

Mentor of ARISIA



The newsletter of ARISIA, Incorporated Issue 27, December 1992

Executive Board meeting Saturday, November 21, 1992

The President convened a special meeting of the Executive Board at the Convention Committee meeting on November 21 at 3:30pm. The bylaws require consent of all members of the E-board for a special meeting; this was granted. Present: Joe Ross, Heather Coon, Allan Kent, Mark Dulcey, Rob Bazemore.

VOTED: to authorize the head of Registration (Kim Van Auken) to extend the \$30 pre-registration rate for ARISIA '93 for two weeks (to December 15) to people who are being sent ARISIA information now.

The meeting was adjourned at 3:35pm.

Executive Board meeting Sunday, November 22, 1992

President Joe Ross called the meeting to order at 1:30pm, Sunday November 18, at the MIT Student Center. Present: Joe Ross, Heather Coon, Allan Kent, Mark Dulcey, Rob Bazemore.

VOTED: to amend the minutes of the Monday, October 12 Corporate meeting as follows:

Replace "VOTED: to amend the 1993 corporate budget..." with "VOTED: to recommend to the membership to amend the 1993 corporate budget..."

Replace "VOTED: that the Executive Board be authorized to approve merchandise prices" with "VOTED: to recommend to the membership that the Executive Board..."

VOTED: to amend the minutes of the Sunday, October 18 Corporate meeting as follows:

Replace "VOTED: to authorize the Executive Board to approve ad rates..." with "VOTED: to recommend to the

membership to authorize the Executive Board to approve ad rates..."

Replace "VOTED: to approve the following gopher policy" with "VOTED: to recommend the following gopher policy to the membership".

Replace "VOTED: to approve the following staff policy" with "VOTED: to recommend the following staff policy to the membership".

Replace "VOTED: to set the November meeting..." with "VOTED: to recommend the following meeting dates to the membership..."

(The Clerk pleads ignorance of the correct wording for minutes. I'll try not to let it happen again.)

VOTED: to accept the minutes as amended.

VOTED: authorized opening of account at Newworld Bank. (People signed an assortment of bank forms.)

The E-board discussed the ASCAP permit (a permit that allows ARISIA to play recorded music at the convention) and advertising methods and costs.

VOTED: to offer free memberships for giveaway by WFNX in exchange for promotion.

VOTED: to exchange a full-page ad in the ARISIA program book for a full-page ad in *The New York Review of Science Fiction*.

VOTED: to approve the following prices for ARISIA merchandise (to the general public):

ARISIA '90, ARISIA '91 and ARISIA '92 T-shirts: \$7.00
ARISIA '90, ARISIA '91, and ARISIA '92 sweatshirts: \$10.00
ARISIA patches: \$3.00
ARISIA '93 T-shirts: \$9.00 pre-order, \$10.00 at-con
ARISIA '93 sweatshirts: \$13.50 pre-order, \$15.00 at-con
ARISIA '93 infants T-shirts: \$6.00 pre-order only
ARISIA '93 childrens T-shirts: \$7.50 pre-order only
ARISIA '93 nightshirts: \$15.00 pre-order only

VOTED: to approve the following prices for ARISIA merchandise (for corporate members only):

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Issue 27

December 1992

Mentor of ARISIA is a monthly publication of:

ARISIA, Incorporated
1 Kendall Square, Suite 322
Cambridge, MA 02139

Subscriptions to **Mentor** are included in ARISIA corporate membership. Membership runs from September 1 to August 31, and costs \$24 per year. Dues are pro-rated on a monthly basis for members joining in months other than September; the rate for members joining in November is \$20.

ARISIA, Mentor of ARISIA, and the ARISIA lens are service marks of ARISIA, Incorporated.

Corporate Officers

President: Joseph Ross, 648 Washington Street, Brookline, MA 02146 H:617/734-7372 W:617/367-0468

Vice President: Heather Coon, 8 Colbert Avenue #11, Maynard, MA 01754 508/897-6290

Treasurer: Allan Kent, 15 Park Avenue Ext., Arlington, MA 02174 617/646-7681

Clerk: Mark Dulcey, 110 Orchard St., Somerville, MA 02144 H:617/628-9162 W:617/451-5400

Articles for **Mentor** and comments on its contents should be sent to the Clerk at the address shown above. The Clerk prefers to receive articles in computer-readable form (IBM-compatible 360K, 720K, 1.2M, or 1.44M, or Macintosh 400K or 800K floppies) if possible; he can arrange to read most PC word processor and spreadsheet formats. If you're sending ASCII files, put one carriage return at the end of each paragraph, or one at the end of each line and two at paragraph ends.

