$21,425.00	
Programming	\$4,777.50	\$0.00	
Treasury	\$9,402.00	\$1,000.00	
Events	\$8,298.50	\$5,320.00	
Member Services	\$5,660.00	\$21,250.00	
Operations	\$10,250.00	\$0.00	
Final Totals	\$48,191.00	\$48,995.00	

ARISIA '97	Proposed Budget				
Division	Department	Line Item	N/T	Expenses	Income
ConChair	Administration ConChair				
		Postage ConChair Admin		\$125.00	
		ConChair Admin Other		\$225.00	
		Tips	*	\$500.00	
	Pre Registration				
		Acknowledgement Postcards(Prepaid)		\$150.00	
		Supplies Pre Reg		\$50.00	
		\$25 PRE REGISTRATIONS			\$4,825.00
		\$30 PRE REGISTRATIONS			\$15,000.00
	Hotel Liason				
		Buffet With Gratulity and tip		\$1,353.00	
		Buffet Decorations		\$100.00	
	Concom News				
		Concom News		\$400.00	
	Contingency				
		Contingency Conchair		\$500.00	
	Debriefing				
		Debriefing	*	\$200.00	
	GOH Ammenties				
		Food GOH		\$2,000.00	
		Transport GOH		\$500.00	
	Parties				
		Parties		\$1,500.00	
	Photography				
		Photography	*	\$250.00	
	Earned Comps				
		Earned Comps From A'96			\$1,600.00
		Earned Comps To A'98		\$1,600.00	
	Ribbons				
		Ribbons		\$350.00	
Programming	Administration Programming				
		P.O.Box Program Admin		\$40.00	
		Office Expences Program Admin	*	\$300.00	
		Telephone Expences Program Admin		\$500.00	
		Fast Track		\$200.00	
	Mailings				
		Postage Program Mailings		\$613.50	
		Paper/Copy Program Mailings		\$824.00	
	Green Room				
		Green Room Main Fund		\$1,000.00	
		Contingency Green Room		\$200.00	
	Audio Visual				
		Program Tech Equipment		\$500.00	
		Japanimation Tech Equipment		\$500.00	
Treasury	Publications				
		Admin Publications		\$200.00	
		Mass Mailer		\$1,050.00	
		Pre-Reg Packet		\$640.00	
		Program Book		\$3,000.00	
		Program Book Special Print Fees		\$0.00	\$0.00
		Pocket Program		\$300.00	
		Flyers (\$20)		\$30.00	
		Flyers (\$30) Copy		\$800.00	
		Flyers (\$30) Colored Paper		\$110.00	
		At Con News Copy		\$340.00	
		At Con News Colored Paper		\$60.00	
		Restraunt Guide		\$200.00	
		Surveys		\$0.00	
	Marketing				
		Admin Marketing		\$130.00	
		Ad Solcitation Package		\$250.00	\$1,000.00
		Billing		\$50.00	
		Mundane Ads		\$500.00	
		Competitive Program Book Ads		\$700.00	
	Treasury Department				
		Admin Treasury		\$100.00	
		Postage Treasury		\$100.00	
		P.O.Box Treasury	*	\$42.00	
		Checks	*	\$50.00	
		Credit Card Fees	*	\$550.00	
		Bank Account Fees	*	\$200.00	
		Telephones For Credit Card Transactions		\$200.00	
Events	Art Show				
		Admin Art Show		\$200.00	
		Artist Mailing		\$400.00	
		Artist Reception		\$850.00	
		Electricity Art Show		\$350.00	
		Supplies Art Show		\$200.00	
		Van Rental Art Show		\$200.00	

		Art Show Income		\$2,200.00
	Dealers			
		Admin Dealers	\$200.00	
		Dealers Row Room Fees		\$600.00
		Dealers Room able Fees		\$2,520.00
		Electricity Dealers	\$700.00	
	Video Theatre			
		Video Theatre Tech Equipment Rental	\$1,600.00	
		License Fees Video Theatre	\$1,400.00	
	Masquarade			
		Masq. Green Room	\$500.00	
		Masq. Half Time Slide Show	\$250.00	
		Masq. Print costs (forms etc.)	\$50.00	
	Meet the Pro's Event			
		Irish Band	\$500.00	
		Bartender	\$598.50	
	Administration Events			
		Administration Events	\$100.00	
	Breakfast Serials			
		Cashier	\$150.00	
	Dance			
		Birds of Prey	\$50.00	
	Member Services			
	ConSuite			
		Catering ConSuite	\$1,180.00	
		Consumable ConSuite	\$1,000.00	
		Contingence ConSuite	\$300.00	
	Registration			
		Registration	\$980.00	
		\$35 REGISTRATIONS		\$5,250.00
		\$40 REGISTRATIONS		\$16,000.00
	Administration Member Services			
		Admin Mem Serv	\$25.00	
	Babysitting			
		Babysitting	\$2,100.00	
	Info Desk			
		Info Desk	\$75.00	
	Operations			
	Gopher Hole			
		Catering Gopher Hole	\$300.00	
		T-Shirts Gopher Hole	\$1,200.00	
	Logistics			
		Logistics	\$1,000.00	
	Security			
		Admin Security	\$25.00	
		First Aid	\$25.00	
		Hotel Security	\$2,000.00	
		T-Shirts Security	\$150.00	
		Internal Phones	\$50.00	
	Ballroom Technical			
		Admin Ballroom Tech	\$100.00	
		Lighting Equipment Tech	\$1,000.00	
		Live Video	\$100.00	
		Power Ballroom Tech	\$500.00	
		Communications Tech	\$250.00	
		Sound Tech	\$1,000.00	
	Staff Lounge			
		Consumable Staff Lounge	\$1,000.00	
	Communications			
		Pagers	\$450.00	
		Repeater	\$100.00	
		Contingency	\$200.00	
	Admin Operations			
		Admin Operations	\$200.00	
	Internal Phones Ops Desk			
		Internal Phones Ops Desk	\$50.00	
	Elevator(freight)			
		Elevator(freight)	\$500.00	
	Sign Shop			
		Sign Shop	\$50.00	
	Final Totals		\$48,191.00	\$48,995.00