### MENTOR OF ARISIA

The Newsletter Of ARISIA, Incorporated

ISSUE 50

JANUARY 1995

#### A WORD ON THIS ISSUE:

Some members maybe looking at the issue in their hand right now and ask what is Ed doing? The answer, as some people might know, is that my responsibilities with ARISIA '95, since the corporate meeting, have been greatly expanded. While I have been considering a change in formats towards a closer NEWSLETTER style, I hadn't planned on doing it this month. I expect certain things might get missed. Oh Well...

#### SETTING THE RECORD STRAIGHT:

[As some members are aware, Christine Ivey stepped down as head of the Program Division for ARISIA '95 on December 14th. The ConChair for ARISIA '95 named her replacement on January 5th.]

1/4/95

An Open Letter to the Arisia Corporation,

I just wish to publicly state to those involved in producing the 1995 ARISIA Convention that I have resigned as the Head of Programming for Sheila's Convention. As of 14 December, I am no longer managing the hardworking, dedicated programming staff. My resignation is due to management conflicts with Sheila, which led to me getting a lot of grief from certain parties. Sheila, however, publically stated to different people that she is not accepting my resignation, even after the phone call from me to Sheila on 18 December.

This has led to a problem for the staff. I wish to publically state that there is no one, to the best of my knowledge that is running programming. NO ONE. Not Ed Dooley, Sheri Kaplowitz, and especially not Heather Coon (she is in Michigan, hard to run things

from another state).

I am willing to help in any way possible the programming staff precon. But I am not in charge and am only doing this as a favor for those that are still working programming, NOT for Sheila.

Christine Ivey

# A STATEMENT FROM A CORPORATE MEMBER:

[The following address was given to the membership at the 12/14 meeting:]

I have given some thought to a couple of different matters concerning ARISIA, and have come to the conclusion that some people in ARISIA are looking for things to argue, be perty an uncompromising about. I feel that to some extent I have slipped into this pattern. Perhaps everyone in ARISIA should take a step back and look at their and everyone elses actions, and decide if their actions are constructive or destructive to ARISIA. There are also many people who seem to take other people's actions as personal attacks on them, I for one try never to "attribute to malice what can be explained by stupidity" (I'm not sure who I'm taking this quote from).

What I believe causes most disagreements and petty bickering in ARISIA, is not the intent of ARISIA, or the policies or by-laws.

The problem, as I see it, is the people, and I am definitely including myself in that group.

We make motions, or bring back old issues because We can't accept what the majority has decided.

We take other peoples motions as personal attacks on us.

We make comments in "response" to others, when they are not really necessary and end up just adding fuel to the fire.

We are all guilty of these things.

I suggest we all carefully consider our intentions, and before saying or doing anything we decide if what we are trying to do is of benefit, not to ARISIA, but to the Fannish Community.

Randall Cohen

#### JUST A GUIDELINE, NOT A TOOL:

At the 13 December Executive Board Meeting, the Convention Chairman, Sheila Oranch, answered questions concerning various shifts of funding in her budget. Specifically, Christine Ivey and Tim Roberge were challenging her use of funds in their budgets. Specifically, Chris was questioning Sheila's shifting of money out of her mailing budget to cover the non-budgeted cost of the mass mailing pre-reg packet. Furthermore, Christine protested the convention treasurer's attitude of TELLING her that she was paying for this oversight.

Mr. Roberge addressed the board and Ms. Cranch that he had budgeted specifically for four hours of use time on the freight elevator. He had not budgeted for any use on Thursday or Friday as he had planned his schedule for move in so as to have everything in before this, and planned only to use the elevator on Sunday. Tim was under the impression, from the confusion of the free-form concom meeting on 10 December, that he was paying for use time for TECH and DEALERS. Which was the first time he had be informed. Ms. Oranch's response was that "a budget, was only a guideline, and not a tool." The board was uncomfortable with this response.

Sheila went on to say that if TECH or DEALERS used the elevator primarily, that they would take the hit. She did not want anyone to be penalized for spending money, but wished it known that shifting money around was okay.

#### APPOINTMENTS and RECOMMENDATIONS:

The E-Board chose to recommend that:

In addition to Jim Stevenson, that Robert Fairbairn IV, and Ted Atwood (if he accepted) be appointed to the GRANT COMMITTEE. At the Corporate Meeting on the Fourteenth, Robert Fairbairn IV,

Patrick McCormack, and Cris Shuldiner were appointed and accepted by the membership.

