



## MENTOR OF ARISIA

---

Issue 37

December 1993

---

### *(AND NOW A WORD FROM OUR SPONSOR.)*

#### **Executive Board Meeting October 26, 1993**

The meeting was called to order by the vice-president, Nicholas Shectman, at 10:15 p.m.

**In Attendance:** Nicholas Shectman, Vice-President; Allan Kent, Treasurer; Edward Dooley, Clerk; James Belfiore, ConChair '94

[Shortly before the meeting was called to order a telephone call was placed to the president, Joseph Ross, who was informed as to the purpose of the meeting. Given the circumstances, the president requested that the vice-president chair the meeting in his absence.]

The convention chairman for ARISIA '94 requested a meeting with the E-Board in order to receive authorization for two matters. The first, being that NJAC had been cancelled, Jim requested that he be allowed to extend the \$30 rate to the end of the current semester to those members of the NJAC community. Jim pointed out that he felt obligated to make this offer to the members of that convention as it was in keeping with the spirit, if not the letter, of ARISIA's bylaws to promote organizations of our kind.

Jim stated that he was arranging to take out an ad in the university newspaper making this offer and that the offer was only good with the ad copy. The point was made that as NJAC is a university convention a major block of the attendees would be college students with limited resources. Extending the rate for them might make it possible for some to be able to attend ARISIA '94 in January. It was:

**VOTED:** to authorize the ConChair to offer to NJAC attendees the current rate of \$30 up until the end of the current semester, with the offer only being valid with the ad copy.

---

### *IN THE INTERIM:*

#### *ANNOUNCEMENT:*

**TO: THE MEMBERSHIP**  
**FROM: LOGISTICS/SHIPPING**  
**RE: LOGISTICS FORMS**

Persons expecting to transport or store equipment at the convention should submit the proper logistic/shipping form to either **TIM ROBERGE (SHIPPING)** or **DAVE FASSETT (LOGISTICS)**. This information is due **NOW, NOW, NOW!** The absolute deadline is Thanksgiving or the first meeting thereafter (ConCom 11/23 Tuesday, Corporate 12/05 w/ConCom following).

Anyone interested in volunteering to help staff **LOGISTICS** (Thursday thru Monday January 1994) and/or **SHIPPING** (Wednesday thru ? January 1994) should see either **TIM** or **DAVE**.

**LOGISTICS:** Ability to put up w/paperwork (Shipping: same requirement).

**SHIPPING:** Not too bright, but can lift heavy things. (Logistics: same requirement, not as much though).

Received 10/26 ConCom. Announced at 11/5 Corporate Meeting and 11/5 ConCom.

Thank you.

---

**Executive Board:**

**President:**

Joseph Ross  
648 Washington Street  
Brookline, MA 02147  
H: (617)-734-7372  
W: (617)-367-0468  
E: aj.ross@genie.eis.com

**Vice-President:**

Nicholas Shectman  
PO Box 2457  
Cambridge, MA 02238  
H:  
W: (617)-495-3037  
E: phi@frank.harvard.edu

**Treasurer:**

Allan Kent  
15 Park Avenue Ext.  
Arlington, MA 02174  
H: (617)-646-7681  
W:  
E:

**Clerk:**

Ed Dooley  
37 Morton Street  
Waltham, MA 02154  
H: (617)-894-4853  
W: (617)-890-2125  
ext: 8882

**ConChair '94**

Jim Belfiore  
18 Dix Road  
Maynard, MA 01754  
H: (508)-897-6203

**ConChair '95**

Sheila Oranch  
45 Christopher Road  
Holliston, MA 01746  
H: (508)-429-4301

Articles, comments, and items for **Mentor** should be submitted to the Clerk at the address shown above.

People are requested to use their discretion when calling the officers listed above, especially at their places of employment.

For up-to-date information by computer/modem, call Arisia BBS: 617/364-1576 or 617/364-3343.

---

The second item Jim brought up was that he had received a query at the recent ConCom (held on 10/26 at Pat and Allan's in Arlington) as to what the full page color rates were. At present there were none set. Jim asked that he be allowed to investigate what they were and that he be allowed to set the full page color rate for commercial customers at cost plus 25% (with screen and separation looked into as well).

**VOTED:** to authorize the ConChair for ARISIA '94 to investigate the cost of full page color rates, and to allow the rate to be set at cost plus 25%.

The meeting adjourned at 10:20 p.m.