For up-to-date information by computer/modem, call the Arisia BBS: 617/364-1576.

ARISIA '90, ARISIA '91, and ARISIA '92 T-shirts: \$5.00 (\$6.00 for XXL)

ARISIA '90, ARISIA '91, and ARISIA '92 sweatshirts: \$8.00 (\$10.00 for XXL)

ARISIA patches: \$2.50

The E-board discussed the cash situation of ARISIA, and whether we currently have enough cash to hold the convention. Ways of dealing with the cash shortage were discussed.

Heather Coon and Ed Council fronted the \$1000 cost of

producing the ARISIA '92 videotape; \$1000 is due to them as of December 1. Two-thirds of the money lent by Ed (2/3 of \$600 = \$400) will be forgiven if we give future reproduction rights of the tape to Ed. The E-board did not decide whether to recommend to the members to do this.

The meeting was adjourned at 2:20pm.

Corporate meeting Sunday, November 22, 1992

President Joe Ross called the meeting to order at 2:30pm at the MIT Student Center. Attending: Rob Bazemore, Heather Coon, Ed Dooley, Mark Dulcey, Donald Eastlake III (RS), Jill Eastlake (RS), Marshall Ellis, Kevin Fallon, Sheri Kaplowitz (RS), Allan Kent, Zanne LaBonville, Ben Levy, Holly Love (RS), Michael McAfee (NM), Sheila Oranch, Chris Palmer, Joe Ross, Kim Van Auken, Pat Vandenberg.

VOTED: to amend the minutes of the October 18, 1992 corporate meeting as follows:

Correct the spelling of "Sheri Kaplowitz" in the attendance.

Correct the time of the November 21 Convention Committee meeting to 2pm.

VOTED: to accept the minutes as corrected.

Reports

President: I am appointing the following to the Long-Range Planning Committee: Pat Vandenberg, Chair; David Cantor; Ed Dooley; Zanne LaBonville; Sheila Oranch.

VOTED: to approve the appointments to the Long-Range Planning Committee.

As I have said before, I am asking the Committee to make recommendations on where we should be five years from now and how we can get there. The issues which I hope the Committee will look at include:

Financial:

If we can increase our convention attendance and begin to make a healthy surplus, what kind of income can we expect from the convention?

Should the size continue to be 1500 paid attendees or should it be increased?

Certain costs of each convention are currently passed on to the following convention in the form of free memberships. Should this continue? If not, at what point should we transfer these costs to current conventions?

As we move out of debt, how much reserves should we maintain to ensure our future financial stability? Should we try to accumulate those reserves quickly or more gradually? How does the accumulation of reserves affect our grant-giving?

At what point should we begin serious grant-giving?

What sort of merchandise can we plan to produce for sale in the future?

What other sources of corporate income should we explore?

Organizational:

How can we increase our human resources, both in the con committee and at the corporate level? How can we encourage people to become corporate members? How can we recruit more con committee?

What human resources should we optimally have to carry on our current corporate and con activities?

What additional human resources would we need if we increase the size of the con or otherwise expand our activities?

What other kinds of activities might the corporation pursue?

The Committee is invited to add issues to this list. Realizing that the con will take precedence through January, I would like to see a preliminary report by April or May. Since our bylaws call for all committees to expire at the Annual Meeting, the Committee should plan to complete its final report by then or ask the Membership to extend its term.

Anything on which the Committee wishes to have the Membership vote should be phrased in the form of a proposed Motion. If the Committee wants to have a more general discussion without a vote, it should consult with me, so that we can plan how to structure a productive discussion.

Vice-President: As insufficient time for planning and preparation remain, there will be no raffle at ARISIA '93. I am looking for somebody to run a raffle at ARISIA '94.

Treasurer: We are in danger of not having enough cash to run ARISIA '93. We may need to make decisions about cash flow at the December meeting.

An updated financial report appears elsewhere in this issue of **Mentor**.

Clerk: A Red Shirt (non-voting) member who attends at least half of the regular corporate meetings during a twelve-month period and has not missed three consecutive regular meetings shall be automatically transferred to General (voting) membership. Meetings attended before becoming an ARISIA corporate member do not count.