Concerning the BUDGET COMMITTEE, the board recommended in addition to Erik Bunce, that Kenneth Knabbe, Mark Hertel, and Randall Cohen be appointed to the board. At the Corporate Meeting, various members had problems with the reappointment of Kenneth Knabbe. A vote was taken. Mark Hertel received 20/1 votes ratifying his appointment. Randall Cohen received 20/2 ratifying his appointment. Kenneth Knabbe received 6/15 votes declining his appointment. Discussion on the subject was heavily colored by the fact that Ken was not a corporate member and should not be on the committee.

Concerning the LONG RANGE PLANNING Committee, the board was hard pressed to think who might be willing to serve on it. Christine Ivey, Patricia Vandenberg, and A. Joseph Ross had all expressed an interest in serving on the committee. The board was pleased to see Ms. Ivey, a candidate '95 Chairman, seeking more ARISIA responsibility. As to Ms. Vandenberg, and Mr. Ross it was felt that both members might be over extending themselves. Both had been extremely active in the corporation for the past two years and it was felt by at least one E-Board Member that both deserved a rest. At the Corporate meeting, Patrick McCormack volunteered to chair the committee, in addition, Christine Ivey, David Corriveau, Randall Cohen, and Cris Shuldiner were appointed to the committee.

Concerning the ORDER OF THE LENS, Ted Atwood was appointed Chairman of the committee. Jim Stevenson, Tim Roberge, and Patrick McCormack were appointed to the committee.

#### ONE PLUS ONE EQUALS...

The founding members of ARISIA, Incorporated presented a motion which was voted on and approved, requesting an outside audit of the books of the corporation. The motion demanded that ARISIA pay \$500 from an audit fund to be established which outside donations would be accepted to investigate the cost of an audit. The motion demanded that SCOTT SAWYER, a CPA in Greenfield MA, be hired and that Cris Shuldiner, recently rejoined, be the contact to Mr. Sawyer.

Various members request information on both Mr.

Sawyer and Mr. Shuldiner. Also, it was felt by at least one corporate member that blanks should be created in Mr. Shuldiner's motion that would be filled in with choices of the corporation's choosing. The corporation did so, and selected Mr. Sawyer and Mr. Shuldiner.

The duties assigned in the motion were:

- To supply all information requested by Mr. Sawyer.
- 2. To solicit contributions to the audit fund.
- To determine and make Mr. Sawyer aware of which type of audit he should conduct.
- 4. To report the progress of the audit at business meetings.
- To distribute to the general membership all reports and recommendations of Mr. Sawyer. The manner of the reporting mechanism was:
  - a. Published in Mentor.
  - b. Posted to the ARISIA Forum on the Tangent BBS.
  - c. Reported at business meetings.

[Full text of the motion to be printed in the next issue of MENTOR]

#### STATE OF ARISIA '95 QUESTIONED:

The membership questioned the financial standing of the ARISIA '95 convention. As decided at the June meeting, the budget for A'95 would be reviewed an cut if the Pre-Reg figures were not hit.. An estimate the paid pre-reg figure was somewhere near 500 memberships, with an additional 200 comps. It was pointed out that ARISIA was the highest budgeted convention on the east coast.

As the projected income for ARISIA '95 was down significantly, it was voted to cut the budget. Discussion went back and forth on how much the budget should be trimmed. Hardwork, on the part of the convention treasurer would be required to identify which areas of the budget could take the cut as opposed to which areas could not as certain figures were set in stone. In the final anylsis, it was voted to

cut the budget by 15% by a vote of 12/8/2.

#### NO JOBS TODAY:

The membership voted not to create a departmental structure within the corporation. It was felt that the proposed structure established too many positions within the corporation. There were question on whether the department should have budget power, In defence of the idea, Ted Atwood agreed with Patrick McCormack that yes the structure might be a bit on the overkill side, but that all jobs within the structure needed to be filled immediately. Some could be left unfilled and that the board should use judgement on filling positions.

On the proposed bylaws amendment which allowed for work in the corporation, departments, and committees to count toward an attendance requirement was withdrawn by the drafter of the amendment on the grounds that it was challenge to possibly violate the laws governing proximal.