**Executive Board Meeting  
November 5, 1993**

The meeting was called to order by the president, A. Joseph Ross, at 1:20 p.m.

**In Attendance:** A. Joseph Ross, President; Nicholas Shectman, Vice-President, Allan Kent, Treasurer; Edward Dooley, Clerk; James Belfiore, ConChair '94; also present: Rob Bazemore, Zack Brown, Heather Coon, Mike DiGenio, George Flynn, Chris Palmer, John Preston, Pat Vandenberg

**CORRECTIONS TO THE MINUTES:**

The ConTreasurer was appointed by the **ConChair** and not by the president. The appointment was confirmed by the E-Board.

The minutes were approved as corrected.

The E-Board discussed the need to decide on the status of the questionable policies (those that have gain the air of being policy through tradition rather than status as policy by corporate vote) of the organization. Examples of this nature were things such as:

The ConChair is allowed the honor of selecting his guests--not policy, but should be.

The group rate discount and break down--not policy, but should be.

As the members of the corporation may have reasons for or against individual items in the questionable list, the clerk was directed to reprint the items which have been convention policy in the past in the next issue of **MENTOR** (Issue 37 December 1993). Members are urged to make note of this, and attend the next corporate meeting for this vote.

---

**INDEX:**

<b>Announcements:</b>	Page 7
<b>Committee Reports:</b>	Page 4
<b>Corporate Meeting:</b>	Page 4
<b>Department Reports:</b>	Page 6
<b>Disclaimer &amp; Rates:</b>	Back Cover
<b>Executive Board:</b>	Page 1
<b>New Business:</b>	Page 6
<b>Old Business:</b>	Page 6
<b>Officers Reports:</b>	Page 4
<b>Proxies &amp; Transfers:</b>	Page 4
<b>In The Interim:</b>	Page 1
<b>Upcoming Events:</b>	Page 7

---

The next item raised was the fact that we had received a new mechanical for the letterhead. While it was forgotten to be brought for the meeting it was going to

be dropped off and taken to the printer (hopefully)!

The board next discussed what our policy concerning sharing mailing lists with other organizations. It was pointed out at the meeting that in one respect the point was moot as, at present, there was no way to generate a list or file that only contained those names which were flagged as being shareable. All or nothing.

At the September meeting a request from ConCept in Montreal was turned down due to this fact. [While the new Database applications will address this need to split data, at present we will not share what we have.] In the past we have shared disks with other organizations. It was questioned if we would want to do this every time or perhaps just provide labels, or provide disk and labels, or what?

A recommendation was made that the ARISIA's E-Board would review on a case by case basis whether we share with other SF/F non-profit organizations our mailing list, and how. The E-Board would be authorized to make the decision in this matter.

It was decided to print this recommendation in **Mentor**, and solicit feedback from the membership.

Discussion was given to the subject printed in the **RE** section of **Mentor** in Issue 36 (November 1993). No strong opinion was raised by the board, and the corporate members present. What was said, the president requested that in the future get up on the BBS. More members hoped they would get up in the future. It was pointed out that the only real difference this year was that we had more than one member running for the position, and that the board at that time (which was in full attendance at this meeting) moved slowly and cautiously.

The board solicited the opinion of the present convention chairman for '94, and had asked the convention chairman for '93 and his convention treasurer to sit in on the interviews. It was also noted that this bit of information was left out in the exchange after the appointment. It was pointed out that the E-Board that made the selection for '95 placed the Corporation's best interests above individual personal interests, and it was stressed that one reason that the board acted when it did, in the past, was to give the option of being able to solicit guests at the annual World Science Fiction Convention held during Labor Day weekend.

The items sited against the process this year by a long

standing member was the fact that it was felt that the process was too open (I believe that this startled some members of the board--editor). Too many well, qualified people were running for the position and there was no clear choice.

What emerged from this discussion was the fact that a clear process seemed to emerge as well as questions.

The process was that:

- o **In the future the identities of the candidates would be public.**
- o **When there is more than one candidate, each candidate would be interviewed.**
- o **Whenever possible the convention chairperson should be appointed in June.**

It was the E-Board's recommendation to place this before the membership, publish it in **MENTOR**, and vote on it at the next meeting (with the other policy matters).