A General member who misses four consecutive regular meetings shall automatically be transferred to Red Shirt, unless such transfer is waived by the membership. There were no transfers to Red Shirt pending at this meeting.

Budget Committee: no report

Database Committee: we have done new reports for Rob Bazemore. If you need additional reports, let Kevin know. Pat Vandenberg mentioned a kudo from a Boskone member, who was pleased that the mailing label on the Progress Report mentioned that he was already an ARISIA attending member.

Merchandise Committee: we recently got back the merchandise that Fee was holding, and expect to get the merchandise that Deb Smith is holding back shortly. A report on sales for the year to date will be available at the December meeting.

Long-Range Planning Committee:

VOTED: to appoint Heather Coon to the LRP committee.

We will hold a meeting today, after the corporate meeting. The main focus of today's meeting will be on finances. We will be seeking expertise from appropriate people.

ARISIA '93 Convention Committee: held a meeting yester-

day. The mailing went out recently, to all New England addresses in the database, and to recent ARISIA attendees. As of Friday, 21 memberships have come from the mailing. We need 220 to 270 more \$30 memberships and 300 \$40 memberships to reach the budget goals.

Lots of people think they are comped to '93 but are not on the list – they will need approval from the appropriate '92 people (department heads, division heads, or the Con Chair).

The next meeting will be Saturday December 12, 2pm, at Pat and Allen's house. Bring ideas for staying under budget. Turn in your room layouts and lists of needed setup changes.

Sell memberships! Sell banquet tickets! If you know of a local newspaper or radio station with an event calendar, tell Rob about it, so we can get an announcement.

We still need somebody to run Logistics.

Pat Vandenberg wants to make some sort of special favors to commemorate our first Banquet. She is looking for ideas.

ARISIA '94 Convention Committee: no report.

New Business

MOVED: to upgrade Sheri Kaplowitz to General membership.

MOVED: to upgrade Holly Love to General membership.

In accordance with the Bylaws, these motions were automatically tabled.

VOTED: to set the location of the January meeting to Brandeis.

Announcements

There will be a showing of the Star Wars trilogy at the Wang Center on Saturday, January 9; unfortunately, this conflicts with the January corporate meeting. Sheri Kaplowitz is involved with trying to get an additional showing on Sunday, January 10, noon to 8pm; she is taking reservations for seats.

Sheila Oranch is holding (has held) an open house on Thanksgiving. It is required that you like cats.

The meeting was adjourned at 3:05pm.

From the Clerk

Sorry, we had to leave the roster out this month – it would have required more postage. It will go in next month; you can also pick up a copy at the December meeting. We also had to leave out the Brandeis map; see the October **Mentor**. (Just trying to stay within my budget...)

Had to shrink the type a bit, too. Hope it's not too hard to read. We'll try to return to last month's size next time.

The following member will be transferred to Red Shirt if she does not attend the December business meeting: Deborah Smith.

Upcoming Events

Saturday, December 12, 2pm. ARISIA '93 Convention Committee meeting at the home of Pat Vandenberg and Allan Kent, 15 Park Avenue Ext., Arlington.

Sunday, December 13, 2pm. Corporate meeting at Mailman House, Brandeis University. Executive Board will meet one hour before Corporate meeting.

Saturday, January 9, 1993, 2pm. Corporate meeting at Brandeis. Executive Board will meet one hour before Corporate meeting.

Friday, January 15, 1993 - Sunday, January 17, 1993. ARISIA '94, at the Boston Park Plaza Hotel.

Please notify the Clerk of upcoming events to go into this calendar.

ARISIA financial report revisions 22 November 1992, 10am

	change since	revised total	revised budget	
	14 Nov		remaining	
Cash (3003)	373.06	3,750.12		
Adv. Membership '93	150.00	9,053.00	13,457.00	
Adv. Dealers Fees '93	150.00	1,970.00	1,095.00	
Adv. Banquet Fees '93	80.00	820.00	180.00	
Corp. Dues Income	40.00	784.00	116.00	
Sales	166.00	228.00	1,772.00	
Bounced Check Exp. '93	5.00	5.00	567.00	(3 out)
Marketing Mailing Exp. '93	289.79	2,121.70	-321.17	!!
Misc. Corp. Exp.	11.00	70.08	79.92	
Mentor Exp.	89.94	157.10	442.90	
Storage Exp. '93	120.00	1,350.00	90.00	
Postal Adv. Acct	10.21	91.83		
Rob Bazemore Adv.	-300.00	-479.78		
Jim Belfiore Adv.	-11.00	89.00		
Christine Ivey Adv.	4.00	4.00		
Net worth	-309.73	-8,384.74		
Net worth w. '93 adv inc.	-9.73	3,015.99		