#### GENERAL MEMBERSHUT TRANSFER:

By a vote of the corporate membership, Aaron Agassi, was declined full corporate membership at this time by a vote of 8 / 13 against. Cris Shuldiner was also moved to be put up for General, a motion was made to act on the transfer immediately, but in accordance with the bylaws the motion to transfer was tabled.

#### **DOWN TO THE WIRE:**

The Executive Board of ARISIA, Incorporated met on 5 January to discuss the cuts made to the ARISIA '95 convention budget. The treasurer reported that the figure for prereg was changing on a daily basis. Entry of data was fast and furious. A rough estimation was given to the board that \$18,000 to \$19,000 had been deposited. Registration was completing the entry of the data and treasury was processing the receipts as fast as was possible. The treasurer stated that the convention was far from a short fall.

The president stated that may be the case, but that the concerns of the membership were valid, and asked the chairman of ARISIA '95 to report on how the cuts went over. Ms. Oranch reported that the cuts went

over like a lead balloon. Many of the departments were running under budget, and while the cuts should be easily met, moral had taken a beating on the subject at a time when people and departments should be pushing for a good convention.

Concerning the audit, it was brought to the attention of the board that Mr. Shuldiner was accepting donation, as allowed by the membership's vote, it was also pointed out that Mr. Shuldiner was writing receipts for the money for the fund. It was questioned whether Mr. Shuldiner had the authority to write such receipts as he was not a corporate officer.

It was felt that Mr. Shuldiner was probably only writing acknowledgements of receipt of the monies. The Corporate Treasurer stated that no attempt had been made to contact him either via E-Mail, Phone, or other medium.

The point was raised that the January Corporate Meeting was for Convention Business only, unless a matter was of an extremely important nature. The membership had debated at the time the meeting was set whether a meeting in January was accessary. The Convention Debriefing is also set for the same date at the same location at 3 pm.

As certain officers BUSINESS telephone numbers were erroneously published in a concom directory without corporate authorization, or their prior knowledge, members are strongly reminded that officers, as well as many ARISIA members may not be able to take calls at their places of employment, and have been reprimanded for taking personal calis. If a work number is not published in MENTOR, or given to you personally, the officer or member probably can not take a phone call.

#### **MEETING ATTENDANCE:**

12/13 E-Board Meeting at 37 Morton St Waltham MA.

Erik Bunce, Edward Dooley, Joel Herda, Christine Ivey, Sheila Oranch, Tim Roberge, Jim Stevenson

1/5 E-Board Meeting at 37 Morton St Waltham MA

Erik Bunce, Randall Cohen, Edward Dooley, Joel Herda, Christine Ivey, Nicholas Shectman, Prisca Ong, Sheila Oranch, Jim Stevenson

12/14 Corporate Meeting

Ted Atwood, Erik Bunce, Randall Cohen, Ed Dooley, Joel Herda, Jeff Jordan, Walter Kahn, Allan Kent, Patrick McCormack, Tim Roberge, Nicholas Shectman, Michael Sprague, James Stevenson, Cris Shuldiner (RS)

12/14 Proxies

Ed Dooley held John Preston's.
Sheila Oranch held A. Joseph Ross's.
Ted Atwood held Karl Wurst's.
Pat McCormack held Marshall Ellis'.
Chris Ivey held Robert Fairbairn's.
Jeff Jordan held Kim Van Auken's.
Jeff Jordan held Kevin Fallon's.

Members are reminded to sign in order that they participation be included in the minutes.

#### CORRECTIONS TO THE MINUTES:

RE: Discussion of Motion to Reconsider EBOARD Decision on Barred Individual--correction to the minutes.

(PAT M.--Let me paraphrase the following by saying I am favor of the Clerk's attempts to provide snippits of the discussion on key matters as ameans of providing some background to people reading the minutes at a later time.)

The actual motion was whether the General Membership should RECONSIDER the EBOARD's decision, not overrule it. It is a fine point, but I thought it was an important one. Also, in the synopsis of the discussions that the Clerk included, I never questioned whether we had made the right decision or not. My comments were that the manner in which the decision had been reached were flawed and causing bad publicity. I was therefore espousing the idea that we do it again in a manner which would counteract the bad publicity.

(Parenthetically, I'm sorry if people think this is a

trivial point to raise, but after the tarring I have received over the past year, I cannot allow the misrepresentations of my opinions to stand in the record.)

Correction was accepted.