The question raised during this discussion, was "**What Authority does a not-fully-constituted E-Board have making this decision?**"

The clerk raised a new topic as the E-Board meeting began to wrap up. During a recent meeting concerning the database and registration at the upcoming convention talk was sidetracked and an interesting idea popped up. Arisia, it was felt, should seriously look into purchasing a large quantity of durable bags which could be, perhaps, sold for a minimal charge. It was noted by the clerk (and others present) that other large and more commercial conventions have available to their attendees bags or carriers of some sort for all the "important" flyers and notices at places like registration or the information area.

Depending on the type bag that Arisia might consider economically feasible, the corporate logo (i.e. the Lens) could be imprinted on the bag. "How many times," the clerk asked, "have you been in the dealer's room or in registration and realized that you've just picked up a lot of stuff and have nothing to carry it in? Wouldn't a bag be nice?"

The point was further raised that the initial order might have to be large, and as such costly and was being raised in the E-Board first so that it might be referred to the proper committee.

The president stated that he felt the idea had merit and had hoped that such ideas would be raised by the person who might be appointed to corporate merchandising as soon as someone stepped forward expressing an interest in the position. Then, looking toward the clerk, he expressed a hope that the matter would be looked into further.

The vice-president raised the issue that the Grant Committee had met and had a list of policy recommendations:

1. Money that is granted to an individual or group may only be used for the purpose(s) that Arisia Incorporated has approved from the submitted grant proposal. Any funds left over are to be returned to Arisia for use in future grants.
2. Approved grants shall be paid via reimbursement to the grant recipient upon the recipient submitting in receipts for money spent. The reimbursement shall be in one lump sum. As part of the grant proposal the individual or group may request special grant payments other than the lump sum. As part of the grant proposal the individual or group may request special grant payments other than the lump sum reimbursement, but all grant funds must be properly accounted for, and the unused portion returned.
3. Any group or individual submitting a grant proposal that is turned down may request a second chance and be informed when the second chance vote is to take place, so as to be present to support their proposal.
4. Any recommendation of the grant committee must appear in MENTOR before being voted on by the corporate membership.

Joe Ross commented that he had looked up the legal background for certain questions that had been raised previously. The only potential problem was that money granted to individuals could turn into a "sticky" matter. Under some instances it could be hard to justify if money were granted to a member of founder. The subject of control was raised as well as separate accounts for the money by the person receiving. The question in the mind of the IRS could be personal use vs. the requested use, and the requested use was extremely important in these cases. It is not the form of the grant that is important, but the actual substance of the grant!

The final business of the E-Board was to set the dates of the meetings beyond January. It was the recommendation of the board to recommend the following dates to the membership.

**February 13th, no location**  
**March 5th (SATURDAY), no location**  
**April 10th, no location**  
**May 15th, no location**  
**June 12th, no location.**

The E-Board adjourned at 2:25 p.m.

---

*(GETTING DOWN TO BUSINESS:)*

## **CORPORATE MEETING**

*October 10, 1993*

**In Attendance:** Ted Atwood, Rob Bazemore, Jim Belfiore, Zack Brown, Heather Coon, Mike DiGenio, Ed Dooley, George Flynn, Jeff Jordan, Allan Kent, Holly Love, Sheila Oranch, Chris Palmer, John Preston (RS), Joe Ross, Nicholas Sheckman, Pat Vandenberg

**[ALL MEMBERS SHOULD REMEMBER IT IS THEIR RESPONSIBILITY TO CHECK OFF THEIR NAME ON THE ATTENDANCE LIST SO THAT IT IS RECORDED AND COUNTED IN THE MINUTES OF THE MEETING. FAILURE TO DO SO MAY UNJUSTLY JEOPARDIZE YOUR MEMBERSHIP STANDING.]**

The meeting was called to order at 2:40 p.m.

### **CORRECTIONS TO THE MINUTES:**

The ConTreasurer was appointed by the ConChair and not by the president. The appointment was confirmed by the E-Board. The choice of the ConTreasurer was announced at the meeting no vote was taking. The items voted on were not by acclamation but by voice vote.

The minutes were approved as corrected.

**TRANSFERS:**

**VOTED:** to transfer the following members from **RED SHIRT** to **GENERAL** membership:

- Donna M. Dube**
- Jeff Jordan**
- Patrick McCormack**
- Chris Palmer**
- Noel Rosenberg**

by ballot

*(FROM THE DESK OF "EL SUPREMO"...)*

*President's Report:*

*A. Joseph Ross reporting:*

"I am still looking for someone to fill the position of Merchandising," the president told the membership. Joe requested that anyone interested in the position should speak with him.