ARISIASM, Incorporated
1 Kendall Square, Suite 322
Cambridge, MA 02139

FIRST CLASS MAIL

[.arisia]report-14nov92.txt (slightly revised)
 -allan kent

Arisia Financial Statement as of 14 November 1992
 (Fiscal Months Sept and Oct plus November to date)

1. This report covers the period 1 September - 14 November 1992.
2. The only significant items not yet known to me or entered are income and expense due to parties and sales at Magicon, Philcon and other regional conventions (if any).
3. I am not at all sure that we can begin Arisia '93 (with the deposits that various vendors will require) with the cash that is or will be available.

Approximately \$1,050 in notes are due before 1 Dec. 1992 and \$3,000 deposit is due to the hotel a few days later, leaving Arisia with about \$600 in cash! This seems inadequate for the miscellaneous expenses and deposits that will be needed before the convention.

4. Note that cash on hand is SUBSTANTIALLY LESS than the net income (including advanced fees and advanced memberships) less expenses of Arisia '93 to date. This is due to net losses of Arisia '92 (contrary to previous claims) and apparently Arisia '91. \$6135.00 of Arisia'93 Advance Fees was apparently counted as A'92 income in informal reports in February 92.

BALANCE SHEET as of 14 November 1992

Assets		change since last report	change since 1 Sept 92	
Cash (petty)	0.00	0	0	
Cash (New World)	115.63	-23.13	-23.13	
Cash (Park West 414-)	1,284.67	-15.93	-15.93	
Cash (Park West 3003-)	3,377.06	-78.16	-78.16	
	-----		-----	
subtotal cash	4,777.36	-207.22	-207.22	
Hotel Deposit	0	0	0	need 3000.00 on 20 Dec 92
Pagers Deposit	0	0	0	
Postage Advance Acct	81.62	+36.06	+36.06	
Postage Due Adv Acct	75.00	0	0	minimum
Trade Credits	30.00	0	0	Budget Films
	-----	-	-----	
total other cur assets	186.62	+36.06	+36.06	
	=====	=====	=====	
total current assets	4,963.98	-171.16	-171.16	
Capitalized Equip	3,229.73	0	0	
less Depreciation	(1,099.11)	+(133.83)	+(133.83)	
	-----	-----	-----	
net capitalized equip	2,130.62	-133.83	-133.83	
	=====	=====	=====	
total assets	7,094.60	-304.99	-304.99	

Liabilities		change since last report	change since 1 Sept 92	
Advances from Members	616.54	+118.38	+118.38	
to Members	(128.10)	(+128.10)	(+128.10)	
net liability	488.44	-9.72	-9.72	see individual's detail below
Art Show Rtn Post'g Escr	8.00	+8.00	+8.00	
Promissory Notes P'ble	3,625.26	+46.93	+46.93	see individual's detail below
Promissory Notes Int P	393.17	+103.02	+103.02	+46.93 adjustment due to new info
Reserve for Grants	373.23	0	0	approx \$24 per month plus adjustment
Rsrv for deduct'bl losses	0	0	0	should be 1,000.00 at least
Sales Tax Payable	0	0	0	\$5.00 paid 14 Oct 92
	-----	-----	-----	
total ordinary liab.	4,880.10	+136.48	+136.48	
				see budgeted figures below
Adv. Art Show Fees 93	68.00	+23.00	+23.00	
Adv. Banquet Fees 93	740.00	+300.00	+300.00	will not become income
Adv. Dealers Fees 93	1,820.00	+95.00	+95.00	
Adv. Memberships 93	8,903.00	+1,200.00	+1,200.00	earned on 1 Sept 92
Adv. Dues (Corp)	0	0	0	
	-----	-----	-----	
total unearned fees	11,531.00	+1,618.00	+1,618.00	

total liabilities	16,411.10	+1,816.58	+1,816.58	
net worth				
Net Worth (negative)	(8,075.01)	-535.98	-535.98	as of 31 Oct 92