RE: Procedure On Banning -- Corrections to Minutes

The minutes say that the minutes say that the membership objected to considering this entire issue. That is incorrect. The actual course of events was that the president requested that the original motion be split into two parts. The one concerning the so-called Baltimore Big Name Fan was subject to the Objection to Consideration. The rest of the motion was left on the table.

Correction was accepted.

#### DATES TO REMEMBER:

01/22/95	ARISIA CORPORATE MEETING at the BOS ON PARK PLAZA at 1 p.m.
01/22/95	ARISIA '95 Debriefing at the BOSTON PARK PLAZA at 3 p.m.
02/17/95	BOSKONE 32
02/23/95	ARISIA CORPORATE MEETING at UMass Boston, 4th Floor Lounge, in Wheatly Hall

ARISIA CORPORATE MEETING

place and time to be announced.

#### THINGS TO BE CONSIDERED:

03/21/95

The following list of proposals were presented to the E-Board for consideration prior to their being introduced on the floor as motions by Jeff Jordan:

1) A motion to amend the bylaws by striking all references or provisions pertaining to the granting of General Membership, and substitute the following language:

A person becomes a General Member upon payment of one full year's dues. His voting rights may be removed only by failure to pay dues, or by provisions of paragraph 1.3(c) or paragraph 1.4. Payment of one year's dues shall be the only requirement for General Membership. [Mr. Jordan is looking for sponsors of his proposal].

- To require a complete, detailed, itemised review of expenditures at ARISIA '95 be prepared by the Budget Committee and presented to the Corporation no later than the March meeting. This will aid in the planning for ARISIA '96, as well as make the membership more cognizant of the relevance and propriety of all expenditures. [Editor's note: Presently all expenditures must be in no later than APRIL 1st-ed].
- ARISIA was founded on the principle that there is room in fandom for everyone, and that all fans no matter their interests or inclinations would be welcomed and empowered at ARISIA. Events of the last year and a half have convinced me that the organization no longer values these goals. Therefore, I move to formally disband ARISIA, Incorporated effective April 2, 1995, and utilise the remaining meetings to determine the final disposition of all remaining funds and assets, including the service marks and other intangible assets accumulated by five years of operation.

#### FOR THE RECORD:

The treasurer announced that TANGENT BBS turned down the gift ARISIA gave it due to philosophical objections.

Members are asked not to tear me to shreds on this issue. December has been a busy month, personally and professionally. This took two hours over the regular 5-7 hours. A more traditional MENTOR will appear next month (unless the membership likes this type format, at which point I will welcome reporters making submissions!--ed).

## 95 Budget

Income	Summary					
		94 budget	94 actual	95 budget	95 to date	re∨i
Membe	rships					
	at \$25	<b>625</b> 0.00		5180.00	5180.00	
	at \$30	22500.00	16002.00	18000.00	12000.00	
	at \$40 (at-con)	6420.00	<b>2772</b> 0.00	25000.00		
	totals	<b>3</b> 51 <b>7</b> 0. <b>0</b> 0	43722.00	48180.00	17180.00 }	
Dealers	•					
		2640.00	2405.00	2640.00	4000.00 ¦	
Art Sho	w					
	panels	1800.00		2200.00	1405.00	
	tables	400.00		480.00	<b>335</b> .00 }	
	subtotal	2200.00	2218.25	<i>2680.00</i>	1740.00	
	mailing fees				155.00 ¦	
	commissions		720.60	750.00		
	totals	2200.00	2938.85	3430.00	1895.00 ¦	
Hotel						
	comp rooms	1200.00	<b>1350</b> .00	1000.00		
	hotel comp	7010.00	7126.00			
Ad Inco	ome					
		0.00	455.00	1000.00	1500.00	
TOTAL	INCOME					
		48220 00	57996 85	56250.00	24575 00 !	