The president also announced that a letter was being sent to **Locus** requesting that this year's convention be publized correctly as **ARISIA '94** rather than **ARISIA 5**, as a side note Joe said he was pleased that someone at **Locus** was keeping track of the number of conventions we have held, but that (after some corrections from the membership) we are not uncommon in using the year as part of the convention name rather than how many we have run.

Also, the president requested that the clerk include the e-mail addresses of the E-Board in the info box in **MENTOR** as another method of contact (other than phone).

*Vice-President's Report/  
GRANT COMMITTEE/  
COMPUTER NEEDS COMMITTEE:*

*Nicholas Shectman reporting:*

The chairman of the **Grant Committee** presented the following policy, and moved that the corporation accept

it as such.

1. Money that is granted to an individual or group may only be used for the purpose(s) that Arisia Incorporated has approved from the submitted grant proposal. Any funds left over are to be returned to Arisia for use in future grants.
2. Approved grants shall be paid via reimbursement to the grant recipient upon the recipient submitting in receipts for money spent. The reimbursement shall be in one lump sum. As part of the grant proposal the individual or group may request special grant payments other than the lump sum. As part of the grant proposal the individual or group may request special grant payments other than the lump sum reimbursement, but all grant funds must be properly accounted for, and the unused portion returned.
3. Any group or individual submitting a grant proposal that is turned down may request a second chance and be informed when the second chance vote is to take place, so as to be present to support their proposal.
4. Any recommendation of the grant committee must appear in **MENTOR** before being voted on by the corporate membership.

Discussion was raised concerning the need for a party seeking a grant to be able to obtain funding prior to the completion of a proposed project. As was pointed out to the chairman of the Grant Committee, sometimes, when one is seeking grant money, a project might be funded by several different sources. As such, if a party were not able to obtain the funds prior to the completion of a project the project might not be feasible due to lack of funds.

As Nick pointed out, the Grant Committee had though of something like this, and had provided for circumstances such as explained. The membership's attention was direct to the second clause of the policy which allows for reimbursement up front. As part of the grant proposal the party in question **must** request payment other than the lump sum on completion.

After completion of discussion a voice vote was taken on the above policy. It was:

**VOTED:** to accept the Grant Committee's recommended procedure as corporate policy.

The Computer Need's Chairman reported that he is busy looking into acquiring equipment, and that an internet link had been established under ARISIA.STAFF @ ASYLUM.

*Treasurer's Report/  
BUDGET COMMITTEE:*

*Allan Kent reporting:*

The treasurer reported that he had no report (having been busy with the convention's pre-reg work) other than all the outstanding promissory notes had been paid, and we still had money.

*Clerk's Report/  
DATABASE COMMITTEE:*

*Edward Dooley reporting:*

The chairman of the Database Committee reported that development of the Database Application Systems was coming along slowly due to various members who had previous commitments due to biological acts practiced nine months prior to his needing them. (Andrew Pollock's wife had a baby something--and there is no way I'll believe it weighed 17lbs. Bill Powers/Sheila Oranch's daughter had a baby girl. Congratulations to both--now get back to work..."Slave Driver Ed!") The committee has been reviewing some of the records in the database, and has decided that any record which has no registration information, or had been updated (address change, mailing status, etc) was going to be retired (copied to a dead file and print out never looked at again). The conversion of the old registration program to the new dBase version appears to be going well. People were reminded to get their wish lists in quickly.

(...TO THOSE BEHIND THE LENS.)

*COMMITTEE REPORTS:*

*ConCom '94:*

*Jim Belfiore reporting:*

The chairman reported that we appeared to be on target (almost). Heavy advertising was being put in place to push the convention. Such items being done were:

- o A book signing at Border Book Shop in Framingham by our Guest's of Honor: *Spider and Jean Robinson*.
- o The ads we successfully ran last year for '93 were being arranged for '94.
- o An appearance was being arranged on "*The Big Mattress*".
- o Flyers and Bookmarks were being distributed.
- o The ad for NJAC attendees did not make the last issue of the university newspaper, but should definitely be in the next issue which would be out at Thanksgiving (which everyone should have time to read).

Jim also reported that he has been speaking with the people at MST-3K (Mystery Science Theatre 3000) about getting a preview episode and perhaps a few other things as well. The membership was reminded that the next ConCom was immediately following the Corporate Meeting, as well as the regularly scheduled weeknight meeting on November 23rd at Pat and Allan's. Members should expect ConCom's to take place after the Corporate meeting on December 5th, and January 8th.