total liab. & net w.	8,336.09	+1,280.60	+1,280.60	
Net Worth plus Adv. Fees which will become income	2,715.99	+782.02	+782.02	positive !!! (slightly)
Recap of PROFIT AND LOSS	Sept 1 - 30, 1992		Oct 1 - 31 1992	con to date
Net Worth (beginning of period)	Sept 1, 1992 (7,539.03)		Oct 1, 1992 (7,533.01)	xxx
net gain (loss) A'94	0		(178.57)	(178.57) Mail Boxes, etc.
net gain (loss) A'93	(220.64)		(414.69)	(3,592.19) unearned income 10,791.00;
net gain (loss) A'92	(453.35)		0	(3,157 est) net gain taking as income 7,198.81
net gain (loss) corporate	680.01		51.26	income fy'91 est 4,900;
net gain (loss) total	6.02		(542.00)	xxx
Net Worth (end of period)	(7,533.01)		(8,075.01)	
Net Worth Oct 31, 1992 taking unearned fees as income			2,715.99	+590.02 compared to 31 Aug 92

ADVANCE ACCOUNTS OUTSTANDING as of 14 November 1992

+ means you hold Arisia money in trust
 - means Arisia owes you money
 0.00 balances not shown

Bob Bazemore	-179.78	
Jim Belfiore	+100.00	
Lauren Burka	-15.08	
Allan Kent	-5.04	
Holly Love	+28.10	
Tim Roberge	-46.01	
Joe Ross	-330.27	
Nick Shectman	-3.86	
Deborah Smith	-30.28	
Pat Vandenberg	-6.22	

total +	+128.10	
total -	-616.54	
total adv. by Arisia	-498.16	(total net owed by Arisia 498.16)

PROMISSORY NOTES OUTSTANDING (principal + interest)
 as of 31 October 92 (last interest date)
 0.00 balances not shown

Bunch of Fans	268.57	includes correction of Feb 92 reduction due < 1 Dec 92
Heather Coon	418.15	due < 1 Dec 92; 2/3rds can be considered a gift if Arisia gives up ownership of '92 Video Tape reproduction rights
Ed Council	627.22	due < 15 Feb 93
Cris Shuldiner	500.00	
Kim VanAuken	2,204.49	

total notes outstanding	4,018.43	interest approx \$24 per month

PROFIT AND LOSS STATEMENT 1 Sept 92 - 14 Nov 92

Arisia '94

income				
	this period	FY to date	Con to date	Budget remaining
	0	0	0	?
expense				
	this period	FY to date	Con to date	Budget remaining
Mail Box expense	178.57	178.57	178.57	?
A '94 profit (loss)	(178.57)	(178.57)	(178.57)	

income	this period	FY to date	Con to date	Budget remaining - = exceeded	
Donation Income	0	0	3.00	-3.00	
At con memberships	0	0	0.00	12,000.00	
Adv. fees when earned	0	0	0.00	27,375.00	see detail below
Comp. room income	0	0	0.00	1,185.00	this is real money from "selling" the comp rooms we get
Comp. membership income will match expense	0	0	0.00	6,500.00	this is "fake" money
	-	----	----	-----	
total earned income A'93	0	0	3.00	47,060.00	
total income w/o comp membership				40,560.00	Note that this is c. \$10,000 MORE than A'92 actual income

advance income not yet earned	this period	FY to date	Con to date	Budget remaining - = exceeded	
A'93 Adv. Art Show Fees	23.00	23.00	68.00	1,732.00	
A'93 Adv. Dealers Fees	95.00	95.00	1,820.00	1,245.00	
A'93 Adv. Memberships (\$20 rate)	0	0	4,340.00	-100.00	bookkeeping correction;
(\$25 rate)	0	0	3,033.00	6,217.00	budgeted income will not be received;
(\$30 rate)	1,200.00	1,200.00	1,470.00	7,530.00	add to \$30 rate budget? or is this the \$6,500 comp memberships?
	-----	-----	-----	-----	this budgeted income is supposed to be received by c. 5 Dec 1992. looks doubtful!
total adv. memberships	1,200.00	1,200.00	8,903.00	13,607.00	see notes above!
total adv. fees	1,318.00	1,318.00	10,791.00	16,584.00	note that some of this has been spent to bail out A'92 and some for marketing etc for A'93.
advance fees held to pay anticipated payment					
A'93 Adv. Banquet Fees	300.00	300.00	740.00	260.00	will be exactly matched by hotel banquet costs or refunds