94 budget

94 actual

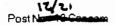
95 budget

New

95 to date

1204.84

revi



		94 budget	94 actual	95 budget	NEW	95 to date	revi
Events							
	Meet the VIP						* see catering
	Chronol Cotillion			300.00	300.00	300	*for band
	Time Trip			300.00	25.00		
	All Hell Breaks Loos	e		0.00	0.00		cancelled
	Masquerade		167.17	300.00	300.00		
	(filk) Concerts			100.00	100.00		*for copying
	Closing Ceremonies	5		0.00	0.00		
	Banquet Admin+Dec		•	300.00	200.00		
	Breakfast Serials						* see catering
	Material			0.00	0.00		
	admin			100.00	100.00		
	totals		167.17	1400.00	1025.00	<b>3</b> 00.00	
Exhibits	film/video theatre ed	quip. rental	602.00	1900.00	1900.00		
		& tape rentals	1	100.00	100.00		
	license fee			<b>3</b> 50.00	<b>3</b> 50.00		
	dealers room		100.00	400.00	225.00	200.00	
	totals	0.00	1718.05	2750.00	2575.00	200.00	
Finance							
	Bank Fees		425.51	500.00	500.00	21.20	
	Admin		65.00	150.00	150.00		
	Mail Box		210.00	192.00	192.00	192.00	
	Insurance		1476.00	1550.00	1550.00		
	Treasury Room Cos	st			•	See Appendix	: B
·	totals		2176.51	2392.00	2392.00	213.20	الماران المسار المناصر المناسية والمنازين المناسية والمنازين المناسية والمنازين المنازين المن
Hotel Lia	son					î.	
	Gratuities	•	210.00	300.00	300.00		
	Admin		209.75	208.34	208.34		
	totals		419.75	508.34	508.34	0.00	
Marketin	-					•	•
	parties	500.00	700.00	700.00	700.00		*before NJAC
	prog. book ads			500.00	500.00	215.00	
	worldcon ad			0.00	0.00		
	book marks			100.00	100.00		
	administra postage		22.00	400.00	400.00	190.28	
	mundane ads	2000.00	1501.50	600.00	600.00		
	press passes	2700.00	2223.50	2300.00	2300.00	1105.28	
	totals	2700.00	2223.30	2300.00	2300.00	1105.20	
Member							
	Admin			50.00	50.00		
	Information Admin			75.00	75.00		
	Consuite			50.00	50.00		*catering & consumables
	Handicap Access A Dead Dog	dmin		50.00	<b>5</b> 0. <b>0</b> 0		* see consumables
	Coat Check		675.00	0.00	0.00		
	Future Fans (babys	itting)	108.60	150.00	150.00		*15 beepers in security
	Future Fans room c						* see Appendix B
	totals		675.00	325.00	325.00	0.00	
Post	N <del>sv 12 Concom</del>			3			Arisia ∨2.\$
	12/21						· •

		94 budget	94 actual	95 budget	New	95 to date	revi
Operation							
Operation	Water Bubblers		<b>3</b> 00.00	300.00	275.00		
	Admin		204.10	200.00	200.00	19.98	
	Gophers		204.10	200.00	200,00	, 0.00	•
	T-Shirts						
	Food						
	Other		200.00	200.00	200.00		
	Other		200.00	200.00	-		
	Logistics		780.00	1450.00	1000.00	4:50	!
	Conting	ency		360.00	50.00		•
	Sign Shop	-	<b>3</b> 5.00	50.00	50.00		
	Quartermaster		00.00	50.00	50.00		
	Staff Lounge			30.00	•		
	totals		1519.10	2610.00	1825.00	24.48	!
	<i>iDiais</i>		1313.10	2010.00	1020.00		1 -
Program							
i logialii	Green Room Room	n Cost					* see Appendix B
	Comp Mem	. 005.					*see Appendix A
	Green Room food						*consumables & catering
	Program Mailings		832.41				* see publications
	Admin			100,00	100.00	5.00	
	Guest Liason Phon	е	316.49	400.00	400.00	13.50	
	Fast Track		115.00	300.00	<b>3</b> 00.00	18.39	*VCR in Tech budget
	Fast Track Room C	Cost	•				* see Appendix B
	totals		1263.90	800.00	800.00	37.49	
							45.7%
Publication					1000.10	1005.10	
	flyers		999.62	1000.00	1909.10	1909.10	•
	glossy flyer			9 <b>5</b> 0.05	0.00	0.00	
	prog. book	2000.00	2442.00	2500.00	<del>-2500.00</del>	<i>3</i> 000	
	pocket prog.		943.39	350.00	350.00		
	at-con news		671.06	400.00	300.00		
	rest guide		75.00	250.00	75.00		
	pre-reg packet	300.00	611.00	500.00	500.00		
	admin/postage			500.00	500.00	27.29	•
	art show mailing			<b>62</b> 0.00	400.00	167.64	
	general copying			250.00	250.00		
	program mailing			1500.00	1100.00	348.57	1
	dealer mailing			0.00	0.00		
	surveys			100.00	<b>25</b> .00		
	mass mailer			220.63	220.63	220.63	from contingency
					7		
	totals	2300.00	5742.07	8820.05	7884.10	2673.23	
Daa==:	· · · · · · · · · · · · · · · · · · ·						
Recognit	ion Technical			250.00	0.00		
			245.16	350.00	350.00		
	Security Art Show		229.00	250.00	0.00	0	
	the same of the sa					U	
	Gophers		825.00	850.00	<b>85</b> 0.00 <b>3</b> 00.00		
	Ribbons		280.00 1570.16	300.00	1500.00	0.00	
	totals		1579.16	2000.00	1300.00	0.00	