*ConCom '95:*

*Sheila Oranch reporting:*

No report.

## *LONG RANGE PLANING:*

### *Pat Vandenberg reporting:*

No report (the clerk cheered).

### **Corporate Departments:**

### **Corporate Benefits:**

### **Sheila Oranch reporting:**

No report.

### *Corporate Merchandising:*

No report.

## *(AND HERE BE DRAGONS...)*

## *OLD BUSINESS:*

None.

## *NEW BUSINESS:*

None.

The Executive Board recommended the following dates to the membership.

**February 13th, no location**  
**March 5th (SATURDAY), no location**  
**April 10th, no location**  
**May 15th, no location**  
**June 12th, no location.**

## *ANNOUNCEMENTS:*

The membership was reminded that **LOGISTICS** and **SHIPPING** were reminded to get their information in so that these two areas of the convention will be able to function. (See Announcement on page one)

Jeff Jordan informed the membership that the 144 modem for the BBS is online. A limited Internet Gate was almost ready to go live. Hopefully, by the next meeting it would be up and running.

Also announced was a new feature for BBS users. The Boston SF Echo with StarBase Boston. Items posted on the Tangent BBS (Arisia BBS) would also be posted on StarBase Boston and vice versa. At the moment the flow was from Tangent to Starbase.

[More announcements were made, however as well as questions for persons using or trying to use the BBS. Access questions and whatnot. Somewhere in the babble of noise the parody bit on my brain blew, I received the I/O error and had a head crash and it was just so much jargon--while I realize we where in free form here, people, I would ask that you try to keep conversation limited during announcements (and the meeting) so that **everything** may be recorded--or give me your announcements **in writing!** During the next few months **MENTOR** will procede much faster if you take a minute, write the jist of your report, or announcement, down and give it to me. OKAY???

The meeting adjourned at 3:25 p.m.

## *UPCOMING EVENTS:*

### **DECEMBER:**

**12/5/93 ARISIA CORPORATE MEETING** at 2 p.m.  
at NESFA. E-Board will meet at 1 p.m.

### **JANUARY:**

**1/8/94 ARISIA CORPORATE MEETING** at 2 p.m.  
--location to be announced.

**1/20/94 Move In and Set Up** at the BOSTON PARK PLAZA HOTEL AND CASTLE for **ARISIA '94**

**1/21/94 ARISIA '94 through 1/23/94 at the BOSTON  
PARK PLAZA HOTEL AND CASTLE**

**1/24/94 Tear down and Move Out at the BOSTON  
PARK PLAZA HOTEL AND CASTLE for  
ARISIA '94**

**FEBRUARY:**

**2/13/94 ARISIA CORPORATE MEETING at 2 p.m.  
--location to be announced.**

**2/18/94 BOSKONE 31 through 2/20/94 at the  
Sheraton Tara, Framingham**

**MARCH:**

**3/5/93 ARISIA CORPORATE MEETING at 2 p.m.  
--location to be announced.**

**NOTE: THIS IS A SATURDAY  
MEETING**

**APRIL:**

**4/10/94 ARISIA CORPORATE MEETING at 2 p.m.  
--location to be announced.**

**MAY:**

**5/15/94 ARISIA CORPORATE MEETING at 2 p.m.  
--location to be announced.**

**JUNE:**

**6/12/94 ARISIA CORPORATE MEETING at 2 p.m.  
--location to be announced.**

**Please notify the CLERK of any  
upcoming events or meetings which should  
go into this schedule.**

**Thank you.**

---



Incredible  
Art Show!

# Boskone 31

Music!  
Dancing!  
Filking!

February 18-20, 1994  
Sheraton Tara, Framingham, Mass.

Guests of Honor

**Emma Bull**

Author of War for the Oaks

**Will Shetterly**

Author of Elsewhere

Special Guests

**Patrick Nielsen Hayden**

Fan & Senior Editor, Tor Books

**Teresa Nielsen Hayden**

Fan & Consulting Editor, Tor

Guest Artist

**Nicholas Fainschigg**

1992 Gaughan Award Winner

Featured Performer

**Cecelia Eng**

Singer and Songwriter

## Discover the many treasures of SF&F!

Boskone wants to treat you to the riches of science fiction and fantasy. Let SF&F fans and pros enrich your mind and spirit with their ideas about the craft. Feast your eyes on our world-class art show. Music concerts delight the ear with golden melodies. Browse our incredible dealer's room and discover treasures for your library! All of this, and it's just minutes away from downtown Boston!