expenses (A'93)	this period	FY to date	Con to date	Budget remaining - = exceeded	
-- Technical --					
Ballroom tech exp	0	0	0	1,000.00	
Audio visual exp	0	0	0	500.00	
Logistics exp	0	0	0	500.00	
Security (exc hotel) exp	0	0	0	250.00	
Computer Svcs exp	0	0	0	250.00	
Video Equip Rental exp (live video?)	0	0	0	2,500.00	
Communications exp	0	0	0	150.00	
Materials exp (films+video?)	0	0	0	200.00	
Comp. Memberships exp	0	0	0	500.00	
	-	-	-	-----	
total technical	0	0	0	5,850.00	

-- Program --

Green Room exp	0	0	0	800.00
Admin (= misc) exp	107.44	107.44	217.96	382.04
GOH exp	0	0	0	1,100.00
Security (hotel) exp	0	0	0	600.00
Comp. Memberships exp	0	0	0	5,000.00
	-----	-----	-----	-----
total Program	107.44	107.44	217.96	7,882.04

-- Services --

Registration				
Mail Box exp	71.43	71.43	215.43	-23.43
other exp	0	0	0	384.57
Future Fans exp	0	0	0	650.00
Fast Track exp	0	0	0	150.00
ConSuite				
Room Charge exp	0	0	0	470.00
Catering exp	0	0	0	350.00
Consumables exp	0	0	0	680.00
Staff Lounge				
Room Charge exp	0	0	0	630.00
Catering exp	0	0	0	250.00
Consumables exp	0	0	0	620.00
Info+Newsletter exp	0	0	0	200.00
Sign Shop exp	0	0	0	50.00
Opening Ceremonies exp	0	0	0	50.00
	-----	-----	-----	-----
total services	71.43	71.43	215.43	4,448.57

re-use stuff

-- Events --

Masquerade exp	0	0	0	150.00
Ice Breaker				
Security (hotel) exp	0	0	0	400.00
Catering exp	0	0	0	150.00
Bar/Cashier exp	0	0	0	100.00
other exp	0	0	0	150.00
Films (rental) exp	0	0	0	500.00
Videos exp (equip?)	0	0	0	1,500.00
Art Show				
Depreciation exp	133.83	133.83	693.96	746.04
other exp	204.54	204.54	204.54	355.46
Comp. Memberships exp	0	0	0	500.00
Hucksters				
Security exp	0	0	0	700.00
other exp	0	0	0	100.00
Breakfast Serials exp	0	0	0	150.00
Banquet exp	0	0	0	300.00
excludes banquet meal charges passed thru to hotel				
Filk exp	0	0	0	450.00
Meet VIP Party				
Catering exp	0	0	0	800.00
	-----	-----	-----	-----
total Events	338.37	338.37	1,236.87	7,051.50

depreciation for Sept and Oct

-- OPS --					
Office exp	0	0	0	200.00	
Gophers					
other exp (Ts ?)	0	0	0	750.00	
Comp. Memberships exp	0	0	0	500.00	
Gopher Hole					
Catering exp	0	0	0	200.00	
other exp	0	0	0	400.00	
Ribbons exp	0	0	0	100.00	
	-	-	-	-	
total OPS	0	0	0	2,150.00	
-- Publications --					
Publications exp	0	0	0	1,800.00	
-- Hotel --					
Function Space exp	0	0	0	2,000.00	3,000.00 deposit required by Dec 20, 92
Gratuities exp	0	0	0	400.00	
Admin exp	0	0	0	50.00	
	-	-	-	-	
total Hotel	0	0	0	2,450.00	
-- Insurance --					
Insurance exp	0	0	0	1,500.00	
-- Treasury --					
Admin. exp	0	0	0	100.00	
Bank Fees				572.20	
Bounced Check exp	0	0	0		
Currency Transl exp	0	0	0		
Chg Card Fees exp	25.42	25.42	27.80		
	-----	-----	-----	-----	
total Treasury	25.42	25.42	27.80	672.20	
-- Storage --					
Storage exp	240.00	240.00	1,230.00	210.00	
-- Marketing --					
Mailings exp	1,115.00	1,115.00	1,831.91	-31.91	
Postage Due exp	0	0	75.00	-75.00	
Parties exp	0	0	211.04	288.96	
PreReg Packets exp	0	0	0	300.00	
Misc. exp	0	0	25.05	274.95	
	-----	-----	-----	-----	
total Marketing	1,115.00	1,115.00	2,143.00	757.00	
subtotal expense budget remaining (A'93)				34,771.31	
-- Contingency Funds --					
contingency reserve budget				1,000.00	
subtotal budget remaining				35,771.31	ignoring unbudgetted expenses
-- Unbudgeted Expenses --					
Committee Newsletter exp	0	0	18.28	-18.28	
Promissory Note Int exp	32.75	32.75	139.30	-139.30	additional 63.00 will probably be spent
	-----	-----	-----	-----	
total Unbudgeted	32.75	32.75	157.58	-157.58	
	=====	=====	=====	=====	
total A'93 expenses	1,930.41	1,930.41	5,286.64	35,613.73	40,430.00 total budget
total A'93 remaining				29,113.73	33,930.00 total budget. Note that this is
expense budget w/o comp memberships					c. \$50 MORE than ACTUAL expenses for A'92
					which lost c. \$3200.