		94 budget	94 actual	95 budget	New	95 to date	revi
Registrat	ion						
· iogiotiai	forms		233.00	200.00	200.00		
	badges & holders		900.00	1000.00	1000.00		
	computer rental		000.00	500.00	500.00		
	costs for safe compu	ting		1000.00	1000.00		
	labeler	ung		500.00	0.00		
			400.00	400.00	400.00	102.00	1
	admin	0.00	400.00			102.90	i e
	totals	0.00	1 <b>533</b> .00	<b>36</b> 00.00	3100.00	102.90	
Security							
_	Pagers			595.68	595.68		* beepers for future fans
	copying/Postage						* see Publications
	Admin			275.00	275.00		
	Misc		610.00	100.00	100.00		
	T-Shirts						* see Recognition
	Hotel Security		2156.25	1500.00	1500.00		
	Radio Equipment/He	eadsets	100.00	200.00	200.00		
	First Aid Kit			69.00	58.00	58	
	1 11011110 1 111					1	
	totals		2866.25	2739.68	2728.68	58.00	
_							
Storage	_						
	Storage		1440.00	1440.00	1440.00	1440.00	
	Equipment			500.00	500.00		
	totals		1440.00	1940.00	1940.00	1440.00	
Technica							reger and the grown of the second
	live video			<b>15</b> 00.00	1500.00		
	it/sound ballroom			<b>380</b> 0.00	3800.00		* incl \$400 for electricity
	program av		<b>4</b> 00.00	400.00	400.00		
	staging			200.00	200.00		
	admin			100.00	100.00		
	recognition						* see Recognition
	tech hole - room cos	t					* see appendix B
	totals	0.00	4971.81	6000.00	6000.00	0.00	
Total Exp			35522.11	49184.46	44537.51	7359.42	
Total Inc	ome		57996.85	5 <b>62</b> 50.00	0.00	<b>2457</b> 5.00	
Net			22474.74	7065.54	-44537.51	17215.58	- 14. (1. ) (1. ) (1. ) (1. ) - (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. ) (1. )
					4646.95	9.45%	
					_		

#### Appendix A

Earned memberships	225	(no set value to date)
Program Participants	240	
unpaid memberships	60	
Press	25	
tota/	550	•

#### Apppendix B

#### Rooms provided per hotel contract

2 1 bedroom suites

3 1 bedroom rooms

### Projected Usage of contractual rooms

GOH	1 bedroom suite	4 nights
consuite	5 nights	
Fan GOH	· 1	4 nights
consuite	1 bedroom suite	4 nights
staff loun	4 night	

Potential function space charge

3000.00

# Actual Room Usage Needs

(these are beyond the usages given above)

Tech Hole	234.00 for 3 nights
Future Fans	312.00 for 2 nights
Fast Track	156.00 for 2 nights
Treasury	234.00 for 3 nights
Green Room	585.00 for 3 nights

The above budget was worked out from 1994 actual amounts spent. how much the current con chair wished to spend on the given items, from individual budgets turned in to the finance committee, and a large amount of guessing by the members of the finance committee.

Many of the sums of '94 spent' do not add up to the amounts presented by Al Kent in the April 30, 1994 Arisia Inc. Financial Summary. because this budget has many more items than the 94 con budgetted for and many just did not translate well.

I have tried to present the actual 1994 cost whereever possible for comparison.

This is the maximum charge if the con does not pick up any of its room nights.

For every 50 room nights booked the con gets a free room night

G 9/1/95 Ted Atwood Natick MA 01760 Natick MA 01760

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