To buy Boskone 31 memberships, complete & mail to Boskone 31, PO Box 809, Framingham, MA 01701. Memberships are \$30 until January 15, 1994. Rates will be higher at the door. Enclosed is \$\_\_\_\_\_ for \_\_\_\_\_ memberships. (Checks, Visa & Mastercard only by mail.)

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

If paying by credit card: Account # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name on Card \_\_\_\_\_ Signature \_\_\_\_\_

# Boskone 31



©NET 93

## Sheraton Tara, Framingham, MA

Rte. 9 at Exit 12 on the Mass. Pike

Hotel Card will be sent with the Progress Report.

Reservations can be made directly with the Tara.

Rates: single, \$84; all others, \$86. PH: 508/879/7200

Free  
Parking!

Boskone 31  
Box 809  
Framingham, MA 01701-0203

NON-PROFIT ORG.  
U.S. Postage  
PAID  
Framingham, MA  
Permit 194



**ARISIA CORPORATE POLICY**  
(UPDATED 9/17/93)

This compilation also contains a number of temporary policy decisions (indicated by \*\*) which the Membership may at some time wish to consider converting into standing policy. Some of these have already acquired the status of tradition.

**I. MEMBERSHIP AND DUES**

**II. CORPORATE MATTERS**

**III. FINANCE**

\*\* (Budget Committee Report, adopted as part of budget, 12/9/90):

- \*\*27) **VOTED:** To authorize the reversion of any or all of the capital budget balance to the contingency budget if the contingency budget is fully depleted. (12/9/90)
  
- \*\*29) **VOTED:** To require people with budgetary authority to report to the treasurer by December 26 regarding approximate timing and amounts of expenditures expected through February 1991. (12/9/90)
  
- \*\*30) **VOTED:** To require immediate reporting of expenditures made on behalf of Arisia under expectation of later reimbursement. (12/9/90)
  
- \*\*31) **VOTED:** To require people with budgetary authority to keep track of their budget balances in consultation with the treasurer. (12/9/90)
  
- \*\*32) **VOTED:** To construe all department budgets to be under control of the successor to the people named, in the event that any positions change hands. (12/9/90)
  
- \*\*34) **VOTED:** To construe sales tax collected on art sales and paid to the state as a non-budget item operating solely as a function of art sales, and to construe any future sales tax Arisia is required to collect in like fashion. (12/9/90)

\*\*36) VOTED: To authorize the head of Sales to set prices on all merchandise, to require that all such prices must exceed merchandise cost, to require corporate notification of such decisions, and to allow such prices to stand if no alternatives are voted by the corporation in timely fashion. (12/9/90)

#### IV. MERCHANDISE

\*\*VOTED: That the Executive Board be authorized to approve merchandise prices. (10/18/92)

\*\*VOTED: To authorize the Executive Board to approve ad rates for progress reports, newsletters, and video program. Such rates must exceed marginal costs.

#### V. MEETINGS

#### VI. OFFICERS AND COMMITTEES

#### VII. CONVENTIONS

\*\*VOTED: The next Arisia Con will be called Arisia 91 (8/4/89).

It is Arisia policy that Staff and Committee pay for their Convention memberships. If all goes well, these fees will be refunded. (5/4/90)

\*\*VOTED: That group rates for Arisia 91, as stated in the progress report, shall be:

10-14 persons	5% discount
15-19 persons	10% discount
20-29 persons	15% discount
30+ persons	20% discount

(9/16/90)

\*\*VOTED: To set Group Membership rates for the 1992 convention as follows:

5% discount for 10-14 memberships  
10% discount for 15-29 memberships  
15% discount for 20-29 memberships  
20% discount for 30+ memberships

One check to cover the entire purchase, one group contact. Payment must be received by 6 weeks before the convention. List of names and addresses of individuals in group must be received by 2 weeks before the convention. (1/13/91)

\*\*VOTED: To set Group Discounts at Arisia 93 as follows:

10-14 memberships	5%
15-19 memberships	10%
20-29 memberships	15%
30+ memberships	20%

Discounts require one check and one contact and must be purchased no later than six weeks before the con. (9/22/91)

**\*\*VOTED:** That any gopher at Arisia 91 who does 16 hours or more of duty receive a complimentary membership to Arisia 92. (11/4/90)

**\*\*VOTED:** To allow the con chair to pick the Guests of Honor for Arisia 92. (1/13/91)

**\*\*VOTED:** To set the rate for 1992 children's convention memberships at \$15.00 each, Kid in Tow to be free, and to advise the con committee to make additional space available for children's naps. (1/13/91)

**\*\*VOTED:** To set 1992 dealers' rates as follows:

\$50.00 for the first table  
 \$75.00 for each additional table  
 \$100.00 for third table  
 \$50.00 for dealers' row, if one is used.