A'93 profit (loss)	(1,930.41)	(1,930.41)	(5,283.64)
A'93 profit (loss)			
w/ Adv Fees as income	(612.41)	(612.41)	5,507.36

Arisia '92

income			
total income	this period 0	FY to date 0	Con to date 30,629 est

expense			
	this period	FY to date	Con to date

-- Technical --			
Loss exp	250.00	250.00	250.00
total technical exp	250.00	250.00	7,726.10

-- Program --			
total program exp (excluding security)	0	0	3,531.79

-- Services --			
total Services	0	0	4,145.85

-- Events --			
Promissory Notes Int exp	5.15	5.15	97.62
total Events exp	5.15	5.15	6,041.25

art show hangings, correction

-- Operations --			
total Operations exp excluding comp's	0	0	1,624.33

-- Publications --			
total Publications exp	0	0	2,866.79

-- Hotel --			
total Hotel	0	0	2,471.38

-- Insurance --			
	0	0	1,580.00

-- Treasury --			
total Treasury	0	0	682.07

-- Storage --			
	0	0	0

-- Marketing --			
total Marketing	0	0	2,868.81+ plus pre-Sept '91

-- Other --			
total Other	0	0	333.08

total expenses excluding comp. memberships	0	255.15	33,871.45+
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A'92 net gain (loss)	(215.15)	(215.15)	(3,150 est)
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Corporate

income	this period	FY to date	Remaining Budget '93
Dues inc	744.00	744.00	156.00
Interest inc	23.41	23.41	46.59
Sales inc	62.00	62.00	1,938.00
Video Tape Sales inc	25.00	25.00	net with expenses
Video Tape Postg inc	1.60	1.60	net with expenses
	-----	-----	-----
total corp. income	856.01	856.01	2,140.59

expenses	this period	FY to date	Remaining Budget '93	
Bank Charges exp	39.06	39.06	260.94	
Mentor exp	67.16	67.16	532.84	
Misc exp	59.08	59.08	90.92	
Postage (corp) exp	0	0	60.00	
Promissory Note Int exp	13.85	13.85	7.15	for video tape
Reporting Fees exp	0	0	25.00	
Sales Inventory exp	0	0	1,100.00	
Video Tape Post Prod exp	0	0	net with income	
	-----	-----	-----	
total expenses	179.15	179.15	2,076.93	
net gain (corporate)	676.86	676.86		

PROJECT CONSOLIDATIONS

T-shirt, etc. sales	this period	FY to date	Project to date	
Sales income	62.00	62.00	4,179.00	this project-to-date figure is dubious
Sales inventory exp	0	0	1,174.25	
Sales Misc exp	0	0	6.28	
	-----	-----	-----	
total expense	0	0	1,180.53	
net profit on T-shirts, etc	62.00	62.00	2,998.47	this project-to-date figure is dubious

Video tape sales	this period	FY to date	Project to date
Sales income	25.00	25.00	629.19
postage income	1.60	1.60	6.40
	-----	-----	-----
total income	26.60	26.60	635.59
Post Prod. expense	0	0	1,000.00
Promis. Note int exp	13.85	13.85	45.37
Shipping expense	0	0	(1.50)
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total expenses	13.85	13.85	1,043.87
net profit (loss) on video	12.75	12.75	(408.28)

-end-