There will be a limit of one table sold per dealer until the location of the 1992 convention is firm. There will be a limit of 3 tables per dealer, unless space allows otherwise, at Concomm discretion. Dealers must provide a brief description of merchandise to be sold, a complete address and phone number, and full payment to be considered registered. Each person working at a dealer's table must be a convention member. At least one convention membership must be purchased for each dealer's row room, if such exists. (1/13/91)

**\*\*VOTED:** To set the following Arisia 93 Dealers Rates for tables sold at Arisia 92:

First table	\$50.00
Second Table	\$75.00
Third Table	\$100.00

These rates do not include convention memberships. (9/22/91)

**\*\*\*VOTED:** To leave ad rates for progress reports, newsletters,

and the video program to the discretion of the people responsible for those areas, subject to approval of the Executive Board and the requirement that revenues exceed marginal cost. (1/13/91)

**\*\*VOTED:** To adopt the following as policy for the Arisia 92 Art Show:

Artists must reserve space prior to December 1, 1991.

Fees for original art are based on the display space provided, and we charge a 10% commission on all sales. The artist's display fees will be credited toward our commission, with a \$50.00 cap on total fees and commissions per artist.

Fees for space are as follows:

1 full table or panel:	\$15.00
1/2 table or panel:	\$8.00
1/4 table or panel:	\$5.00

Artists are limited to 3 panels or 2 tables; combinations of panels and tables must be approved by the Art Show Director in advance.

There is a 15% commission on all print sales.

(2/24/91)

**\*\*VOTED:** To accept changes in Art Show Rates FOR ARISIA '94.

1/4 Table or Panel	\$ 5
1/2 Table or Panel	\$ 10
Per Table or Panel	\$ 20
Mail-In Art Fee	\$ 10
Late Fee (after 12/1/93)	\$ 10

10% Commission on art sales with a \$50 cap, with the space fee up to the first two table or panels deducted from the cap.

Print Shop No Hanging Fee with a 15% commission on all art print sales and no cap. (6/19/93)

**\*\*VOTED:** To set a cut off date of three weeks prior to the convention for mail-in memberships. (2/24/91)

#### VIII. MISCELLANEOUS:

# FOR IMMEDIATE RELEASE

## SCIENCE FICTION AUTHORS TO READ CHRISTMAS STORIES AT BORDERS BOOK SHOP

**Thursday, December 2nd at 7:30PM** science fiction authors **Sarah Smith, Maggie Flinn, and Paul C. Tume**y will read from their stories in the just-released St. Martin's anthology Christmas Forever (HC, 24.95) at **Borders Book Shop, 85 Worcester Road, Framingham, MA 01701.**

The anthology, edited by David G. Hartwell, collects 22 original science fiction stories around a Christmas theme.

The stories to be read covers such diverse subjects as the mysterious power of beloved toys, brain implants and ESP, and the sinking of the city of Boston.

All three writers live in the area and are members of the Cambridge Science Fiction Writer's Workshop. Sarah Smith will also be signing copies of her critically acclaimed novel The Vanished Child, just released in paperback.

The reading is free and open to the public. Call 508-875-2321 for more information.

# FIRST CLASS MAIL

ARISIA<sup>SM</sup>, Incorporated  
1 Kendall Square, Suite 322  
Cambridge, MA 02139



---

Mentor of ARISIA is a monthly publication of:

ARISIA, Incorporated  
1 Kendall Square, Suite 322  
Cambridge, MA 02139

Subscriptions to **Mentor** are included in ARISIA corporate membership. Membership runs from **September 1** to **August 31**, and costs \$24 per year. Dues are pro-rated on a monthly basis for members joining in months other than **September**; the rate for members joining in **March** is \$12.

**ARISIA, Mentor of ARISIA, and the ARISIA lens are service marks of ARISIA, Incorporated.**

---